

Savannah District Program Review

Joseph M. Savage, PMP

Senior Project Manager

Savannah District

14 October 2011



®

US Army Corps of Engineers
BUILDING STRONG®

Agenda

- Military Program**
- Environmental & IIS Programs**
- Civil Works Program**
- Centers of Standardization**
- Small Business**
- Acquisition**
- Questions**



Savannah District Mission

- Provides facilities for Soldiers, Airmen and families
- Enables free-flow of commerce
- Conserves and protects the region's water resources and natural resources
- Enhances family recreation



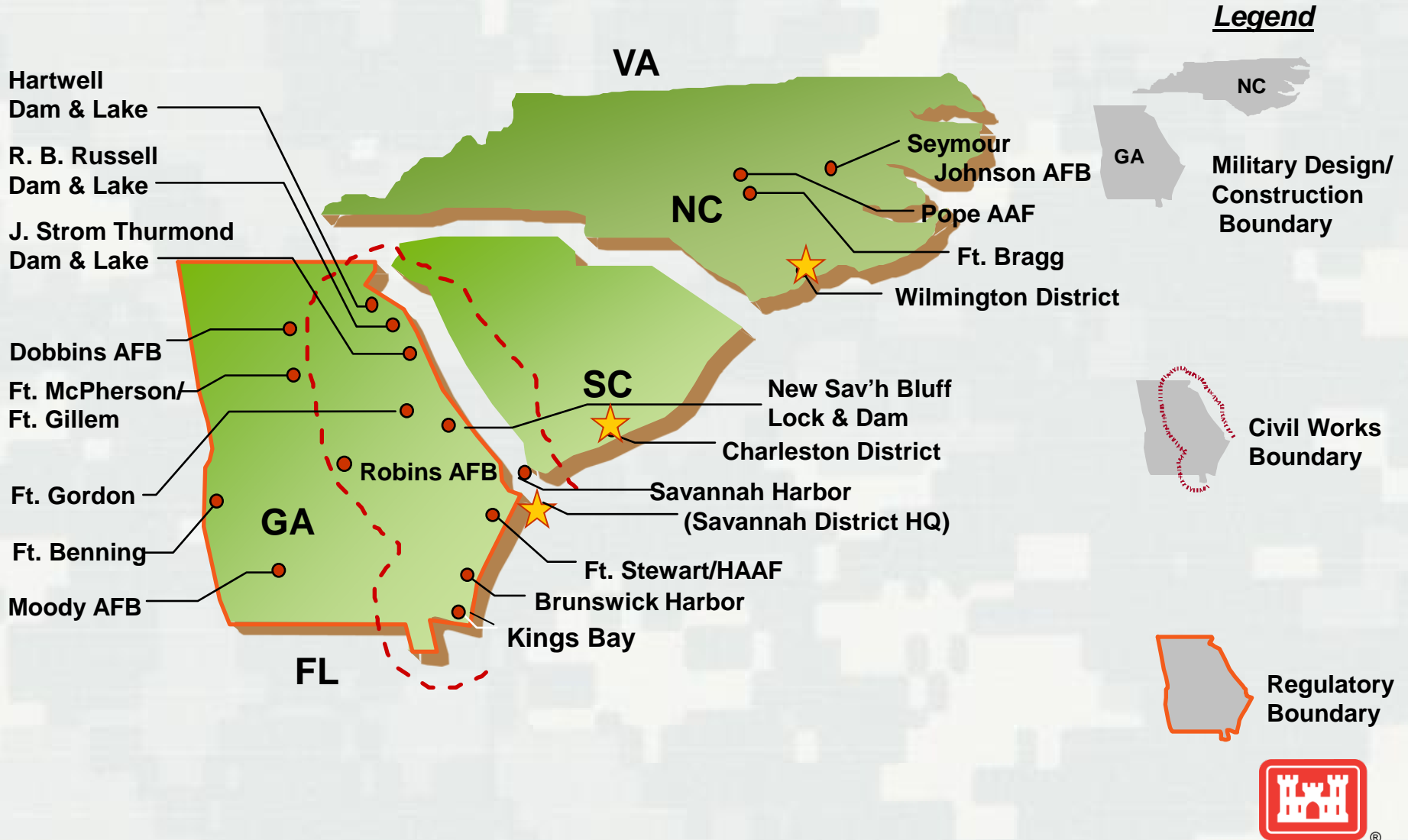
Organization

Our Greatest Asset: Our People

- Diverse
- More than 1100 strong
- Multi-disciplined
- Customer focused



Savannah District Boundaries



Savannah District FY11 Program

Military



\$1.1 Billion

Environmental



\$74 Million

Civil Works



\$73 Million



BUILDING STRONG®

Savannah District FY12 Program

Military



\$696 Million

Environmental



\$43 Million

Civil Works



\$62 Million



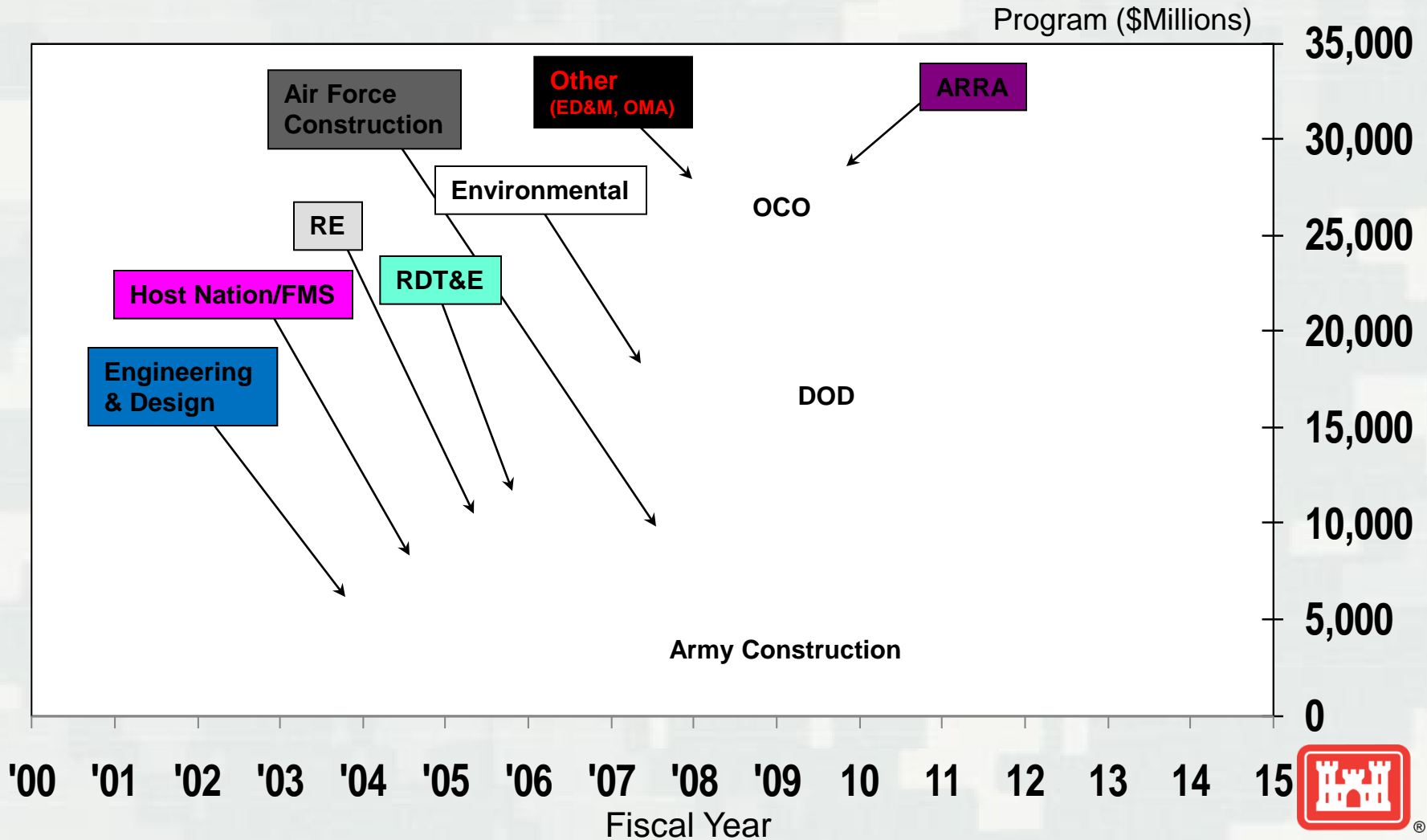
