

Industry Day Agenda
Hyatt Regency Jacksonville Riverfront, FL
Dec 8, 9, 10, & 11, 2024

Sunday, 8 December 2024

1700-1900 Welcome Ice Breaker – Hyatt Regency Jacksonville Riverfront (Lobby Bar), 225 E Coastline Dr, Jacksonville, FL 32202

Monday, 9 December

0800-1630 NAVFAC SE Industry Day – Adam W. Herbert University Center, University of North Florida, 12000 Alumni Dr, Jacksonville, FL 32224

[This is not an SAME JAX event and is solely hosted by NAVFAC SE. Its inclusion on this agenda is for informational and planning purposes only.]

1730-1930 Networking Reception – Hyatt Regency Jacksonville Riverfront

Tuesday, 10 December (Hyatt Regency Jacksonville Riverfront)

0730-0945 Registration & Breakfast
0800-0815 Opening Remarks: Randy Tompkins, Post President, DRMP
Pledge of Allegiance, Prayer
0815-0830 SAME National President-Elect: Michael D. Huffstetler, Assoc AIA, LEED AP, F.SAME
0830-0850 General Services Administration
0845 1-on-1 sessions open
0850-0910 US Space Force
0910-0930 Veterans Administration
0930-1015 Break
1015-1200 USACE South Atlantic Division Group Presentation (Caribbean, Charleston, Jacksonville, Savannah, and Wilmington Districts)
1200-1215 Announcements including STEM Camp and Raffle Prize Winners!
1215-1330 Lunch including networking break
1300-1315 (During lunch) Rebuilding Ukraine Association presentation
1300 1-on-1 sessions resume
1330-1430 Panel Discussion (Commanding Officer, NAVFAC Southeast, Commanding Officer, USCG Civil Engineering Unit Miami, Deputy for South Florida, USACE Jax)
1430-1530 Keynote Speaker, Rear Admiral Jorge R. Cuadros, Commander, NAVFAC Atlantic
1530-1600 Networking break
1600-1620 USCG Civil Engineering Unit Miami
1620-1700 NAVFAC SE
1700 Closing comments
1800-2000 Informal Networking Gathering, Ruby Beach Brewing, 228 E Forsyth St, Jacksonville, FL 32202

Society of SAME American Military Engineers



Industry Day Agenda

DECEMBER 10, 2024

Wednesday, 11 December

0730-1500	Golf Tournament – Deer Creek Country Club, 7816 McLaurin Rd. N, Jacksonville, FL 32256 / deercreekcountryclub.com
0730	Registration
0800-0900	Breakfast
0900	Shotgun Start



Society of

SAME

American Military Engineers

Dedicated to National Security

SINCE 1920

Michael D. Huffstetler, Assoc AIA, LEED AP, F.SAME

SAME National President-Elect

Introduction

Michael Huffstetler, Assoc AIA, LEED AP, F.SAME

Principal | Federal Programs Leader, DLR Group

- 37 years in A/E/C Industry: *military >> federal >> aviation >> international >> back to federal*

- SAME member since 1989; 2021 Academy of Fellows



DLRGROUP

University of Virginia

U.S. AIR FORCE

US Army Corps of Engineers

Society of SAME American Military Engineers

National Update

- Our History
- National Leadership Team
- President's Priorities
- 2030 Strategic Plan
- Industry-Government Engagement
- Communities of Interest
- AOF and SAME Foundation

Society of SAME American Military Engineers

Our History

The Military Engineer (TME) magazine, January 1920:

"We are establishing at this time a Society of American Military Engineers. ***This society will serve no selfish purpose****. It is dedicated to patriotism and national security. Its objects are, in brief, to promote solidarity and co-operation between engineers in civil and military life, to disseminate technical knowledge bearing upon progress in the art of war and the application of engineering science thereto, and to preserve and maintain the best standards and traditions of the profession, all in the interests of patriotism and national security."*

Our History

RICH LEGACY OF LEADERSHIP & SERVICE TO AMERICA…

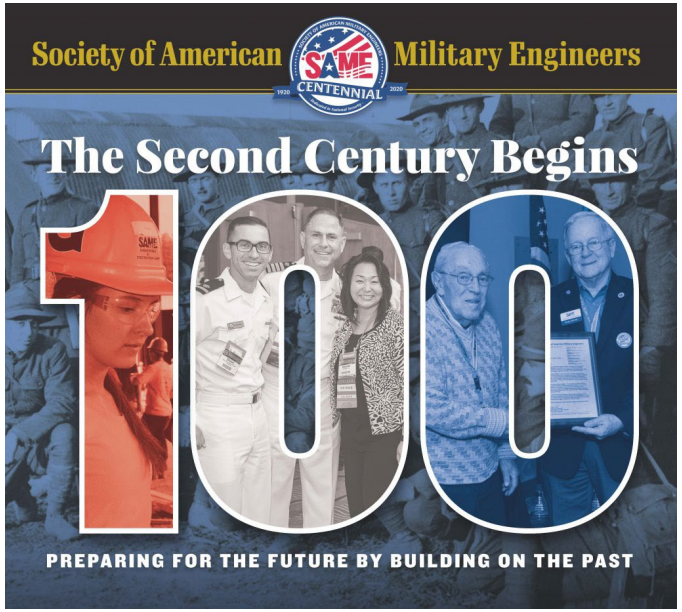


"I have been a member of this Society since its inception… I have belonged to many distinguished groups but none in which I have a greater sense of honor than in the Society of American Military Engineers".

General of the Army Douglas MacArthur – 1956

Our History

- Established 1 Jan 1920:
  >>16 posts, 3500 members
- Today we are an all-volunteer organization made up of:
  - **24,000 members**
  - **96 posts and field chapters**
  - **9 international posts**
  - **36 student chapters**



Society of SAME American Military Engineers

2024-2025 National Leadership Team



Sharon Krock
President



Mike Huffstetler
President-Elect (Tech COIs)



Charlie Perham
Past President (Strat Plan/R2C)



Mario Burgos
Treasurer



Craig Crotteau
Counsel



Albert Romano
Vice President (RVPs)



Ben Matthews
Vice President (HC COIs)



Patrice Melancon
Vice President (AOF Chair)



Dave Nash
Foundation President



Mike Wehr
XD/Secretary

Our Executive Director (XD)

- MG Mike Wehr, USA (ret)
  - Assumed the XD role on Aug 1, 2023
  - 35 years US Army; retired in 2021
  - Chief salaried administrator of the Society, responsible for the effective operation and management of the organization to the Board of Direction, its Executive Committee, and the National President; also serves as Executive Director of the SAME Foundation
  - Oversees activities of the National Office staff (currently more than 25 full-time employees)



National President's Priorities

"Sharin' the Value"

- ✓Stick to the Plan (the Strategic Plan) by focusing our efforts, our resources and our staff
- ✓Highlight COIs
- ✓National Camps Program



JETC 2024: Sharon Krock and the Engineer Service Chiefs

Strategic Plan 2030: Interdependent Goals



Society of SAME American Military Engineers

Industry Government Engagement

- Pre-Project Partnering
- Alternate Project Delivery Methods
- Small Business Size Standards: Challenges Facing Transitioning Federal Small Businesses
- Avoiding PFAS Information Overload: Targeted Training for Operational Entities
- Climate Change: Sea Level Rise and its Effect on Military and Public Infrastructure
- Cybersecurity: Operational Technologies Threats and Policies
- Warfighting - the Future Challenge and Installations' Requirements
- Addressing the Electric Vehicle Infrastructure Challenge (EVIC)
- Artificial Intelligence

Society of SAME American Military Engineers

Communities of Interest (COIs)

- Architectural Practice
- Camps
- College Outreach
- Construction
- Energy & Sustainability
- Enlisted
- Environmental
- Facility Asset Management
- Warfighter Engineering
- Leader Development
- Membership
- Resilience
- Small Business
- STEM Outreach
- Young Professionals
- others: Geospatial WG, Health Engineering TF, Marketing/BD WG



Academy of Fellows (AOF)



- 10+ years of impactful service to the Society and the industry
- Pledge to continue mentoring/guiding others

Society of SAME American Military Engineers

SAME Foundation

Fostering Engineering Leadership for the Nation

- Established in 2016, the SAME Foundation is registered as a 501(C)(3) Non-Profit Organization. Contributions to the SAME Foundation are tax-deductible to the extent permitted by law - EIN: 81-1960637
- The SAME Foundation has received a Platinum Seal of Transparency by Candid (GuideStar) and a four-star rating with Charity Navigator



Platinum Transparency 2023 Candid.

CHARITY NAVIGATOR ★★★★ Four Star Charity

Society of SAME American Military Engineers

Events & Programs

- Industry Government Engagement (IGE)
- Continuing Education
- Young Professional events
- Leadership Development Program (National/Regional/Local)
- STEM Camps (High School)
- K-12 STEM Outreach to Indigenous Peoples
- Credentialing Assistance
- Joint Engineer Training
- Small Business education and opportunities
- Facility/Construction site tours
- Veteran Transition Assistance



Society of SAME American Military Engineers

"Sharin' the Value"



Society of SAME American Military Engineers

"Sharin' the Value"









Dedicated to National Security Since 1920

Upcoming National Events

Career Transition Workshop
Virtual begins Jan 14; On-site training Feb 12-14, Linthicum Heights, MD



Capital Week
March 24-26, Rockville MD

JETC
May 13-15, Louisville, KY



Society of SAME American Military Engineers



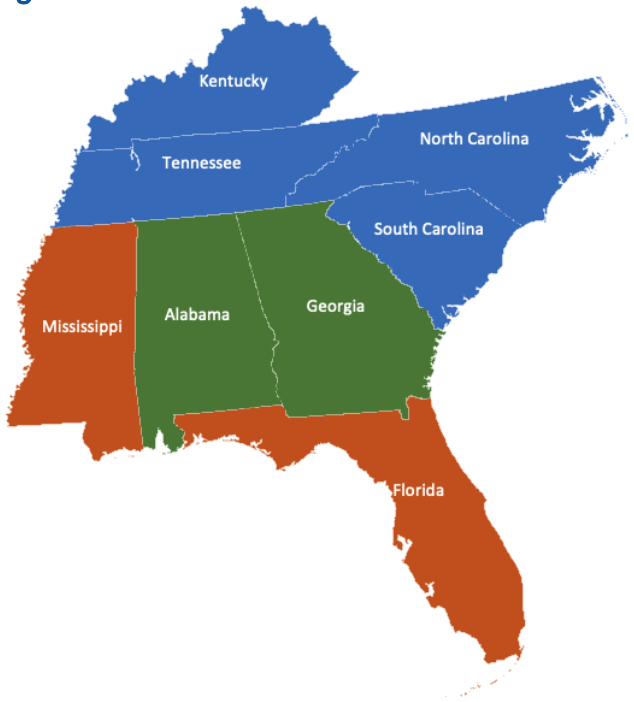
Dedicated to National Security Since 1920

SAME Industry Day

Jacksonville, FL

January 10, 2024

GSA PUBLIC BUILDINGS SERVICE
Southeast Sunbelt Region 4





Agenda

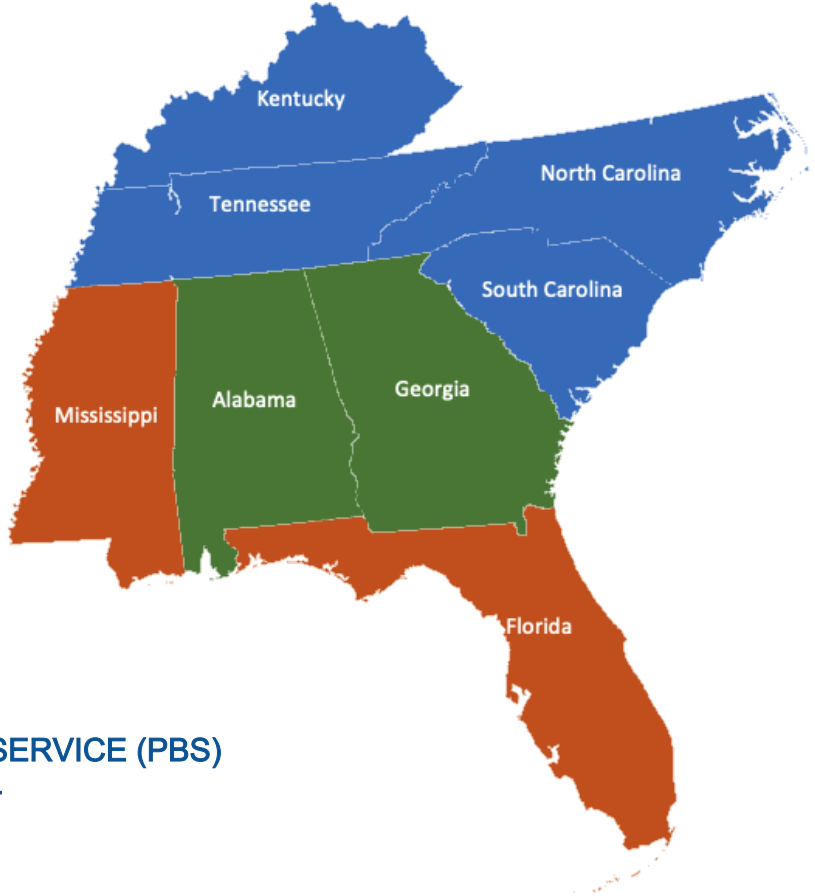
- PBS National Overview
- R4 Regional Perspective
- Typical Contract Methodology
- R4 Project Funding
- GSA R4 Opportunities
- Doing Business with GSA

Public Buildings Service
Overview

- Mission: We design, deliver and maintain safe, smart and sustainable workplace solutions that enable employees and customer agencies to best serve the American Public.