BUILDING STRONG®

Military Program



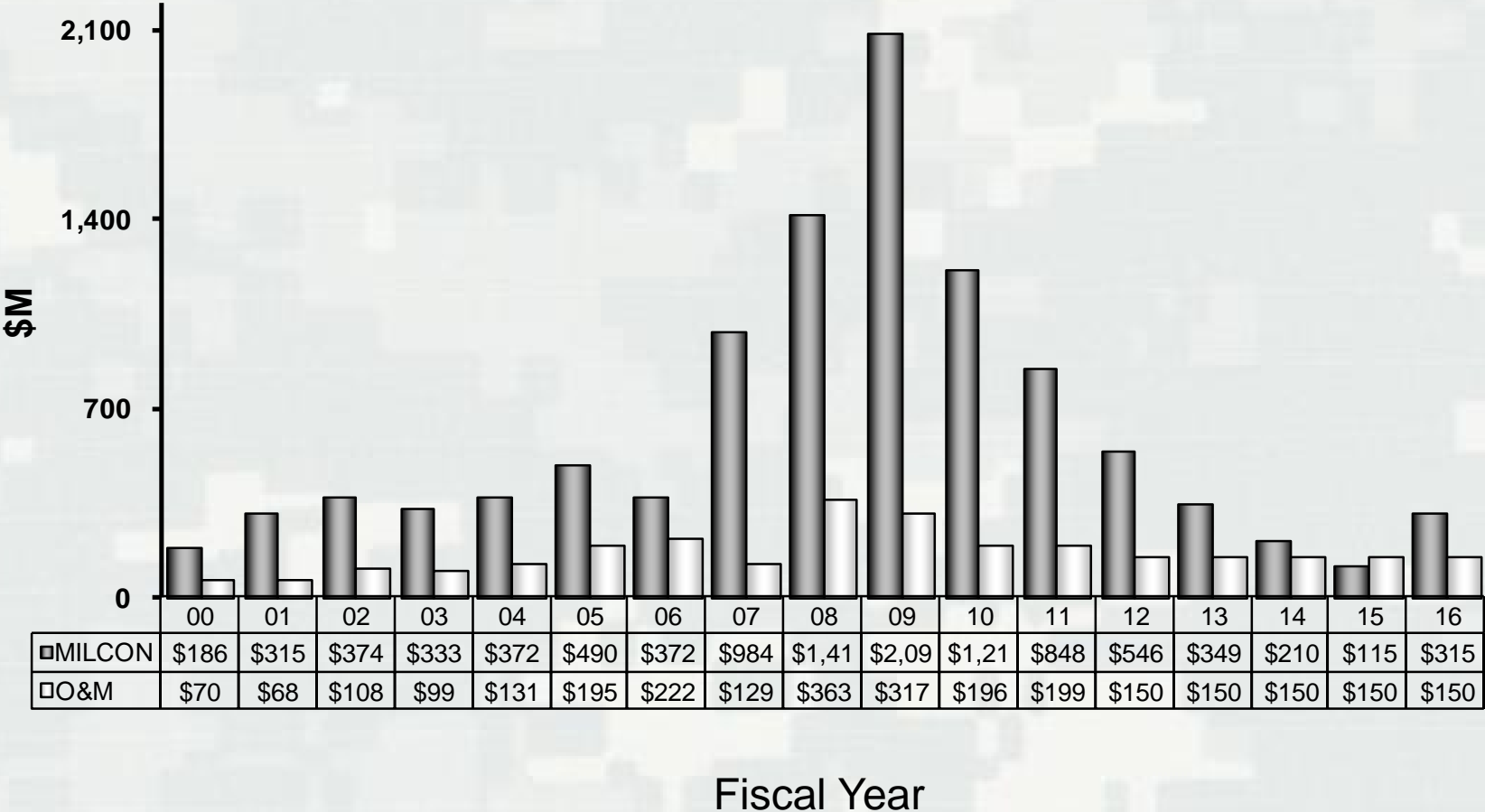
Military Program Trends

FY00-15



BUILDING STRONG®

SAS Military Program Trends



FY12 Military Program



Army
\$230 Million



Air Force
\$6 Million



DoD
\$292 Million

MILITARY PROGRAM: \$2.4 BILLION UNDER CONSTRUCTION



FY 12-16 Military Program Forecast (\$M)

PROGRAM	FY12	FY13	FY14	FY15	FY16
Army	230	222	91	18	112
Air Force	6	29	27	28	89
DoD/DLA*	292	95	88	65	114
UMMCA/ ECIP	18	3	4	4	0
O&M	150	150	150	150	150
TOTAL	696	499	360	265	465

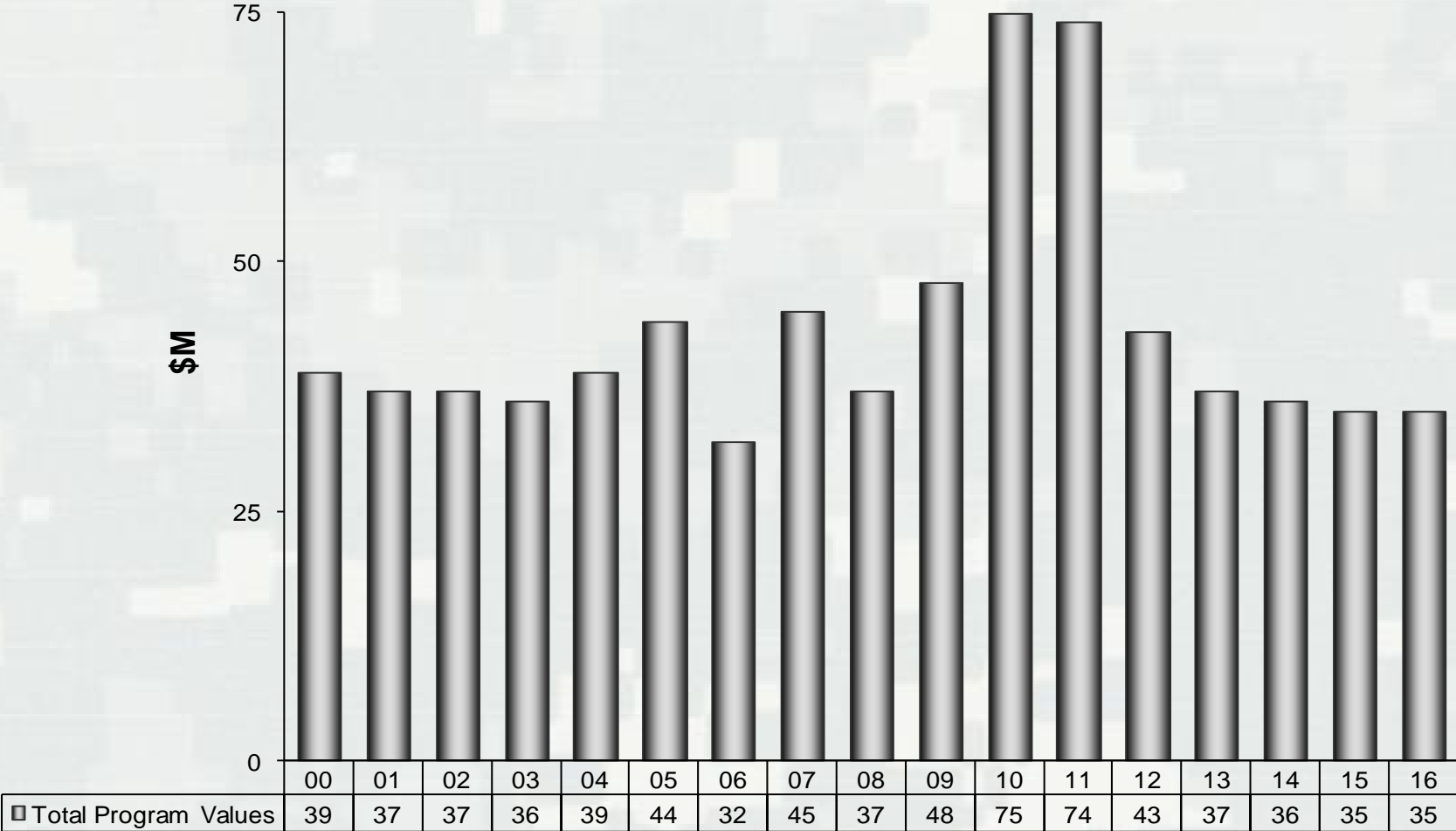
*SAS will provide construction supervision only for DLA Program



***Environmental and
International & Interagency
Services (IIS) Program***



Environmental & IIS Program Trends



Fiscal Year



FY12 Environmental & IIS Programs



ENVIRONMENTAL/BRAC RESTORATION \$7M



ENVIRONMENTAL QUALITY \$20M



FUDS \$14M



IIS \$2M



FY12-16 Environmental Program Forecast (\$M)

PROGRAM	FY12	FY13	FY14	FY15	FY16
Formerly Used Defense Sites	14	11	11	11	11
Installation Restoration	6	4	3	2	2
Environmental Quality	20	20	20	20	20
BRAC	1	1	1	1	1
I2S	2	1	1	1	1
Totals	43	37	36	35	35