- Landlord for the Civilian Federal Government
  - Public Buildings Service (PBS) acquires space on behalf of the federal government through new construction and leases
  - Property Manager for federal properties across the Country
  - PBS owns or leases Nationally 8,681 assets
  - Maintains an inventory of more than 370 million square feet of workspace for 1.1 million federal employees
  - Preserve more than 500 historic properties

PBS R4 Regional Map



GSA PUBLIC BUILDINGS SERVICE (PBS)
Southeast Sunbelt Region 4

Region 4, Southeast Sunbelt Region

- **Covered States** **(Eight States)**
  - Mississippi, Alabama, Tennessee, Kentucky, North Carolina, South Carolina, Georgia, Florida

- **Portfolio**
  - Overview:
    - 114,000 Customers/Tenants
    - 1,400 Facilities
      - 45.2 million rentable square feet (rsf)
    - 150 Owned Buildings (Courthouses & Federal Buildings)
      - 22 million rentable square feet (rsf)
    - 1,250 Leased Locations
      - 23.2 million rentable square feet (rsf)
    - 20 US Court Districts and Four Circuits (most in the nation)
    - 83 Congressional Seats (most in the nation)

Typical Contracts

- Studies
- Design
- Construction Managers as Agent
- Construction
- Operations and Maintenance
- Lease
- Energy Savings Performance Contracts (ESPC) / Utility Energy Service Contracts (UESC)

Studies

- Types of Services
  - Feasibility
  - Environmental
  - Structural
  - Cost and Value Engineering Services
  - Building Evaluations
  - Art Evaluations
- Typical Contracting Methods
  - Indefinite Delivery/Indefinite Quantity (IDIQ)
  - GSA Schedule
  - Sole Source 8(a)

Design

- Types of Services
  - New Construction
    - Full Design
    - Bridging Design
  - Repair and Alterations
  - Building Systems
- Typical Contracting Methods
  - Brooks Act
  - Indefinite Delivery/Indefinite Quantity (IDIQ)

Construction Manager as Agent (CMa)

- Types of Services
  - Construction and Project Management
  - Staff Augmentation
  - Cost Engineering

- Typical Contracting Methods
  - GSA Schedule Blanket Purchase Agreement (BPA)
  - GSA Schedule
  - Indefinite Delivery/Indefinite Quantity (IDIQ)
  - Open Sources
  - Sole Source 8(a)

Construction

- Delivery Methods
  - Design Bid Build
  - Design Build
  - Design Build Bridging
  - Construction Manager as Constructor (CMc)
  - Lease Delivery
- Typical Contracting Methods
  - Source Selection Best Value (Larger Projects)
  - Low Price Technically Acceptable (LPTA)
  - Indefinite Delivery/Indefinite Quantity (IDIQ)
  - Small Business Set Aside ($10K - $250K)
  - Sole Source 8(a)

Leasing

- Types
  - Office Space
  - Warehouse
  - Laboratories & Specialty Spaces

- Typical Contracting Methods
  - Full and Open Competition within Delineated Area
  - Automated Advanced Acquisition Program (AAAP)

- No Small Business set asides

Energy Contracts

Purpose

- Promote Energy & Water Efficiency
- Update Building Systems

Contracting Methods

- Limited Source Contracts
- Utility Companies

Region 4 Funding

- ***Capital Construction:***
  - Authorized by Congress
  - Current Active Approximately $920 Million
- ***Annual Repair and Alterations:***
  - Typically $40 Million / Year
- ***Reimbursable Work*** ***(Provided by Customer Agencies):***
  - Typically $35 Million / Year
- **Inflation Reduction Act (IRA)**

GSA R4 Opportunities

- **New Regional A/E IDIQ**
  - Anticipate up to 6 A/E IDIQ contracts covering Region 4
  - 5 Year Contracts
  - Sam.gov announcement anticipated this month
- **Chattanooga, TN New Courthouse**
  - A/E has been selected
  - CMc -Construction Solicitation early 2025 (Sam.gov)
- **Paducah, KY R&A (CSP)**
  - CMa to be procured Spring/Summer 2025 (GSA ebuy)
  - A/E anticipated sometime in 2026 (Sam.gov)
- **Memphis, TN R&A IRS Service Center**
  - D/B to be procured Jan/Feb 2025 (Sam.gov)
  - CMa Feb/Mar 2025 (GSA ebuy)
- **Miami, FL Water Feature Major Repair-**
  - Construction Solicitation this month (Sam.gov)
- **Orlando, FL Hurricane Repairs**
  - D/B Solicitation Spring-2025 (sam.gov)
- **Vicksburg, MS Repair & Alteration**
  - Construction Solicitation Summer 2025 (sam.gov)
- **Additional CMa Opportunities in 2025**
  - Howard Baker CH, Knoxville, TN Feb/Mar (GSA ebuy)
  - Terry Sanford FB & CH, Raleigh, NC, Feb/Mar (GSA ebuy)
  - Atlanta Federal Center, Atlanta, GA Apr/May (GSA ebuy)
- SAM.gov | Home

SAM.gov

GSA Opportunities

Inflation Reduction Act (IRA)

- GSA @ $3.2 bil w/~$800 mil obligated = 320+ projects
- R4 @ $80 mil w/~$20 mil obligated = 20 projects
- Focus areas:
  - High performance green buildings (HPGB)
  - Low embodied carbon (LEC) - concrete, asphalt, glass & steel
  - Energy & sustainability (E&ST)
- Scopes:
  - Building envelope (especially windows)
  - Advanced meters
  - EVSE
  - MEP / UESC
  - Restorative sites
  - All Electric & Net Zero buildings
- Impact:
  - energy savings ~$200mil
  - electrical ~ 19 trillion BTU
  - water ~360 million gallons

GSA Initiatives

- **Project Management Information System (PMIS)**: Kahua
  - New apps: Design Review, Submittals, RFIs, meeting minutes
- Project Labor Agreements (PLAs)
  - Executive Order 14063, Use of Project Labor Agreements for Federal Construction Projects
  - Project Labor Agreement Resource Guide | U.S. Department of Labor
- Occupancy Metrics for Office Space
  - MPM-2024-01-Implementation-of-Occupancy-Metrics-for-Office-Space.pdf
- Lean Construction

gsa.gov

GSA Initiatives

- Governmentwide Design/Build and Construction IDIQ Contracts for EVSE Installation and Related Infrastructure

These IDIQ contracts are innovative, flexible, and easy to use. Services under these IDIQ contracts include:

- Electric Vehicle Supply Equipment installation
- Feasibility studies and site assessments
- Construction and design-build services
- Utility company coordination
- Electrical infrastructure upgrades (e.g., switchgear, transformers, etc.)
- Site work services (e.g., trenching, bollards, signage, pavement markings, etc.)
- Equipment testing and commissioning

EVSE

Doing Business with GSA

GSA Design and Building Standards

- Key Documents and Programs
  - Facilities Standards for the Public Buildings Service (P-100) - **2024** update
  - Cost and Schedule Management (P-120)
  - Commissioning
  - 3D-4D-BIM Program
  - Design Excellence
  - Art in Architecture

GSA P100
Facilities Standards

- Where to find more information
  - Whole Building Design Guide
  - https://www.gsa.gov/real-estate/design-and-construction

Finding Opportunities and Support



https://sam.gov

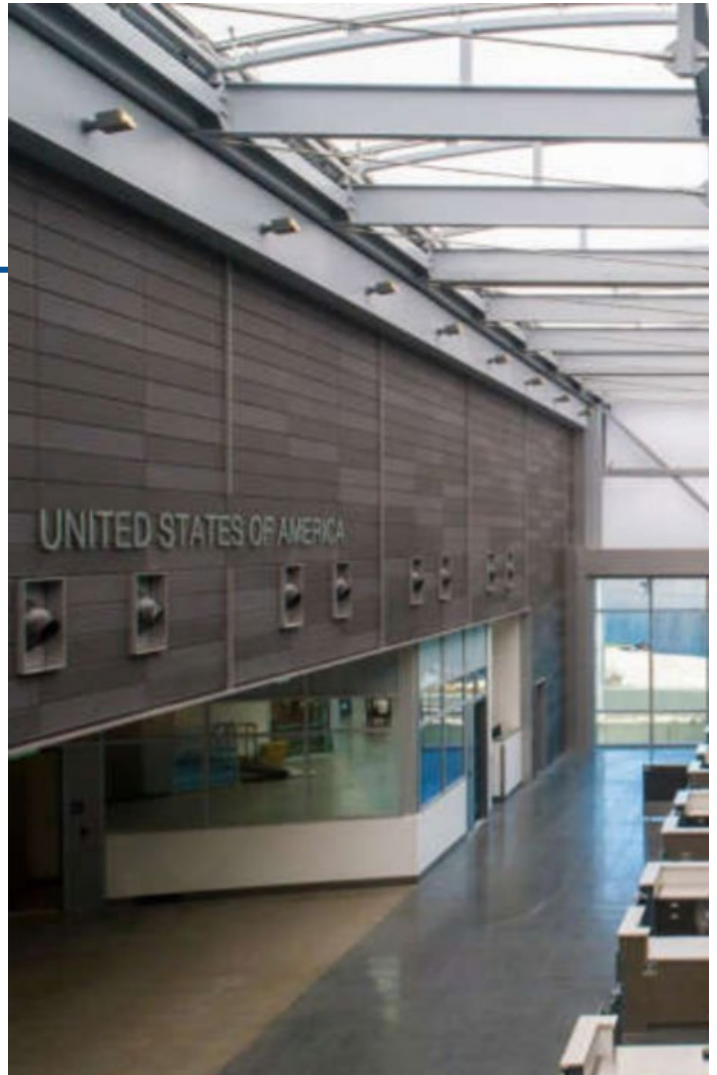
- Selling To the Government
- Federal Supply Schedule
- Forecast of Contracting Opportunities
- Vendor Support Center
- Acquisition Gateway
- Region 4 Small Business Opportunities

GSA PUBLIC BUILDINGS SERVICE
Southeast Sunbelt Region 4

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Program Management Officer (PMO), Office of Strategy & Engagement
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&

Cathal Duffy
Capital Branch Chief, Acquisition Management Division
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QUESTIONS ???





SPACEPORTS OF THE FUTURE
INFRASTRUCTURE

Andy Duce
Program Manager
Spaceport Development

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



Program Objectives

- The U.S. Space Force's Range of the Future 2028 Strategic Intent identified the requirement to increase launch posture over the next 10 years. Infrastructure must be improved to meet this new requirement.
- **Primary Goals:**
  - Range must be able to support launching EVERY day.
  - Range must be able to support multiple launches per day.
  - Range must eliminate all critical day restrictions.
  - Establish infrastructure redundancy and resiliency.
  - Reduce personnel impacts associated with launch and landing activities.
  - Quick execution projects by completing environmental planning upfront.

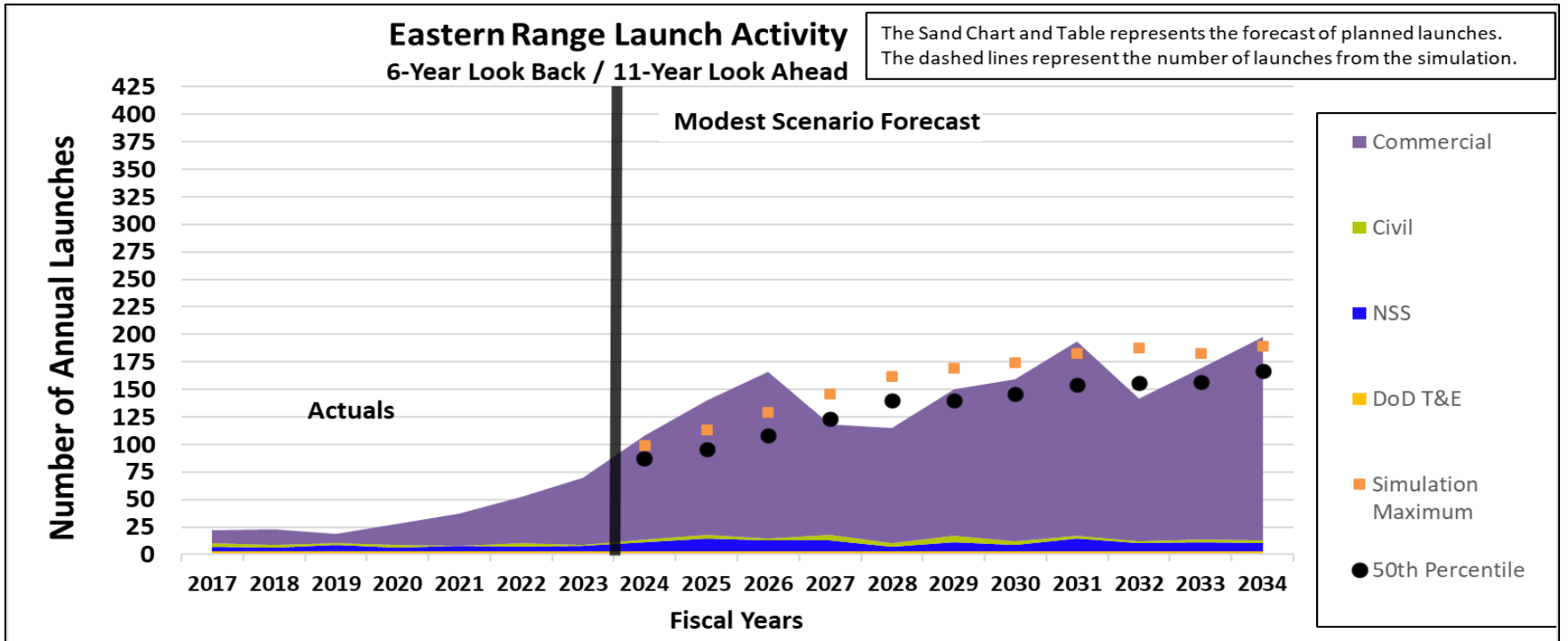
- **Previous Completed for SPotFi Execution:**
  - District Plans: Cape Canaveral Space Force Station & Patrick Space Force Base
  - Infrastructure Roadmap (IR)
  - Environmental Assessments (EA): Cape Canaveral Space Force Station & Patrick Space Force Base
  - Program Integration Office (PIO): Stood up 20-person office to execute program

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



What's Driving this Program Need



	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Commercial	12	14	9	19	29	42	61	94	122	151	100	105	133	147	177	130	155	185
Civil	3	3	1	3	0	3	1	3	3	2	5	3	6	3	2	2	3	3
NSS	4	3	6	3	5	4	5	8	12	10	10	4	8	6	12	7	8	7
DoD T&E	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Totals	22	23	19	28	37	52	70	108	140	166	118	115	150	159	194	142	169	198
Simulation Maximum								99	113	129	146	162	169	174	183	188	183	189
Simulation 50th Percentile								87	96	108	123	140	140	146	154	156	157	167

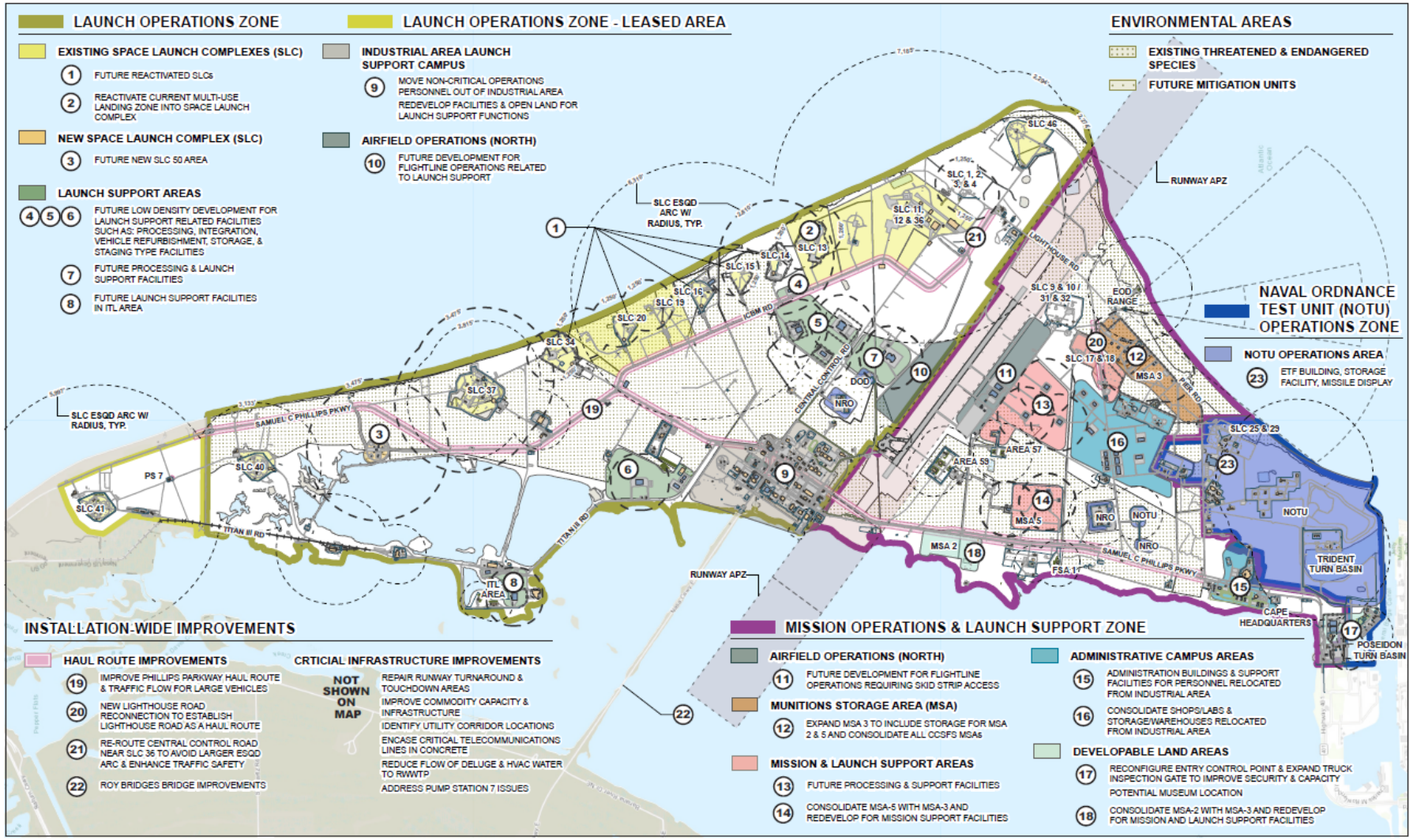
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UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