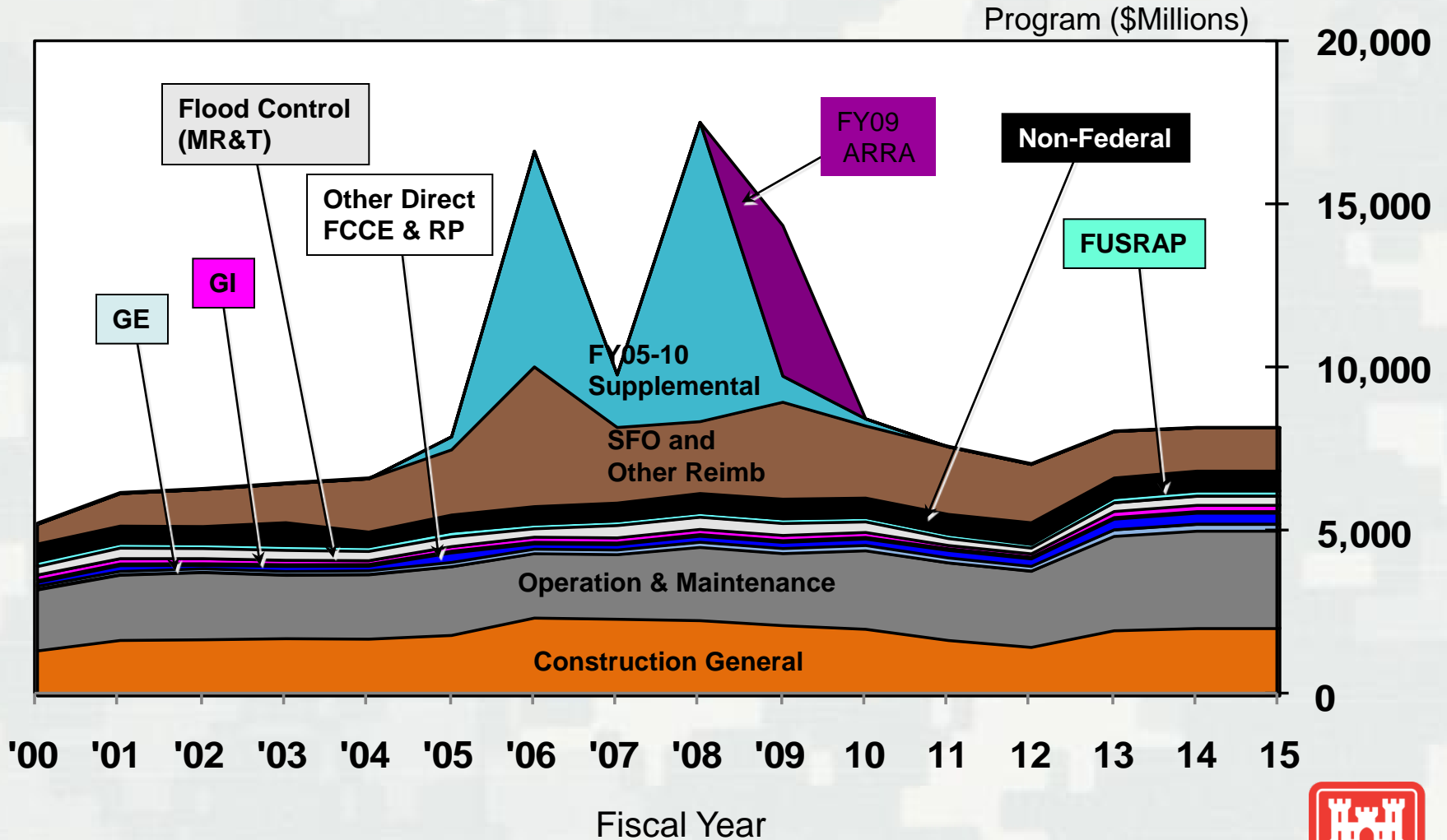


Civil Works Program



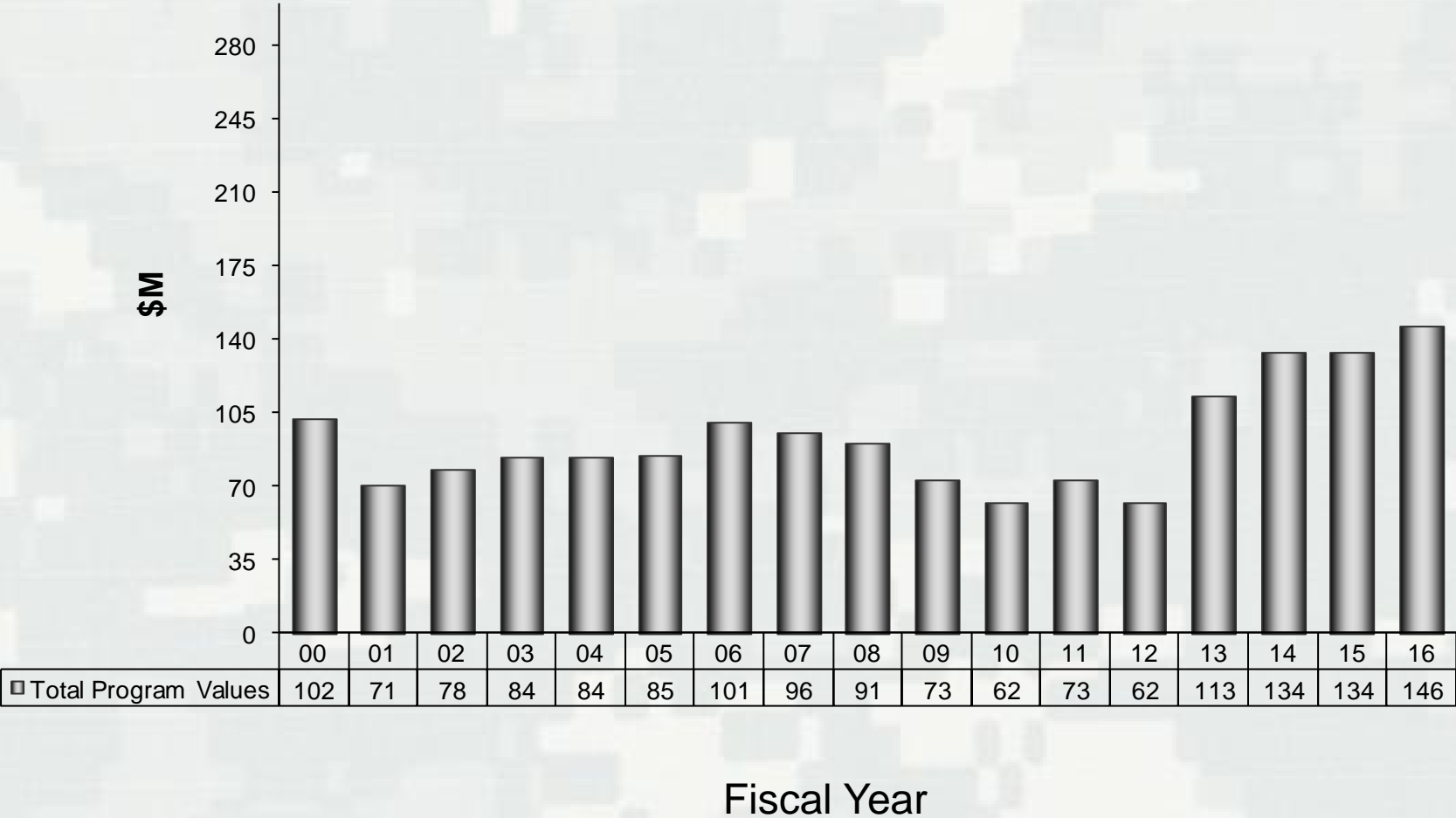
Civil Works Program Trends

FY00-15



BUILDING STRONG®

Civil Works Program Trends



FY12 Civil Works Program



Investigation \$1M



Construction \$13M



O&M \$48M



FY12-16 Civil Works Program Forecast (\$M)

PROGRAM	FY12	FY13	FY14	FY15	FY16
Investigation	1	1	1	1	1
Construction	8	28	55	55	63
O&M	48	54	54	54	54
Contributed Funds	5	30	24	24	28
TOTAL	62	113	134	134	146



Centers of Standardization



Centers of Standardization (CoS)

- **Savannah District/SAD (7)**
 - ▶ **Brigade Operations Complex**
 - ▶ **Tactical Equipment Maintenance**
 - ▶ **Company Operations Facility**
 - ▶ **Battalion HQ**
 - ▶ **Brigade HQ**
 - ▶ **General Purpose HQ**
 - ▶ **Command & Control Facility (C2F)**
 - **Division HQ**
 - **Corps HQ**
 - **Theater Army/Army Service Component Command HQ**
 - **Army Command HQ**
 - ▶ **AF Weather Detachments/Squadrons assigned to Army Installations**
- **Ft. Worth District/SWD (7)**
 - ▶ Unaccompanied Enlisted Personnel Housing
 - ▶ Basic Training Complex/One Station Unit Trainee
 - ▶ Advanced individual Training Complex
 - ▶ Reception Barracks
 - ▶ Warriors In Transition (WIT)
 - ▶ General Purpose Warehouse
 - ▶ Central Issue Warehouse
- **Norfolk District/NAD (7)**
 - ▶ General Instructional Facility
 - ▶ Classroom 21
 - ▶ Enlisted personnel Dining Facility
 - ▶ Mil. Entrance Processing Stations
 - ▶ Family Housing RFP
 - ▶ Information Systems Facility
 - ▶ Criminal Investigation Facility



Centers of Standardization (cont.)

- Huntsville Center (15)
 - ▶ Physical Fitness
 - ▶ Outdoor Sports Facility
 - ▶ Child Development (2)
 - ▶ Youth Activity Centers
 - ▶ Consolidated Fire, Safety and Security Facility
 - ▶ Fire Station
 - ▶ Army Community Service Center
 - ▶ Bowling Center RFP
 - ▶ Hazard Material Storage
 - ▶ Range and Training Lands
 - Close Combat Tactical Trainer
 - Mil. Ops. Urban Terrain Facility
 - Training Ranges
 - Battle Cmd Training Ctr.
 - Training Support Ctr.
 - ▶ Medical Facilities
- Louisville District/LRD (2)
 - ▶ Army Reserve Centers
 - ▶ Operational Readiness Training Complex
- Omaha District/NWD (2)
 - ▶ Religious Facilities
 - ▶ Access Control Points
- Honolulu District/POD (2) OCONUS
 - ▶ Unaccompanied Officers Quarters
 - ▶ Transient Officers Quarters
- Mobile District/SAD (1)
 - ▶ Aviation Facilities – Vertical Construction
 - CAB Hangar (ASB)
 - CAB Hangar (GSAB)
 - CAB Hangar (UAS)
 - Control Towers
 - Hangars for Rotary Wing /UAV
 - Aircraft Rinse Facility



SAS CoS Program Summary

Facility	FY11 & PY	FY12	FY13	FY14	FY15	FY16	FY17
COF	26 Projects \$327M	11 Projects \$68M	15 Projects \$221M	5 Projects \$140M	3 Projects \$67M	4 Projects \$140M	0 Projects \$0M
HQ	23 Projects \$298M	6 Projects \$71M	9 Projects \$102M	5 Projects \$64M	3 Projects \$90M	1 Project \$10M	0 Projects \$0M
C2F/ GPHQ	2 Projects \$97M	0 Projects \$0M	4 Projects \$98M	6 Projects \$212M	2 Projects \$34M	7 Projects \$292M	1 Project \$8M
TEMF	19 Projects \$380M	18 Projects \$296M	13 Projects \$232M	6 Projects \$82M	6 Projects \$143M	5 Projects \$183M	3 Projects \$105M
TOTALS	70 Projects \$1102M	35 Projects \$435M	41 Projects \$653M	22 Projects \$498M	14 Projects \$334M	17 Projects \$625M	4 Projects \$113M