CCSFS District Plan



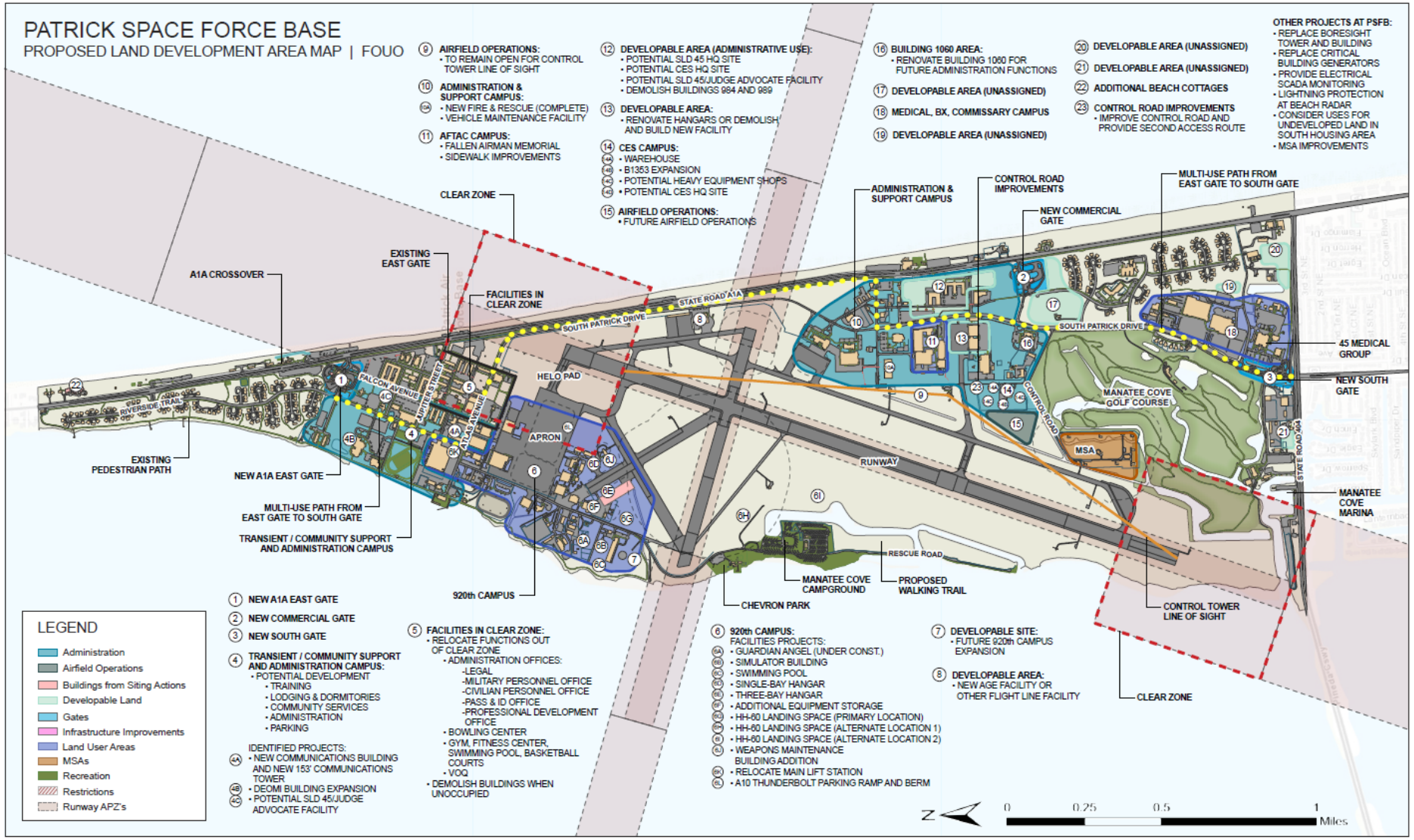
CAPE CANAVERAL SPACE FORCE STATION | SPACEPORT OF THE FUTURE
PROPOSED DEVELOPMENT AND INFRASTRUCTURE IMPROVEMENTS ROADMAP

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



PSFB District Plan



UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45

Infrastructure Roadmap (IR)



COMPREHENSIVE PROJECT LIST

CCSFS PROJECT LIST

	Project Name	Project #	Funding	Cost	Exec.FY	Status
F-IA	Repair Fire Detection System B54600	DBEH 15-1579	dFSRM		2025	Design Solicitation
F-IA	Repair Optics Maintenance/Storage, B01606	DBEH 10-1565	FSRM		2026	Design Solicitation
F-IA	Renovate Hangar N, B01728	DBEH 17-1581	FSRM		2026	Project Development
F-IA	Repair Digitize Fire Alarm Monitoring Panels, Multi	DBEH 14-1546	dFSRM		2026	Project Development
F-IA	Construct Consolidated Base Support Complex	DBEH 22-7773	MILCON		2028	Project Development
F-IA	Renovations to Hangar AF, B66250	DBEH 21-1553	FSRM		2028	Project Development
F-IA	Construct Redundant Operations Center	DBEH 22-7777	MILCON		2029	Project Development
F-SA	Construct Consolidated Launch Support Facility - 4 Phases	DBEH 03-3000	MILCON		2027	In Planning
F-CO	Relocate Weather Operations, B36001 & B36009	DBEH 19-1508	FSRM		2024	Design Solicitation
F-CO	Construct Consolidated Shop/Laboratory Facility - 3 Phases	DBEH 22-7755	MILCON		2027-28	In Planning
F-CO	Construct Consolidated Storage/Warehouse Facility - 4 Phases	DBEH 22-7756	MILCON		2027-28	In Planning
F-CO	Consolidated Munitions Storage	DBEH 22-7778	MILCON		2026	Project Development
F-CO	Construct Processing Facility	DBEH 22-7779	Industry		2029	Project Development
F-CO	Construct Secure Area Perimeter	DBEH 22-7781	Industry		2029	Project Development
C	Repair Communications Duct Banks - 6 Phases	DBEH 22-7759	FSRM		2024-27	Design Solicitation
E	Repair Cable & Splices in Feeder From North Substation	DBEH 19-1517	FSRM		2022	Under Construction
E	Repair Electrical Line "B" Supporting Launch Complexes	DBEH 02-1675	FSRM		2023	Under Construction
E	Upgrade SCADA Control System at WWTP	DBEH 12-1765	dFSRM		2023	Under Construction
E	Repair Electrical "Z" Line for O/H to U/G, B21903	DBEH 07-1588	ERCIP		2023	Designed
E	Replace Generators at South Generator Plant, B81730	DBEH 22-7752	FSRM		2025	Project Development
E	Install Redundant Power Distribution at SWSA and SLC-46	DBEH 22-7760	UMMC		2025	Design Solicitation
E	Install Emergency Generator at Morrell Operations Center, B81900	DBEH 22-7763	UMMC		2025	Design Solicitation
E	Convert Power Distribution Line 'R-Line', Overhead to Underground, B21903	DBEH 17-1619	FSRM		2026	Designed
E	Repair Electrical, Multi	DBEH 22-7746	FSRM		2026	Project Development
E	Update Power Distribution SCADA, Multi	DBEH 18-1527	dFSRM		2026	Project Development
E	Expand Power Distribution SCADA, Multi	DBEH 22-7748	dFSRM		2026	Project Development
E	Repair Transformers, Multi	DBEH 22-7745	FSRM		2027	Project Development
E	Convert Power Distribution Line, S-Line, Overhead to Underground, B21903	DBEH 22-7758	FSRM		2027	Project Development
E	Install Redundant Power Distribution, Trident Wharf Install Redundant Power Distribution, Trident Wharf	DBEH 22-7750	ERCIP		2027	Project Development
E	Replace Power Distribution Switches, Multi	DBEH 22-7753	FSRM		2028	Project Development
E	Install Redundant Power Distribution, ICBM Road	DBEH 22-7761	ERCIP		2028	Project Development
W	Construct Water Main to Supply ITL Area , Facility B20701	DBEH 16-1571	ERCIP		2023	Designed
W	Repair Water Lines, MACA Area	DBEH 15-1539	FSRM		2024	Construction Solicitation
W	Modify Deluge Pump Suction and Discharge Piping, B29150	KSCC 19-1511	dFSRM		2024	Under Construction
W	Install Water Main, ICBM Road	DBEH 22-7740	MILCON		2026	Design Solicitation
W	Modify Pump Station 3, B54939	DBEH 22-7762	dFSRM		2026	Project Development
W	Repair Water Main, CCSFS South Boundary, B20701	DBEH 18-1596	dFSRM		2026	Project Development
W	Repair Water Main, NOTU Area, B20701	DBEH 15-1538	FSRM		2027	Project Development
W	Construct Water Storage Tanks	DBEH 22-7760	MILCON		2028	Project Development

KEY

C	Telecommunications	F-CO	Central Operations Area	T	Transportation
E	Electrical	F-IA	Industrial Area	W	Water
F	Facility	F-SA	South Administration Area	WW	Wastewater

CCSFS PROJECT LIST

WW	Upgrade SCADA Control System at WWTP	DBEH 12-1765	dFSRM	2023	Under Construction
WW	Repair Lift Stations, Various	DBEH 20-1563	FSRM	2024	Under Construction
WW	Repair Lift Stations, Multi	DBEH 12-1690	dFSRM	2024	Construction Solicitation
WW	Construct Wastewater Treatment Facility	DBEH 22-7749	MILCON	2025	Project Development
WW	Add/Alter Cooling Towers, Multi	DBEH 22-7742	FSRM	2025	Project Development
WW	Install Wastewater Force Main, ICBM Road	DBEH 22-7743	MILCON	2026	Design Solicitation
WW	Repair Lift Stations, Multi	DBEH 13-1563	dFSRM	2026	Project Development
T	Construct Final Denial Barrier, North Gate	DBEH 19-1534	FSRM	2022	Under Construction
T	Repair CCSFS Runway, B50305	DBEH 17-1568	FSRM	2024	Under Construction
T	Extend Lighthouse Road	DBEH 22-7765	FSRM	2025	Project Development
T	Repair Titan III Road, B20201	DBEH 22-7766	FSRM	2025	Project Development
T	Repair Phillips Parkway, B20201	DBEH 22-7767	FSRM	2025	In Planning
T	Construct Phillips Parkway Haul Route, B20201	DBEH 22-7768	MILCON	2026	In Planning
T	Expand Truck Inspection Facility	DBEH 22-7769	UMMC	2026	Project Development
T	Construct Relief Bridges, Titan III Road, B20201	DBEH 22-7772	FSRM	2027	Project Development
T	Repair Roads and Parking CCSFS, B20201	DBEH 17-1710	dFSRM	2027	Project Development
T	Repair Delta Mariner Wharf, B90540	DBEH 22-7751	dFSRM	2027	Project Development
T	Extend Central Control Road	DBEH 22-7770	dFSRM	2027	Project Development
T	Widen ICBM Road & Cape Road, Glenn Sub to Delta Sub (ROTF)	DBEH 22-7764	MILCON	2028	Designed
T	Convert Unpaved Overruns CCSFS Runway, B50305	DBEH 22-7741	FSRM	2028	Project Development
T	Support KSC Repair/Upgrade to Roy Bridges Bridge	1NASA	TBD	2028	Project Development

PSFB PROJECT LIST

C	Construct Boresite Tower & Equipment Building, B1653	SXHT 16-1115	FSRM	2023	Under Construction
E	Repair Generator, B962	SXHT 22-1015	dFSRM	2022	Under Construction
E	Repair Generator, B1497	SXHT 14-1045	FSRM	2023	Under Construction
E	Repair Generator, B423	SXHT 16-1104	FSRM	2023	Under Construction
E	Repair Generator, B650	SXHT 14-1044	dFSRM	2025	Project Development
E	Repair Emergency Power SFS HQ, B1319	SXHT 12-1092	dFSRM	2026	Project Development
E	Repair Emergency Power, B425	SXHT 14-1001	dFSRM	2027	Project Development
W	Repair Water Distribution System, PSFB	SXHT 18-1000	dFSRM	2027	Project Development
WW	Repair Lift Station Holding Tank, B650	SXHT 08-1127	dFSRM	2024	Construction Solicitation
WW	Install Wastewater SCADA, Multi	SXHT 14-1029	FSRM	2027	Project Development
WW	Relocate Lift Station, B650	SXHT 22-1103	MILCON	2028	Project Development
F	Consolidated Communications Center	SXHT 02-3004	MILCON	2023	Design Solicitation
F	Repair Lightning Protection, B969	SXHT 21-1011	dFSRM	2024	Designed
F	Renovate Administrative Space, B423	SXHT 22-1101	dFSRM	2027	Project Development
F	Renovate 920th RW Headquarters, B425	SXHT 22-1102	reserve	2028	Project Development
F	Demolish Supply and Equipment Warehouse, B984	SXHT 22-1107	FSRM	2028	Project Development
F	Consolidated Headquarters Facility	SXHT 22-1105	MILCON	2030	Project Development
T	Convert Space to Airfield Lighting Vault, B802	SXHT 00-1028	FSRM	2025	Project Development

PROJECTS AT KSC AND MALABAR TRANSMITTER ANNEX

F	Repair Missile Guidance Station, B28001	JJAE 18-1504	FSRM	2023	Under Construction
F	Repair & Certify Weather Tower Fall Protection	KSCC 21-1561	dFSRM	2024	Design Solicitation
T	Repair Radar 19.14 Access Road, B20201	KSCC 22-1620	dFSRM	2025	Project Development

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



IR - Completed Projects

Project #	FY Awarded	Project Name	Amount
DBEH 12-1765	2023	Upgrade SCADA Controls at RWWTP	$450,000
DBEH 20-1563	2023	Repair Lift Stations, Various	$1,297,387
KSCC 18-1543	2023	Repair Weather Towers, Multi	$474,515
KSCC 19-1534	2022	Construct Final Denial Barrier, North Gate	$612,680
SXHT 16-1115	2023	Construct Boresight Tower & Equipment Building, B1653	$1,182,665
DBEH 19-1508	2024	Design – Relocate Weather Station to SLC – 17 (Only 45% required for DB solicitation)	$350,000
DBEH 19-1517	2023	Repair Cable & Splices in Feeder from North Substation	$1,456,414