CoS Focus Areas

- Continued Focus on Facility Cost
 - Capital Cost to Construct
 - Life Cycle

- Improved Energy Modeling and Incorporation of Necessary Adjustments into Standard Designs

- Promulgating Adapt-Build Design Solutions

- Acquisition Strategies to meet Out-Year Requirements



Small Business Program



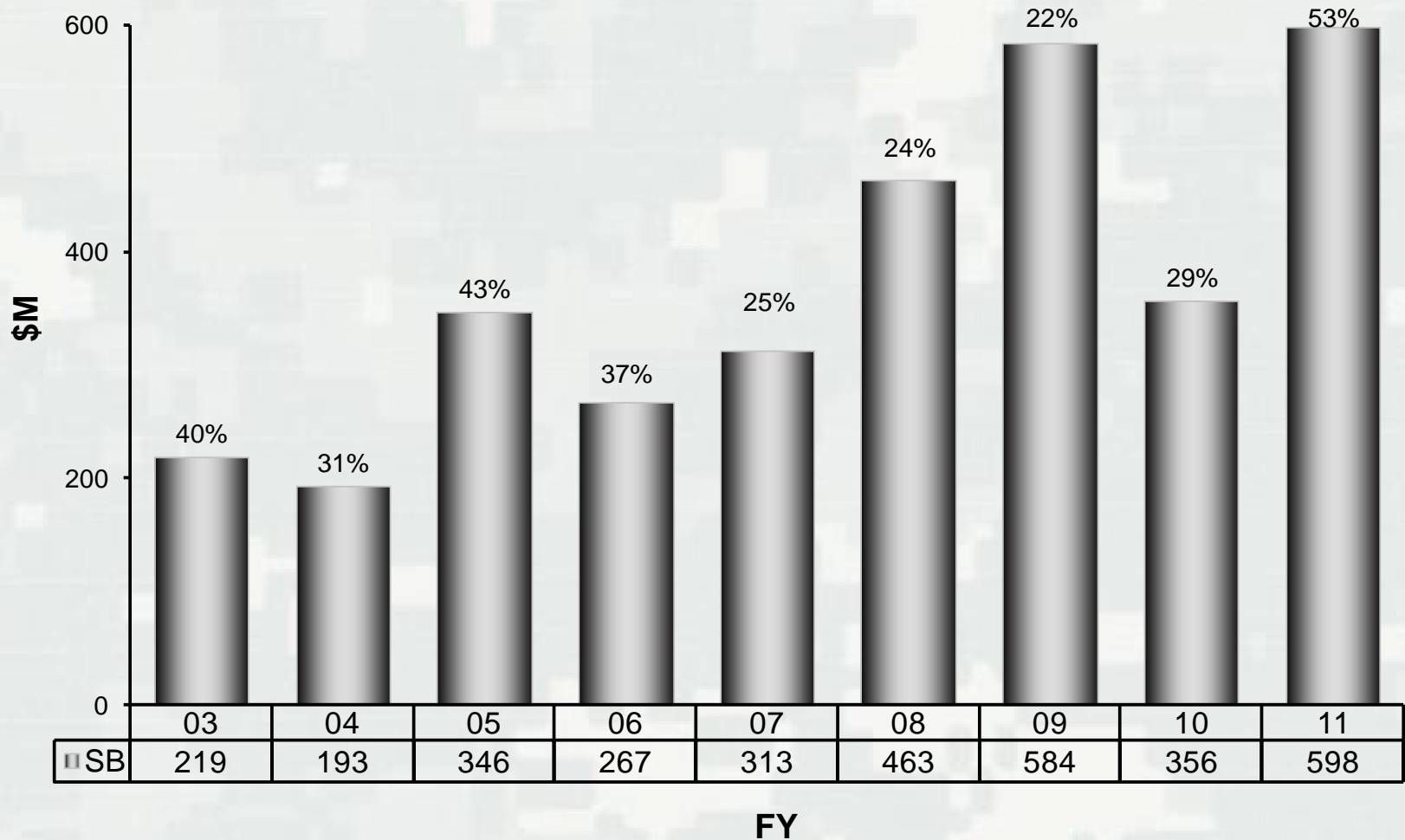
Savannah District Small Business

	FY11 USACE Goals	FY11 SB ACTUALS	%
Small Business	35%	\$598M	53%
SDB/8a	19%	\$346M	31%
HUBZONE	13%	\$225M	20%
Woman Owned	5.8%	\$140M	13%
SDVOSB	3%	\$33M	3%

Total District Program was \$1.1B



Small Business Trends



Acquisition



Acquisition Trends

- ◆ **Best Value Procurements**
 - ✓ **Continue to procure MATOCs and SATOCs**
 - ✓ **Increased use of Standalone Acquisitions**

- ◆ **Centers of Standardization**
 - ✓ **Design-Build moving to Adapt-Build**
 - ✓ **More use of in-house and AE 100% designs**
 - ✓ **Increased use of Regional/Local Contracts**