Total: $5,823,661

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



IR - Design & Construction

Project #	FY	% Complete	Project Name
DBEH 22-7768	2024	30%	Charrette - Construct Philips Parkway Haul Route
DBEH 22-7740	2024	98%	Design - Install Water Main, ICBM Rd
DBEH 22-7743	2024	98%	Design - Install Wastewater Main, ICBM Rd
DBEH 22-7760	2024	65%	Design - Install Redundant Power Distro, CCSFS (USACE)
DBEH 22-7763	2024	65%	Design - Install Emergency Generator at MOC (USACE)
SXHT 21-1011	2023	40%	Repair Lightning Protection, B969
DBEH 17-1568	2024	4%	Rpr CCSFS Runway, B50305
KSCC 19-1511	2023	10%	Modify Deluge Pump Suction and Discharge, Pump Station 7
SXHT 22-1015	2022	10%	Repair Generator, B962
JJAE 18-1504	2023	51%	Repair Missile Guidance Station, B28001
SXHT 14-1045	2022	92%	Repair Generator, B1497
SXHT 16-1104	2022	40%	Repair Generator, B423
DBEH 02-1675	2023	60%	Repair ‘B-Line’ Supporting Launch Complexes

Total: $106,210,000

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



IR – FY24 EOY FSRM Summary

Project #	FY	Project Name
DBEH 22-7759PA	2024	CTO - (Design) CCSFS Comm Duct Bank Survey and Design
DBEH 15-1579	2024	CTO - (Design) Repair Fire Detection System, B54800
KSCC 21-1561	2024	Repair & Certify Weather Tower Fall Protection
SXHT 14-1044	2024	Repair Lift Station 650 Holding Tank
DBEH 17-1710	2024	(Design/Build) Repair Roads and Parking
DBEH 22-7767	2024	CTO - (Charrette) Repair Phillips Pkwy, B20201
	2024	PIO Contract for FY24 (6 Months)
	2024	PIO Support Plans to Program Execution (Architecture & EMSC)
DBEH 15-1539	2024	CTO - Repair Water Lines, MACA Area
	2024	(Design) Archeology Study (Warehouse District)
DBEH 12-1690	2024	Replace Lift Stations, Multiple Across CCSFS
DBEH 10-1565	2024	(Design) Repair Optics Maintenance (Hangar G)
SXHT 18-1000	2024	(Design) Repair Water Distribution System
SXHT 00-1028	2024	(Design) Convert Space for Airfield Lighting Vault, B802
	2024	PIO Contract for FY25 (6-8 Months)
KSCC 18-1543	2025	CTO - (Design/Build) Relocate Weather Operations, B36001 & B36009

Total: $32,094,113

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



IR - ERCIP, MILCON & UMMC (FY23-27)

Project #	Construction FY	Project Name	CWE	Status
SXHT 02-3004	2023	Consolidated Communication Center, Patrick SFB	$ 98.0M	Construction Award - Early 2025
DBEH 07-1588	2023	Repair Electrical Z Line, OH to UG	$ 8.7M	Construction Awarded - 15 Sep 24
DBEH 16-1571	2023	Construct Water Main to ITL Area	$ 8.2M	Construction Awarded - 20 Sep 24
DBEH 22-7740	2025	(Design) Install Water Main, ICBM Rd	$ 10.1M	95% Design Submittal - 12 Sep 24
DBEH 22-7743	2025	(Design) Install Wastewater Force Main, ICBM Rd	$ 10.0M	95% Design Submittal - 12 Sep 24
DBEH 22-7760	2025	(Design) Install Redundant Power Distro at CCSFS	$ 7.5M	65% Design Submittal - 31 Oct 24
DBEH 22-7763	2025	(Design) Install Emergency Generator at MOC	$ 4.5M	65% Design Submittal - 31 Oct 24
DBEH 22-7768	2026	(Charrette) Construct Phillips Prkwy (South) Haul Route	$ 23.0M	65% Design Submittal - 21 Mar 25
DBEH 03-3000	2027	Construct Consolidated Launch Support Facility, Phase I	$ 71.0M	35% Design Submittal - 15 Dec 24
DBEH 03-3001	2027	Construct Consolidated Launch Support Facility, Phase II	$ 60.0M	35% Design Submittal - 15 Dec 24
DBEH 22-7755	2027	Construct Consolidated Shop/Laboratory, PH1	$ 38.6M	35% Design Submittal - 6 Nov 24
DBEH 22-7784	2027	Construct Consolidated Shop/Laboratory, PH2	$ 70.0M	35% Design Submittal - 6 Nov 24
DBEH 22-7756	2027	Construct Consolidated Storage/Warehouse Facility, PH1	$ 44.5M	35% Design Submittal - Dec 24
DBEH 22-7786	2027	Construct Consolidated Storage/Warehouse Facility, PH2	$ 33.0M	35% Design Submittal - Dec 24

Total: $334,400,000

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



ERCIP, MILCON and UMMC (FY26+)

Project #	Construction FY	Project Name		CWE
DBEH 22-7769	2026	Expand Truck Inspection Area (UMMC)	**- Charrette in Solicitation**	$4.8M
DBEH 22-7787	2027	Construct Consolidated Storage/Warehouse Facility, PH3		$25.8M
DBEH 22-7750	2027	Install Redundant Power Distro, Trident Wharf (ERCIP)		$0.5M
DBEH 22-7761	2028	Install Redundant Power Distro, ICBM Rd (ERCIP)	- **Planning Instruction Issued**	$11.4M
DBEH 22-7786	2028	Consolidate Munitions Storage	- **Planning Instruction Issued**	$126.6M
DBEH	2028	Construct Water Storage Tanks (Part 1 and 2)	- **Planning Instruction Issued**	$7.9M
DBEH 22-7773	2028	Construct Consolidated Base Support Complex	- **Planning Instruction Issued**	$26.3M
SXHT 22-1103	2028	Relocate Lift Station, B650		$6.2M
DBEH 22-7788	2028	Construct Consolidated Storage/Warehouse Facility, PH4		$18.8M
DBEH 17-1619	2028	Covert Power Distribution Line R-Line, OH to UG (ERCIP)		$7.3M
DBEH 22-7764	2028	Widen ICBM Rd	- **Planning Instruction Issued**	$10.2M
DBEH 22-7785	2029	Construct Consolidated Shop/Laboratory, PH3		$15.3M
DBEH 03-3002	2029	Construct Consolidated Launch Support Facility, Phase III		$38.6M
DBEH 03-3003	2029	Construct Consolidated Launch Support Facility, Phase IV		$55.9M
DBEH 22-7749	2030	Construct Wastewater Treatment Facility		$10.7M
DBEH 22-7777	2029	Construct Redundant Operations Center		$207.8M
SXHT 22-1105	2029	Consolidated HQ Facility		$216.0M

Total: $626,130,000





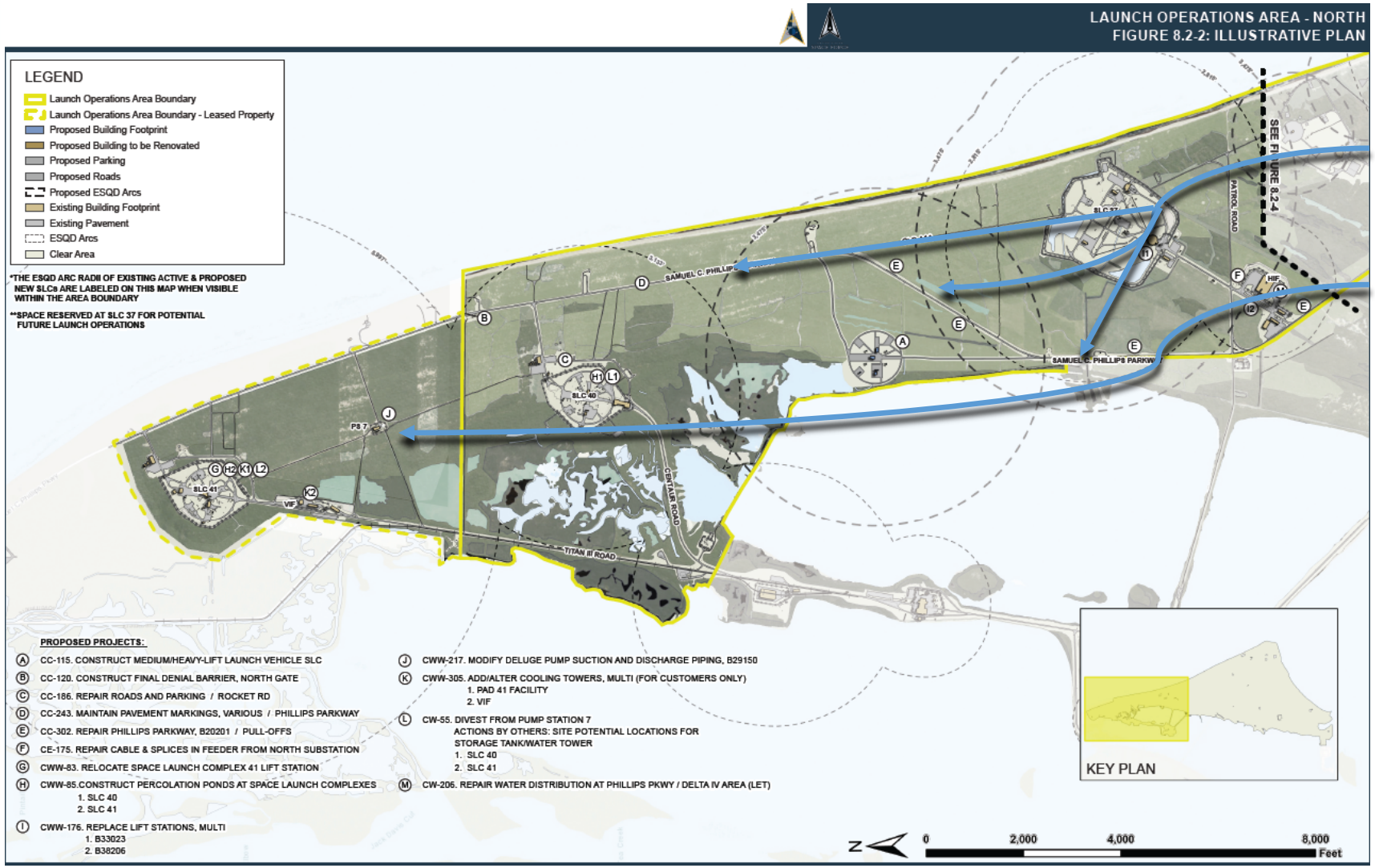
CCSFS in 2029 and beyond

* Project and timelines are subject to change base on requirements and need

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45

Launch District (North Cape)



Completed:

North Phillips Parkway Haul Route Passing Lanes (2026)

PS7 Rprs & Upgrades – Final Major Overhaul before Sundown and Shutdown (2024)

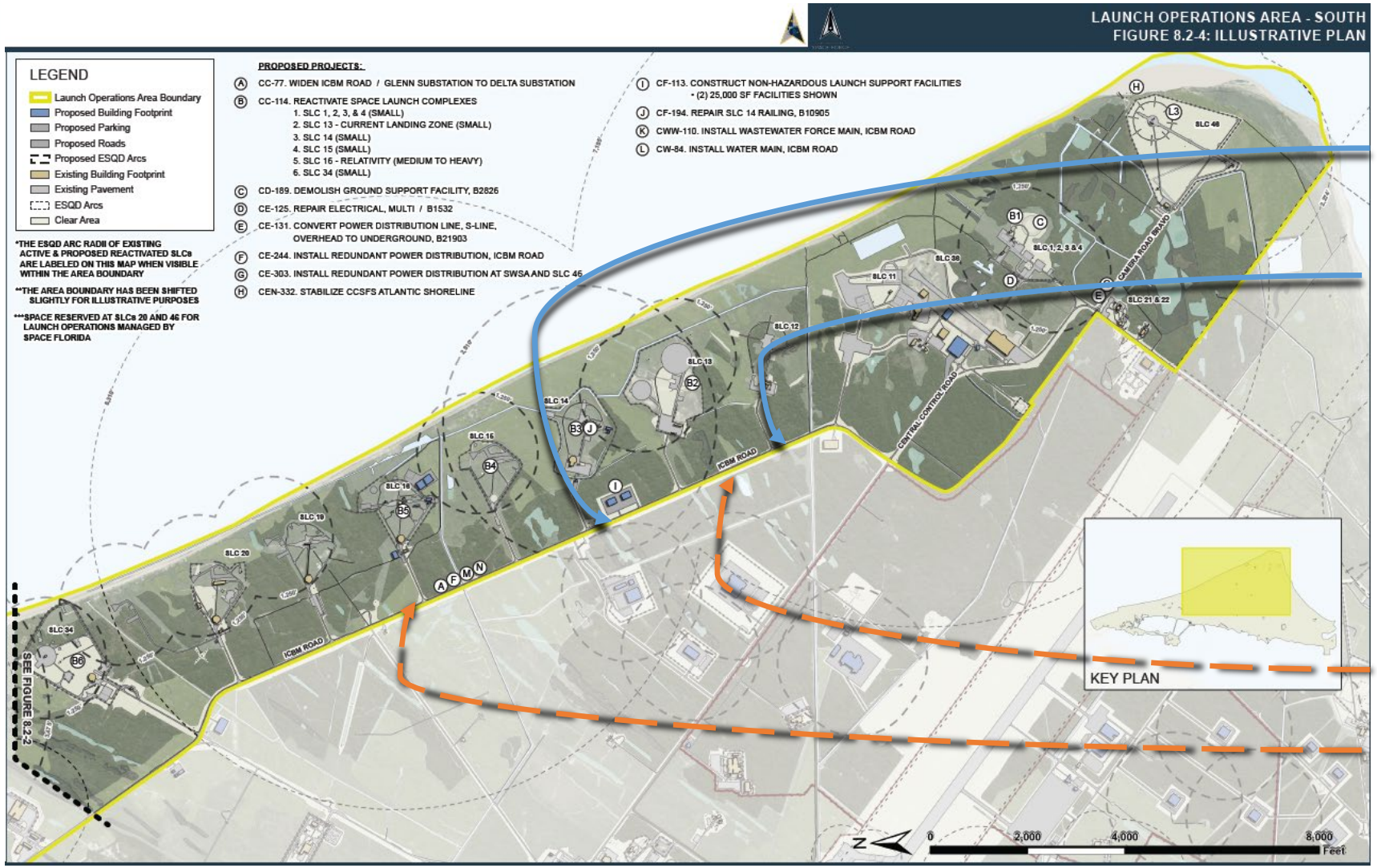


UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



Launch District (ICBM Rd)



Completed:

Construct Wastewater Force Main (2026)

Construct Potable Water Main (2026)

Starting:

Widen ICBM for Hauling (2028)

Redundant Power Distro (2028)

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45

Mission Support District





Completed:

Extend Lighthouse Rd (2026)

Relocate Weather Stn (2026)

Construct S Phillips Haul Route Improvements (2027)

Starting:

SLD 45 Admin Campus (2027)

New Shops/Labs Areas (2027)

New Warehouse Areas (2027)

UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



Relocating Non-Launch Missions



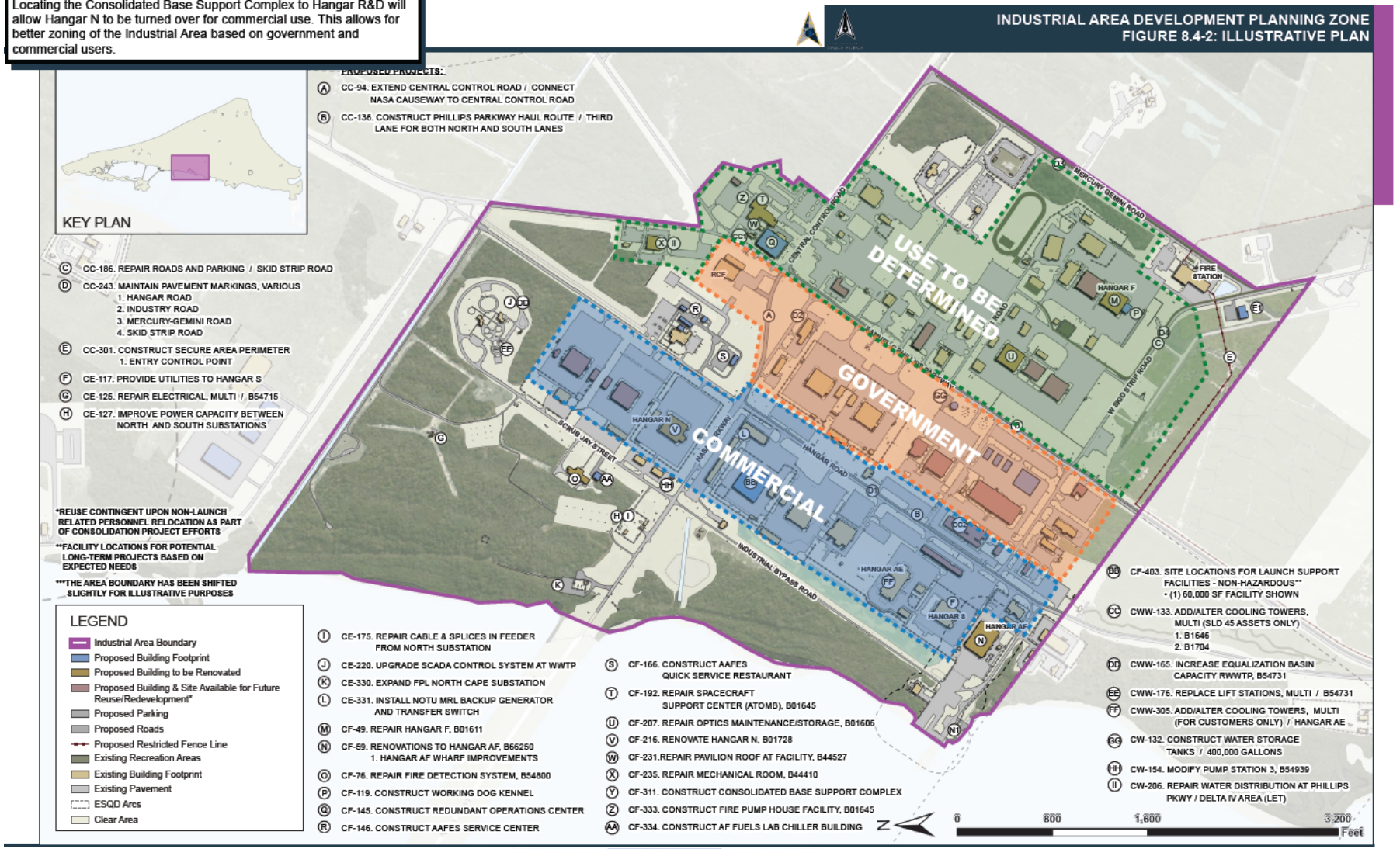
UNITED STATES SPACE FORCE

SPACE LAUNCH DELTA 45



Launch District (CCSFS Central)

Option 1 (PREFERRED) Industrial Area Zoning:
Locating the Consolidated Base Support Complex to Hangar R&D will allow Hangar N to be turned over for commercial use. This allows for better zoning of the Industrial Area based on government and commercial users.





SPACEPORTS OF THE FUTURE
INFRASTRUCTURE



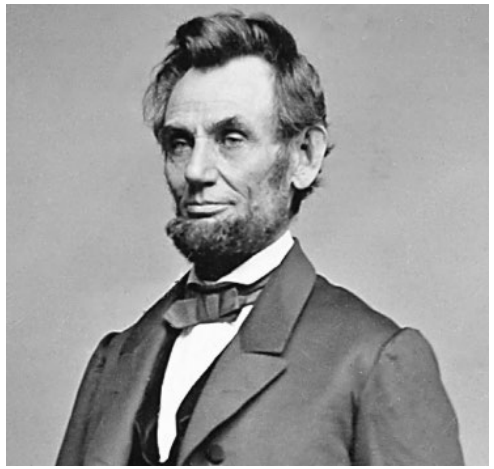
VA

Office of Construction & Facilities Management (CFM)

Jacksonville SAME Post Industry Day

Alan Zytowski, PE
Eastern Region Director
Office of Construction and Facilities Management
December 10, 2024

Office of Construction & Facilities Management (CFM)



VA Mission - To fulfill President Lincoln's promise to care for those who have served in our nation's military and for their families, caregivers, and survivors.

CFM Mission - Advance VA's mission in support of our Nation's Veterans by planning, designing, constructing and acquiring major facilities, and setting design and construction standards.

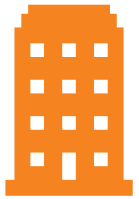
Core Values - Integrity, Commitment, Advocacy, Respect, and Excellence (I CARE)

Updating Old Infrastructure





FY24 Construction Snapshot



VA portfolio

- Over 8,000 facilities nationwide including 170 medical centers
- CFM is managing 120 projects in planning, design, and construction valued at $16.8B.
- VHA is managing 5,563 NRM and Minor projects in planning, design, and construction valued at $26.3B.
- 61 Super Construction projects (>$100M executed with the USACE valued at approximately $10.7B)



Major Construction FY24

5 Major Construction healthcare projects valued at $2.4B

- 20 Seismic Projects valued at $1.1B
- 1 Chip-in Project at $221M
- 3 National Cemetery Administration (NCA) Major Construction projects valued over $170M



Minor Construction FY24

Veterans Health Administration (VHA)

- 450 Minor Construction projects valued at $5B
- 5,113 NRM projects valued at $21.3B

NCA Minor construction has 137 projects valued over $750M

VA Infrastructure Strategy



Strategic Prioritization

Prioritize concepts VHA-wide to move forward into implementation planning and further development of requirements



Implementation Planning

Develop a single, thorough, and repeatable process for requirements development



Facility Standardization

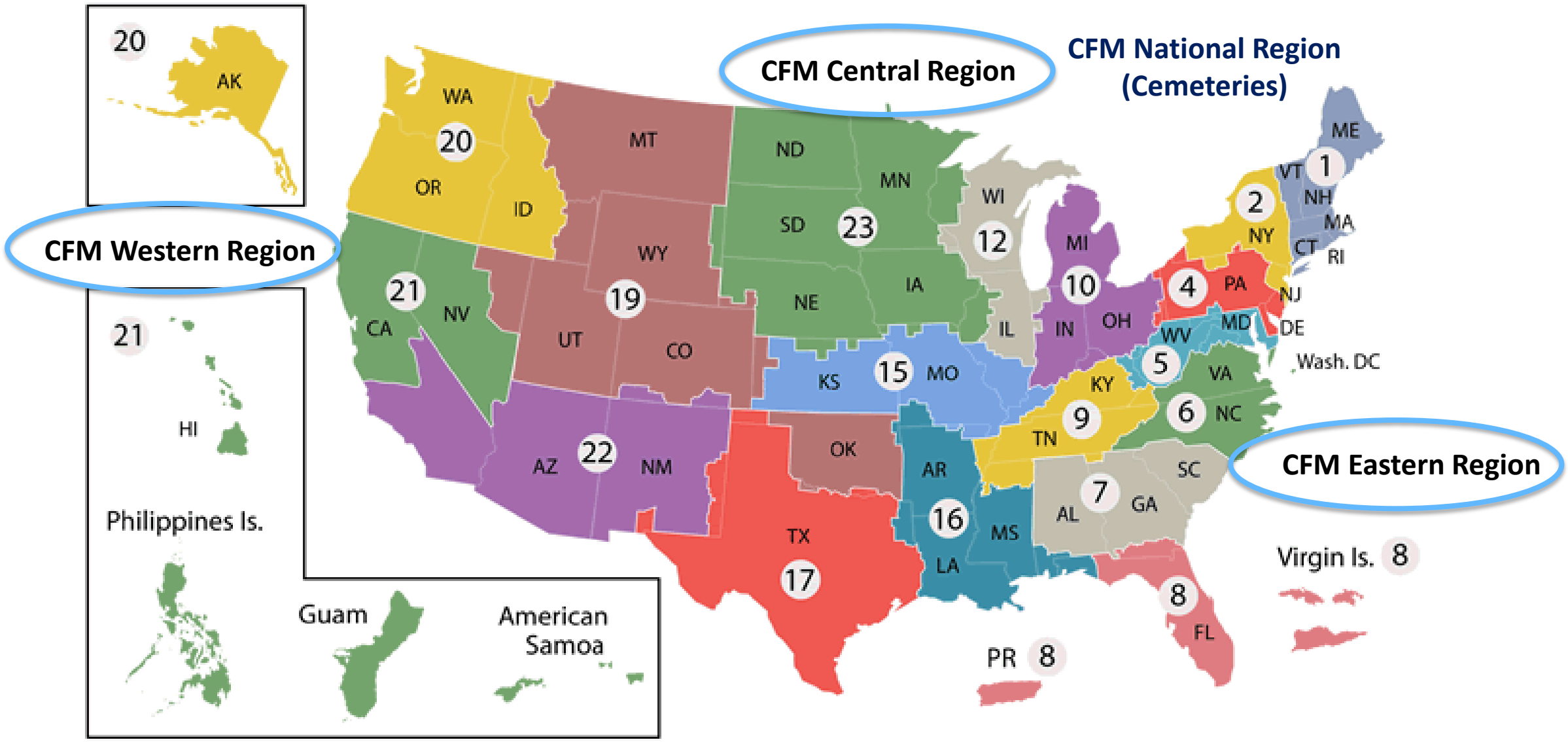
Develop a facility standardization process that drives the efficient leasing and building of facilities that meet the current and future needs of Veterans and the VA workforce and align with the everchanging healthcare environment



Partnerships

Identify potential partnering improvements and develop supporting tools – including the VHA Partnering Playbook – to aid field level leadership and planners

Veterans Integrated Service Networks

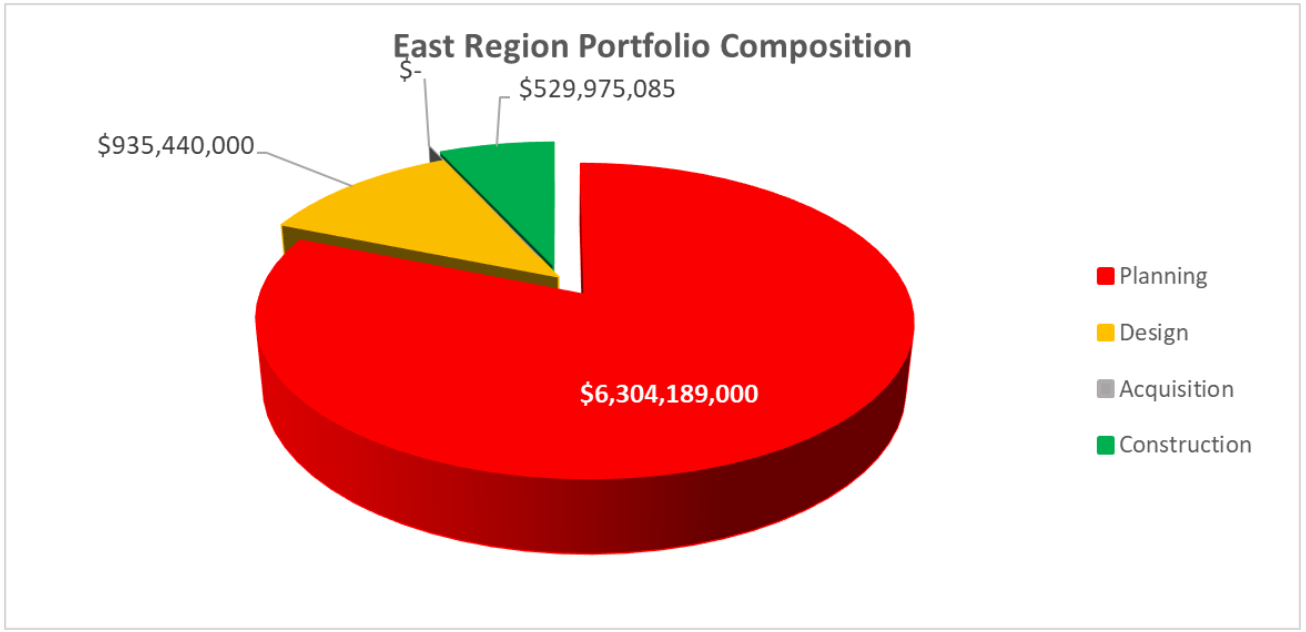


ERO's AOR

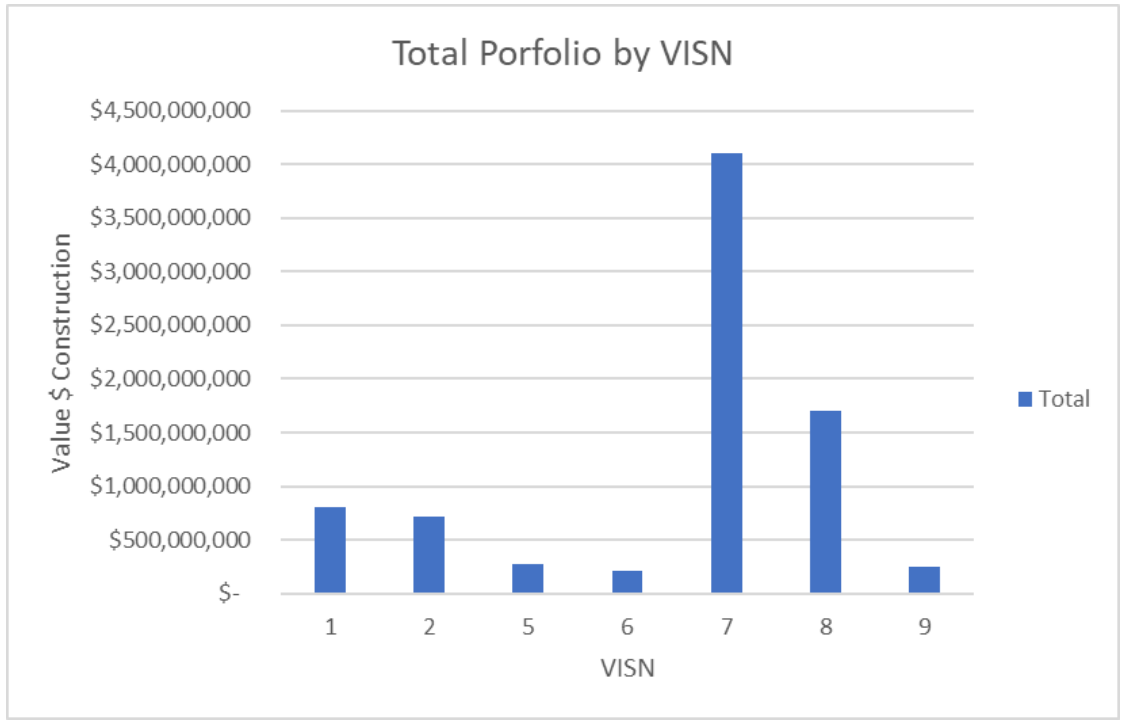


VISN	VISN Name	City	State	DCA	Description
1	VISN 1: VA New England Healthcare System	West Haven	CT	USACE	Construct New Surgical Tower and Clinical Space
2	VISN 2: New York/New Jersey VA Healthcare Network	Canandaigua	NY	USACE	Phase 2, CLC
		Manhattan	NY	CFM	Electrical Upgrades
5	VISN 5: VA Capitol Healthcare Network	Perry Point	MD	USACE	Perry Point CLC
6	VISN 6: VA Mid-Atlantic Healthcare Network	Asheville	NC	USACE	CLC & Renovate for Primary & Specialty Care Clinics
7	VISN 7: Southeast Healthcare Network	Charleston	SC	USACE	New 155 Bed Tower
8	VISN 8: VA Sunshine Healthcare Network	Bay Pines	FL	CFM	Bay Pines, FL Phase 4
		Gainesville	FL	USACE	Correct Multiple BIdgs
		San Juan	PR	CFM	San Juan Ph3
		San Juan	PR	CFM	San Juan Ph5-Parking Garage
		San Juan	PR	USACE	Seismic (9) bldgs)
		Tampa	FL	USACE	Tampa SCI Poly