FY12 Acquisition Plan

AE Contracts

- Eight Unrestricted Full Service AE Design**
\$12M Capacity, Solicitation TBD
- Three Restricted Full Service AE Design**
\$4.5M Capacity, Business Standard and Solicitation TBD
- Six Unrestricted Full Service Installation Specific AE Design**
\$12M Capacity, Solicitation TBD
- Three Restricted Full Service Installation Specific AE Design**
\$4.5M Capacity, Business Standard and Solicitation TBD
- Two Restricted Value Engineering Specific AE Design**
\$5.0M Capacity, Solicitation TBD



FY12 Acquisition Plan

Military Construction Program

- ❑ **One Unrestricted Design Build/Design Bid Build MATOC**
\$499M Capacity, 1st Qtr Solicitation

Military Reimbursable Program

- ❑ **Two Unrestricted Design Build MATOCs (Ft. Gordon TBUP/TCUP)**
\$350M Capacity, 2nd Qtr Solicitation
- ❑ **One Unrestricted Design Build Paving SATOC (Ft. Bragg)**
\$100M Capacity, 3rd Qtr Solicitation
- ❑ **One SDVOSB Design Build MATOC (Ft. Benning)**
\$45M Capacity, 2nd Qtr Solicitation
- ❑ **Two 8(a) Design Build SATOCs**
\$100M Capacity, 3rd Qtr Solicitation



FY12 Acquisition Plan

Military Reimbursable Program

- Two HubZone Design Build SATOCs (Ft. Benning, Ft. Gordon)**
\$45M Capacity each, 1st Qtr Solicitation
- One SDVOSB Design Build SATOC (Ft. Bragg)**
\$45M Capacity, 1st Qtr Solicitation
- One 8(a) Design Build SATOC (Ft. Stewart)**
\$45M Capacity, 1st Qtr Solicitation
- Two SB Paving SATOCs (Ft. Bragg, Ft. Gordon)**
\$25M Capacity each, 1st Qtr Solicitation

Environmental Program

- One SB Environmental Services MATOC**
\$45M Capacity, 2nd Qtr Solicitation



Acquisition Take Away Points

- ◆ **Get to know the Corps by District.**
 - ◆ **What are the primary Programs/Missions they execute?**
 - ◆ **What are the procurement cycles associated with each Program?**
 - ◆ **Understand how each district procures the contract services to execute each Program.**

- ◆ **Are you a good fit?**
 - ◆ **Are you knowledgeable of the FAR and any agency specific procurement requirements?**
 - ◆ **Are you a relevant business for the procurement opportunities offered?**
 - ◆ **Are you competitive in the product or service being procured?**
 - ◆ **Are you a “top performer” in that business line?**



Savannah District Web Site

Look for us on the web!

www.sas.usace.army.mil





US Army Corps of Engineers Savannah District

BUILDING STRONG®

» **Contracting Opportunities**

- WHO WE ARE
- NEWSROOM
- More about... » Job Openings
- » Contracting Opportunities
- » Recreation
- » Streams & Wetlands Permits
- » Lake Information
- » Speakers Bureau
- » District Boundaries

Savannah Regional Contracting Center

CURRENT PROJECTS

ANNOUNCEMENTS

CONTACT US

REGULATIONS

FY 10 PROGRAMS

OTHER USEFUL LINKS

CURRENT IDIQ CONTRACTS

CONTRACTING HOMEPAGE

SAS HOMEPAGE

Current Projects

The Savannah District no longer hosts solicitation plans and specification files on our publicly accessible website. All solicitation documents and award information will be available to contractors on the [FedBizOpps](#) website.

Indefinite Delivery/Indefinite Quantity Contracts(IDIQ)

The link below provides information on existing IDIQ contracts awarded by the Savannah District. This information is provided for subcontractors and suppliers who may be interested in offering/providing their services to the Prime Contractors listed.





[Current IDIQ Contracts](#)

[Find Other Corps Offices](#)



To contact us:
Savannah District Office
US ARMY CORPS OF ENGINEERS, SAVANNAH

SAS Social Media

-  **Twitter**
<http://twitter.com/SavannahCorps>
-  **Facebook**
<http://www.facebook.com/savannahcorps>
-  **YouTube**
<http://www.youtube.com/SavannahCorps>
-  **Flickr**
<http://www.flickr.com/photos/savannahcorps>



Program Points of Contact

Tim Corley, Chief, Military Program (912) 652-5420

Timothy.F.Corley@usace.army.mil

Juana Torres-Perez, Chief, Environmental/IIS Program (912) 652-5792

Juana.TorresPerez@usace.army.mil

Alan Garrett, Chief, Civil Works Program (912) 652-5172

Thomas.A.Garrett@usace.army.mil

Leila Hollis, Chief, Office of Small Business Programs (912)652-5340

Leila.Hollis@usace.army.mil

Mr. Tom Brockbank, Chief, CoS Section (912) 652-5212

Thomas.R.Brockbank@usace.army.mil

Les Zuniga, Chief, AE Contract Management Section (912) 652-5547

Leslie.A.Zuniga@usace.army.mil



Questions?