Majors Portfolio Overview



Planning	$ 6,304,189,000
Design	$ 935,440,000
Acquisition	$ -
Construction	$ 529,975,085
Total:	**$ 7,769,604,085**



Portfolio Overview

Lifecycle Ph	VISN	VISN Name	City	State	DCA	Description	Range ($M)	Range
Construction	8	VISN 8: VA Sunshine Healthcare Network	Bay Pines	FL	CFM	Bay Pines, FL Phase 4	$49	
Construction	8	VISN 8: VA Sunshine Healthcare Network	San Juan	PR	CFM	San Juan Ph3	$80	
Construction	8	VISN 8: VA Sunshine Healthcare Network	San Juan	PR	CFM	San Juan Ph5-Parking Garage	$30	
Requirements Development	7	VISN 7: Southeast Healthcare Network	Charleston	SC	USACE	New 155 Bed Tower	$300	?
Requirements Development	8	VISN 8: VA Sunshine Healthcare Network	Gainesville	FL	USACE	Correct Multiple Bldgs	$550	$750
Requirements Development	8	VISN 8: VA Sunshine Healthcare Network	San Juan	PR	USACE	Seismic 4 bldgs (Laundry Facility, Boiler, Chiller, District Counsel)	$20	$80
Requirements Development	8	VISN 8: VA Sunshine Healthcare Network	Tampa	FL	USACE	Tampa SCI Poly	$550	$750
Requirements Development	9	VISN 9: VA Midsouth Healthcare Network	Nasheville	TN	TBD	Correct Seismic Deficiences	$200	$500

Resource Opportunities

- **Market Research - Meeting the challenges (Partnership and Participation)**
  - External research at https://sam.gov (System for Award Management) for:
    - Sources Sought
      - NAICS, Agency, Location, Set-Aside
    - Industry Days
    - Site Visits
    - Previous Contracts (Government-wide)
    - Contact a knowledgeable Persons in Government
- **U.S. Small Business Administration Contracting Guide**
    - https://www.sba.gov/federal-contracting
- **CFM Small Business Liaisons (SBLs)**
  - https://www.va.gov/osdbu/about/contacts.asp#sbl
    - Angeleque Batkins (Eastern Region)
    - David Bullerwell (National Region)
    - Jason Hardy (Central Region)
    - George Williams (Western Region)



VA Valuable Websites

Check out our website and look at our Vendor Management if you are interested in:

1. **Resources on CPARS training**
2. **President's Budget Request for VA**
3. **VA Forecast of Contracting Opportunities**
4. **Pathfinders - doing business with CFM**
5. **Find resources with the Office of Small and Disadvantaged Business Utilization (OSDBU)**



SCAN ME

Questions?



U.S. ARMY CORPS OF ENGINEERS
CARIBBEAN DISTRICT

Opportunities in the Caribbean

Date: 10 December 2024

Presented by:
Mariano Torres, Small Business Lead

U.S. ARMY

US Army Corps of Engineers®

"ONE TEAM, ONE MISSION" CARIBBEAN DISTRICT



Rio de La Plata, Dorado Bridge and ACBM Toe Key Construction





Rio Puerto Nuevo, La Chuleta Construction

EVOLUTION OF A DISTRICT

Jacksonville District
Antilles Office & Integrated Project Office (IPO)
2021 – April 2023

Task Force Virgin Islands Puerto Rico (VIPR)
April 2023 – July 2024

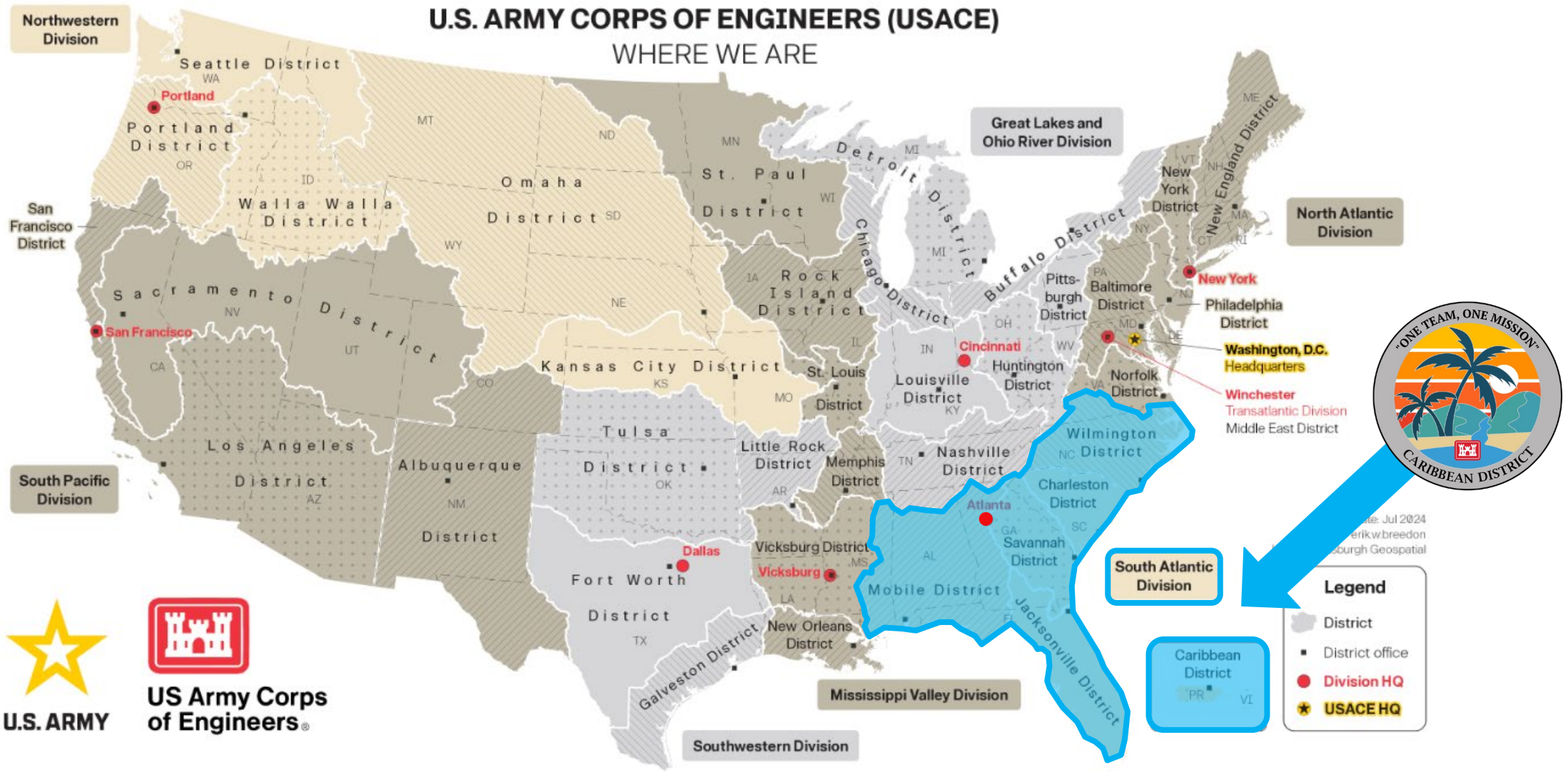
Caribbean District
Initial Operating Capability (IOC)
July 2024 – July 2025

Caribbean District
Full Operating Capability (FOC)
July 2025 –






43RD USACE DISTRICT



AREA OF OPERATIONS

Civil Works

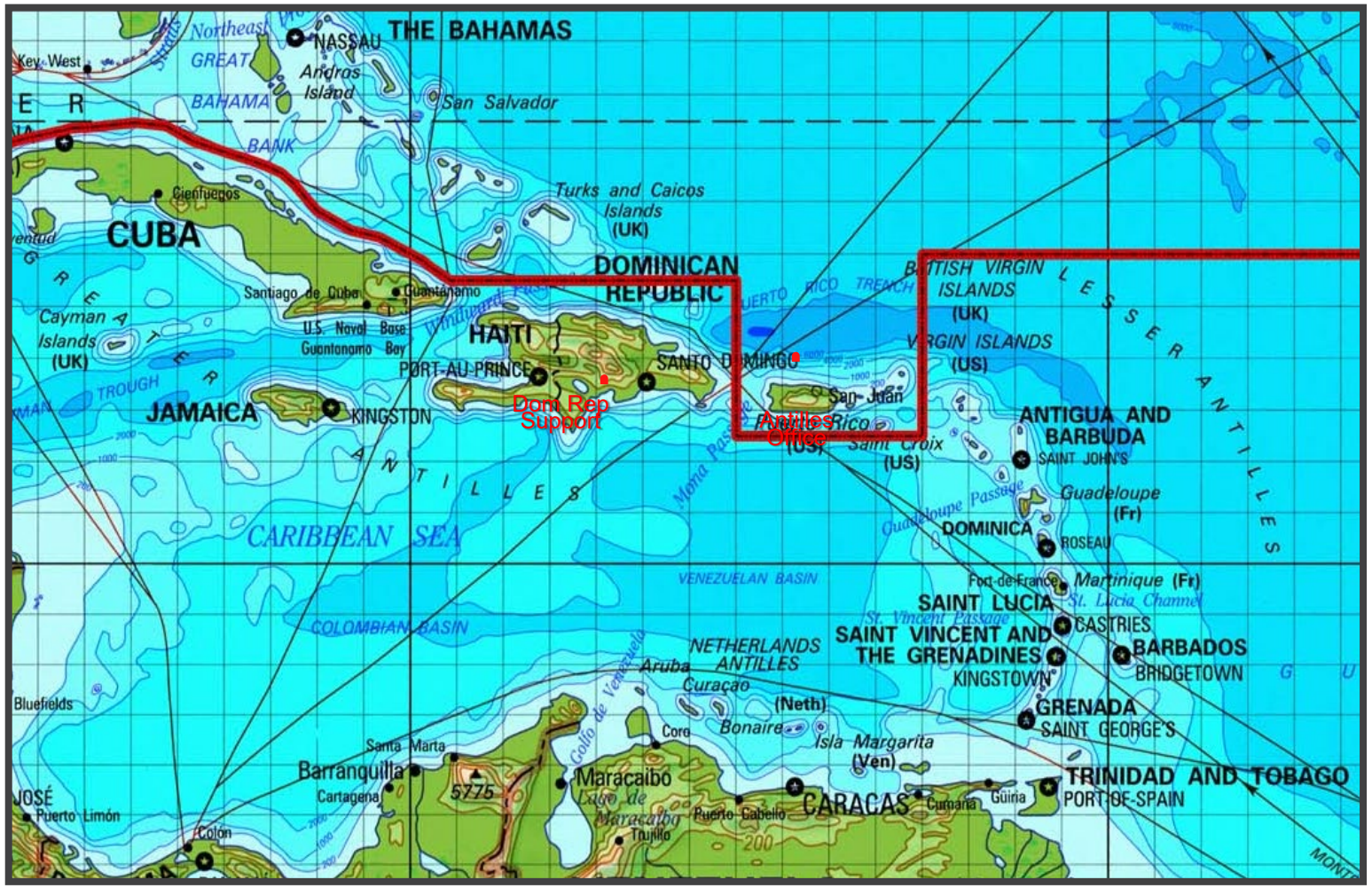
- Puerto Rico & USVI

MIL/IIS

Caribbean Basin Nations	COCOM
Bahamas	N
Bermuda	N
Puerto Rico	N
U.S. Virgin Islands	N
Aruba	S
Antigua and Barbuda	S
Barbados	S
Cuba	S
Curacao	S
Dominica	S
Dominican Republic	S
Grenada	S
Haiti	S
Jamaica	S
Saint Kitts and Nevis	S
Saint Vincent & the Grenadines	S
Saint Lucia	S
Trinidad and Tobago	S

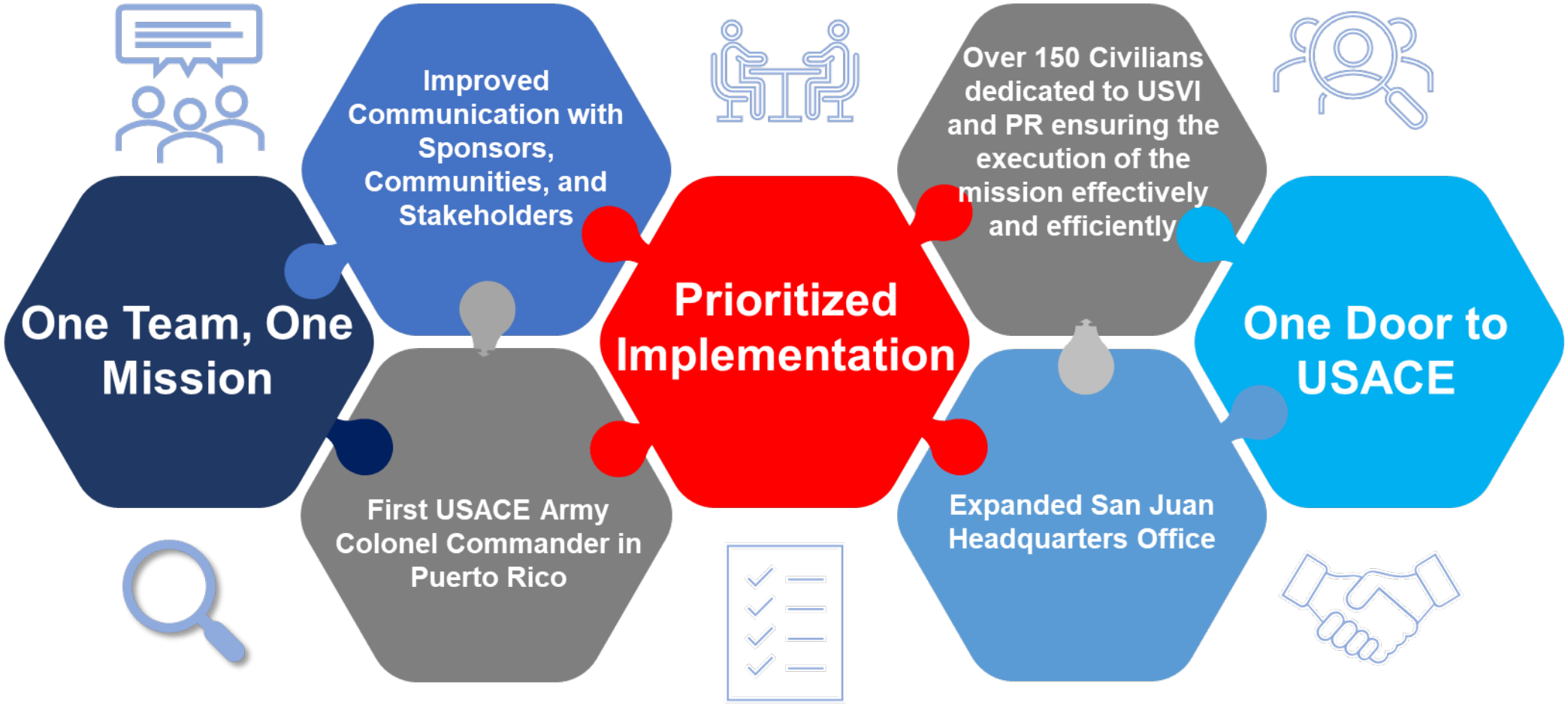
Others in the AOR:

- CESAC – 81st RD, DVA Minors
- CELRL – USAR
- CESAS – DODEA, DVA Majors
- CESAJ – FUDS
- Other Districts Enterprise Assigned



CARIBBEAN DISTRICT

Provides additional leadership bandwidth and focus on priority missions in U.S. Virgin Islands, Puerto Rico, and Greater Antilles

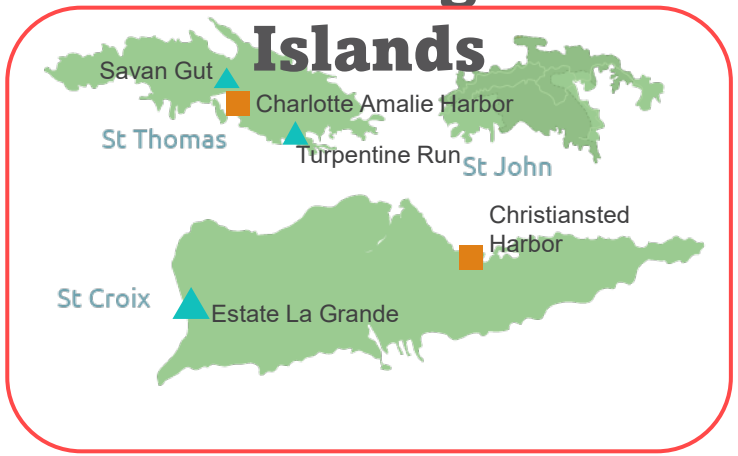


CARIBBEAN DISTRICT PROJECTS OVERVIEW

(STUDY, DESIGN, AND CONSTRUCTION)



- Interagency and International Services
- Military Construction (MILCON)
- Flood Risk Management
- Deep Draft Navigation
- Aquatic Ecosystem Restoration
- Coastal Storm Risk Management
- Non-structural Interagency



Civil Works Program

Small Projects Program

Continuing Authorities Program (CAP)

- Rio Aibonito
- Estate La Grange

Floodplain Management Services

- Ponce

Planning Assistance to States

- USVI Compound Flooding Hotspots

Interagency Non-structural FPMS

- PR Watersheds
- PR All Hazards
- PR Dam Safety

Investigations

- Christiansted Harbor (WRDA 2020)
- Charlotte Amalie Harbor (WRDA 2020)
- Rio Nigua Validation Report & NEPA

Construction

- RPN Contract 2 Roosevelt Bridge – (FRM – BBA 2018)
- San Juan Harbor Deepening (Navigation – BIL)
- Rio de la Plata (Dorado Bridge) (FRM)

Operations & Maintenance

- San Juan Harbor O&M (Nav-BIL)
- Inspection of Completed Works, PR & USVI
- Project Condition Surveys, PR & USVI

PED

- Aquatic Ecosystem Restoration (AER)
- Cano Martin Pena
- Flood Risk Management (FRM)
- Rio de la Plata (FRM – BBA 2018)
- Rio Grande de Arecibo (FRM – BBA 2018)
- Rio Puerto Nuevo (FRM – BBA 2018)
- Rio Guanajibo (FRM – BBA 2018)
- Rio Nigua (FRM – BBA 2018)
- Rio Grande de Manati (FRM - DRSAA)
- Rio Culebrinas (FRM - DRSAA)
- Rio Guayanilla (FRM - BIL)
- Savan Gut (FRM - BIL)
- Turpentine Run (FRM - DRSAA)
- Coastal Storm Risk Management (CSRM)
- San Juan Metro (CSRM)
- Deep Draft Navigation (DDN)
- San Juan Harbor

Military Construction and Interagency and International Services(IIS) Program

MILCON

- FTB: Army Family Housing
- PRARNG: Camp Santiago Barracks
- PRARNG: Camp Santiago DFAC
- PRARNG: Camp Santiago HQ
- PRARNG: Fort Allen Readiness Center
- VIARNG: STT Vehicle Maintenance Shop
- VIARNG: STX Civil Support Facility
- ERCIP: MCA - FY-20 Puerto Nuevo USAR Solar Array

Installation Readiness

- PRARNG: Camp Santiago Ammunition Supply Point
- FTB: IR - Toro Creek Bridge Repairs

Environmental

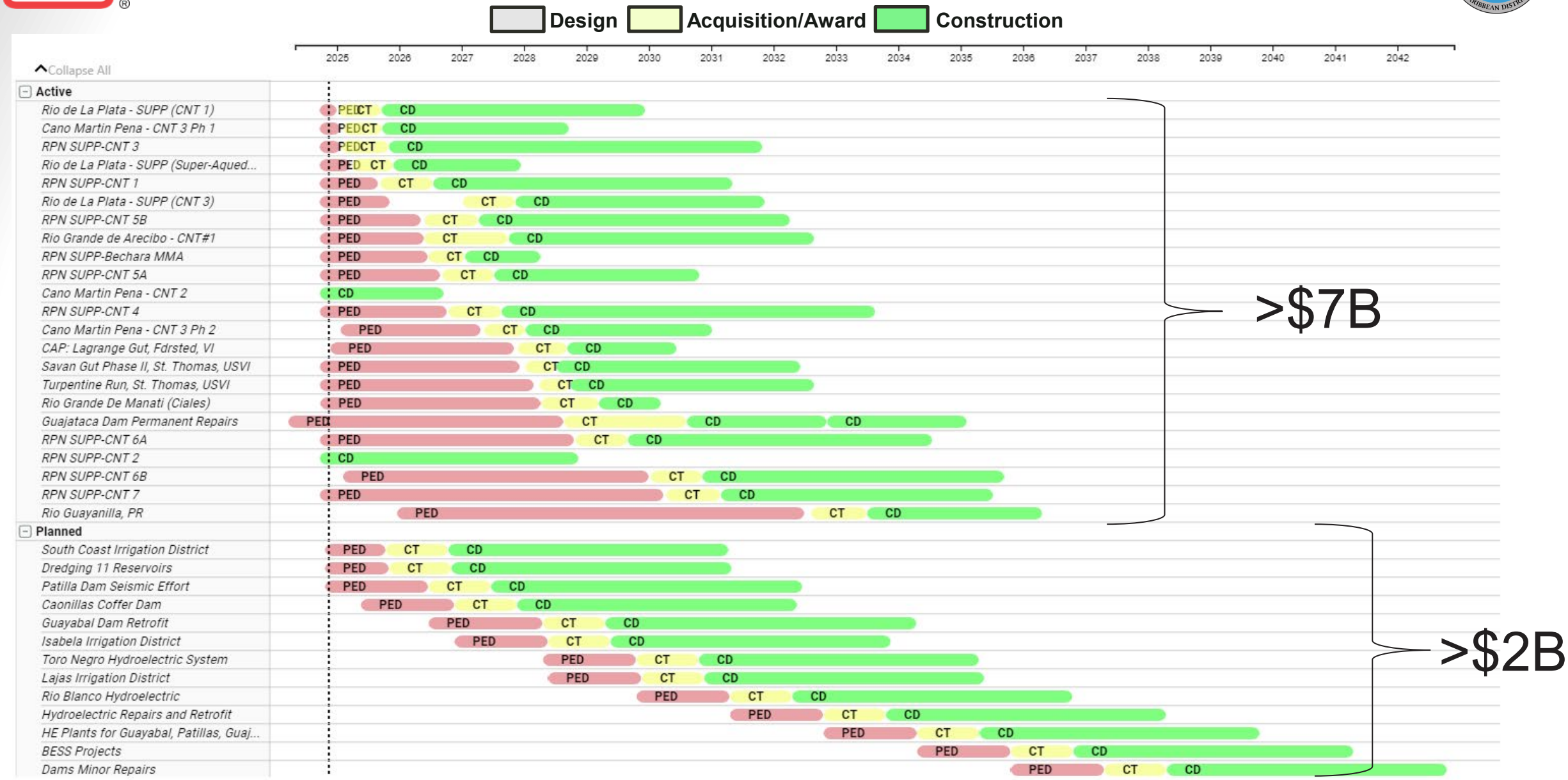
- PRARNG: Fort Allen Storm Water Mitigation Design

IIS

- Guajataca Dam
- PREPA Support

Program Value > $10 Billion

INTEGRATED SCHEDULE FOR CIVIL WORKS*



*Under continued development

UPCOMING CONTRACT OPPORTUNITIES

A&E / SERVICE / CMS CONTRACTS

PROJECT MISSION	PROJECT NAME	ESTIMATED VALUE	ACQUISITION STRATEGY	SOLICITATION TYPE	QUARTER ADVERTISED
Civil Works	Rio Puerto Nuevo (Contract 7B & 7C) – Design	$10M	Unrestricted	A/E MATOC	Q3 FY25
Civil Works	Rio Puerto Nuevo - Landscape Architect (Linear Parks)	$1M	Unrestricted	A/E MATOC	Q1 FY26
Civil Works	Rio Puerto Nuevo (Contract 6A) - Geotechnical Surveys	$1M	Unrestricted	A/E MATOC	Q1 FY25
Civil Works	Rio Grande de Arecibo (Contract 2) - Design	$10M	Unrestricted	A/E MATOC	Q3 FY25
All	Staff Augmentation – Professional Services	$50M+	TBD	TBD	Q4 FY25
Civil Works	Rio Guayanilla Design	TBD	Unrestricted	A/E MATOC	Q3 FY25
Civil Works	Rio Guanajibo (Contract 1) Design	$5M	Unrestricted	A/E MATOC	TBD
Civil Works	Rio Nigua – Design	$10M	Unrestricted	A/E MATOC	TBD
CW-MILCON	Military and Civil Works Design IDIQ	$200M+	TBD	TBD	Q1 FY26
MILCON	Minor Construction IDIQ	TBD	TBD	TBD	FY25

NOTE: PLA and Davis Bacon do not apply in the Caribbean

CONSTRUCTION CONTRACTS

PROJECT MISSION	PROJECT NAME	MAGNITUDE OF CONSTRUCTION	ACQUISITION STRATEGY	SOLICITATION TYPE	QUARTER ADVERTISED
Civil Works	Rio Puerto Nuevo (Contract 3)	$250M - $500M	Unrestricted	BVTO	Q2 FY25
Civil Works	Caño Martin Peña (Contract 3 Phase 1)	$100M - $250M	TBD	TBD	Q2 FY25
Civil Works	Rio de la Plata (Contract 1)	$250M - $500M	Unrestricted	BVTO	Q2 FY25
Civil Works	Rio de la Plata - Super Aqueduct Relocation	$25M - $100M	TBD	BVTO	Q3 FY25
Civil Works	Rio Puerto Nuevo (Contract 1)	$100M – $250M	TBD	TBD	Q4FY26
Civil Works	Rio Puerto Nuevo (Contract 5B)	$250M - $500M	TBD	TBD	TBD
Civil Works	Rio Puerto Nuevo (Contract 7A)	$100M - $250M	TBD	TBD	FY25-26

MILITARY CONSTRUCTION CONTRACTS

PROJECT MISSION	PROJECT NAME	MAGNITUDE OF CONSTRUCTION	ACQUISITION STRATEGY	SOLICITATION TYPE	QUARTER ADVERTISED
MILCON	Ft. Allen Readiness Center – Design Build	$25M - $100M	Unrestricted	BVTO	Q3 FY25
MILCON	St. Croix Civil Support Training Facility	$25M - $100M	Unrestricted	BVTO	Q3 FY25
MILCON	St. Croix Vehicle Maintenance Shop	$25M - $100M	Unrestricted	BVTO	Q3 FY25

CONTRACT AWARDS NEXT 12 MONTHS



Rio Grande de Arecibo
Contract 2 – AE Design Task Order (MATOC)
Expected award: Spring 2025
Magnitude of construction $250M-$500M

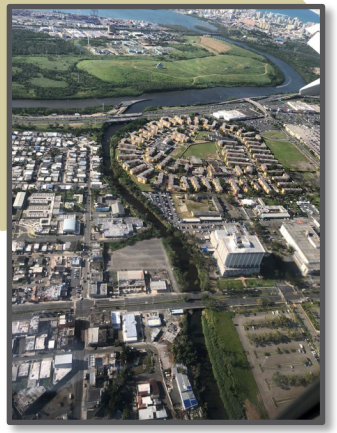


Rio de La Plata (2 contracts)
Contract 1 – Construction
Super-Aqueduct Relocation Contract – Construction
Expected advertisement: Feb 2025
Magnitude: $250M-$500M

Caño Martin Peña
Contract 3 Phase 1 – Construction
Expected advertisement: Mar 2025
Magnitude: $100M-$250M







Rio Puerto Nuevo
Contract 3 – Construction
Expected advertisement: Mar 2025
Magnitude: $250M-$500M

Flood Risk Management

Aquatic Ecosystem Restoration

RIO PUERTO NUEVO - OVERVIEW

COMPLETED (COST SHARED)

CONTRACTS 1, 1A, 2A/AR, 2AA, 2C1, 2D WALLS

STATUS: 2D Walls, last completed, was May 2022

AMOUNT: $470M

- Kennedy Bridge seismic retrofit; 36-inch water line
- First 1.3 miles of channel improvements
- Quebrada Margarita channel excavation and confluence wall; lower Puerto Nuevo channel dredging
- Bechara Channel secant pile wall box culvert; 90-inch sewer line modification; open channel work
- De Diego Expressway Bridge abutments; east and west pier drill shaft reinforcement
- Quebrada Margarita Stilling Basin
- Construction of 350-foot left channel wall and 750-foot right channel wall at channel confluence.

CONTRACT - LA CHULETA

- Upland Material Management Area (future capacity of ~350,000 cubic yards of material)

ONGOING (SUPPLEMENTAL) CONSTRUCTION

CONTRACT 2 | ROOSEVELT BRIDGE

- Roosevelt Avenue Bridge replacement



REMAINING (SUPPLEMENTAL) CONSTRUCTION

CONTRACT 1 | UPPER MARGARITA CHANNEL

- Sewer line relocation
- Construction of .63 miles of channel improvements at Upper Quebrada Margarita

CONTRACT 3 | MAIN CHANNEL (RIO PIEDRAS)

- Channel walls
- 1.1 miles of Main Channel improvements

CONTRACT 4 | LAS AMERICAS BRIDGES

- Channel, Stilling Basin and Bridge Replacements
  - 4A-1: Las Americas Expressway Bridge
  - 4A-2: Piñero Avenue Bridge East
  - 4A-3: Northeast Access Ramp Bridge
  - 4A-4: Southeast Access Ramp Bridge

CONTRACT 5 | NOTRE DAME & W. PIÑERO BRIDGE

- 5A: Notre Dame Bridge replacement
- 5B: Piñero Avenue Bridge West replacement; Quebrada Josefina downstream to Río Piedras

CONTRACT 6A/6B | MAIN CHANNEL / BUENA VISTA

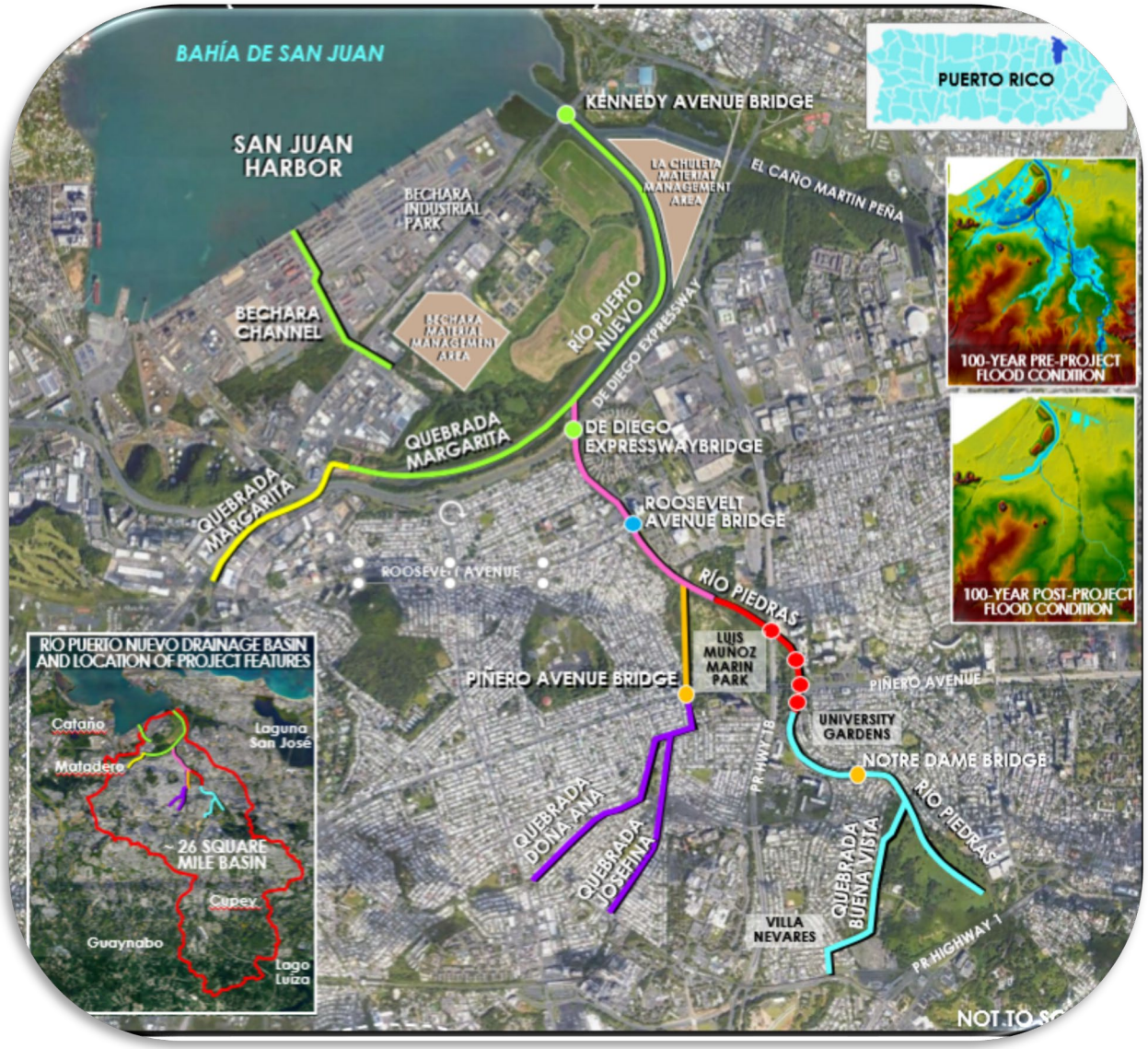
- 1.75 miles of Rio Piedras channel improvements
- 4 bridges (2 new; 2 replacements)
- .80 miles channel diversion at Quebrada Buena Vista

CONTRACT 7 | JOSEFINA & DOÑA ANA CHANNEL

- 10 bridge replacements
- 5000 LF. of Quebrada Josefina and 4400 LF. of Quebrada Doña channel improvement

CONTRACT - BECHARA

- Upland Material Management Area (future capacity of ~600,000 cubic yards of material)



RIO DE LA PLATA - OVERVIEW

PROJECT FEATURES AND IMPLEMENTATION PLAN

CONTRACT 1A
Completed 2015

DORADO BRIDGE CHANNEL WIDENING AND SCOUR PROTECTION
- Anticipated Completion: 2024

ARTICULATED CONCRETE BLOCK MAT AND TOE KEY
- Substantial Completion: 2023

SUPPLEMENTAL CONTRACT 1
Features
- 4 concrete culverts
- 1.6 miles of river channel improvements
- 2.9 miles of earthen levees
- 30 acres of wetland mitigation

SUPPLEMENTAL CONTRACT 3
Features:
- 1.4 miles of river channel improvements
- 1.3 miles of earthen levees

SUPPLEMENTAL CONTRACT: NORTH COAST SUPERAQUEDUCT RELOCATION
Features:
- 1,000-foot relocation of a 72-inch potable water line, which supplies water to the northern municipalities



CAÑO MARTÍN PEÑA - OVERVIEW

PROJECT IMPLEMENTATION, FEATURES, AND MAP

CONTRACTS

CONTRACT 1 | VEGETATION REMOVAL

STATUS: Completed June 2023, $3,4M, 36 acres vegetation removed.

SOLID WASTE REMOVAL CONTRACT

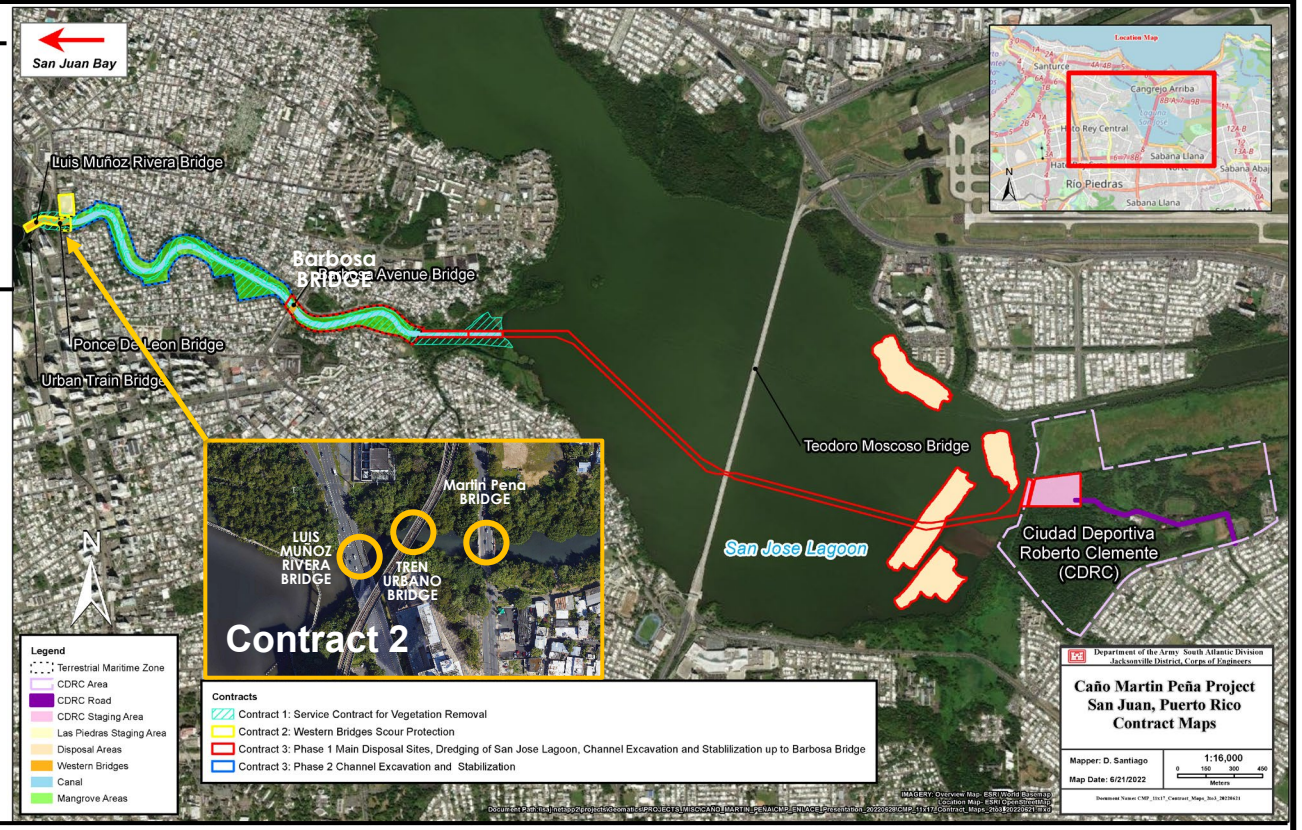
STATUS: Completed Oct 2023, $2.3M, 15K Tons removed + Modification for additional 3.8K Tons ($600K).

CONTRACT 2 | WESTERN BRIDGES SCOUR PROTECTION. Martín Peña, Tren Urbano, and Luis Muñoz Rivera

STATUS: Awarded Sep 2024, $14.7M. Expect completion in Oct 2026

SCOPE

- Excavation of ~ 25K CY of material from the western end of the channel
- Construction of a 115-foot-wide by 6.5-foot-deep channel located at western bridges.
- Installation of riprap at the channel bottom and the side slopes to prevent scour
- Steel sheet pile walls will be installed at the eastern end



CONTRACT 3 | CHANNEL EXCAVATION / STABILIZATION

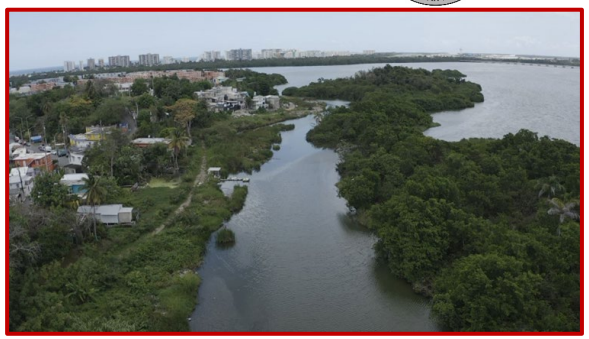
STATUS: **Phase 1 & Phase 2 Contracts award anticipated in Sep 2025 and Jan 2028, respectively**

SCOPE

- 1.8 miles channel dredging
- 2 miles access channel dredging from staging area to eastern end of CMP
- Bank stabilization to include sheet pile
- Barbosa Bridge scour protection
- ~ 35 acres Mangrove/wetland restoration for entire channel
- Recreation features

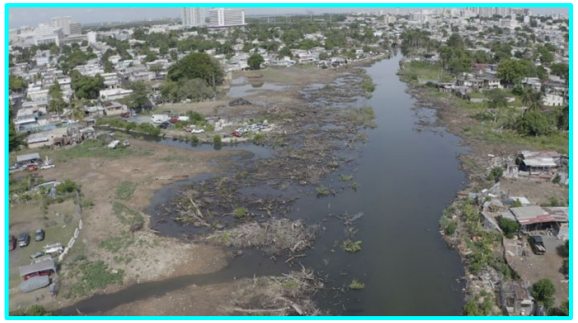






Contract 3: Phase 1





Contract 3: Phase 2

PARTNER WITH US!

Website: https://www.saa.usace.army.mil
Follow us on: LinkedIn, Facebook, and Instagram

ONE TEAM, ONE MISSION

US Army Corps of Engineers®

Charleston District



LTC Robert Nahabedian
Commander



MAJ Patrick Ripton
Deputy Commander



Lisa Metheney
Deputy District
Engineer for Programs &
Project Management



Charlene Figgins
District
Contracting Chief

Tonya Willis
Chief Office of
Small Business Programs

MOBILE DISTRICT INDUSTRY DAY
16 OCTOBER 2024

U.S. ARMY

US Army Corps
of Engineers



THANK YOU, FEDERAL CONTRACTORS!

FOR:

- **Responding to Sources Sought Notices**
- **Submitting Bids and Proposals**
- **Providing Feedback**
- **Providing Technical Expertise**
- **Saving the US Taxpayer Money and Time**
- **Completing projects Safely**
- **Being a Collaborative Partner**



We understand the effort and resources required to engage in the federal contracting process, and we are grateful for your continued support. Together, we are building strong foundations for future success.

Thank you for your contributions and for choosing to work with the Charleston District. We look forward to continuing this journey of excellence with you.

PROJECTS WHERE YOU SHOWED UP!

We rely heavily upon competition – thank you for supporting these acquisitions:

- **Fort Jackson Reception Complex Phase 2**
  - ✓ **$156M – 4 Contractors Participated (OTSB)**
- **DDSP Electrical Upgrades - 8(a) Action**
  - ✓ **$57M – 7 SB Contractors participated**
- **SB Building Envelope MATOC**
  - ✓ **$99M – 4 SB Contractors Awarded**
- **SDVOSB Construction MATOC**
  - ✓ **$99M – 5 SDVOSB Contractors Awarded**
- **81st Program Awarded Actions**
  - ✓ **NC115 HVAC Controls Replacement - Received 12+ bids - Award amount: $435,000**
  - ✓ **FL040 Chiller Replacement - Received 5 bids - Award amount: $350,000**
  - ✓ **FL127 / FL037 Plumbing and Window Replacement - Sole Source 8a Award Amount: $1.3 million**
- **DB Fire Protection MATOC – SB Set-Aside**
  - ✓ **$49M – 4 SB Contractors Awarded**
- **UPCOMING**
  - ✓ **$20M A-E Design Services SDVOSB***
  - ✓ **$30M A-E Design Services SB***
  - ✓ **$99M A-E Design Services Unrestricted***
  - ✓ **$99M DB/DBB SDVOSB MATOC**
  - ✓ **$499M DB/DBB SB MATOC**



** Source Selection in Progress*

SAC MISSION & VISION



our **MISSION:**

Deliver comprehensive **solutions** through exceptional **customer service**, collaboration and commitment to **quality**

our **VISION:**

Trusted, enterprising **professionals** strengthening **South Carolina** and **Nation**

SAC AREA OF OPERATIONS

SAC



Lieutenant Colonel Robert W. **Nahabedian**

Commander, U.S. Army Corps of Engineers, Charleston District

"The US Army Corps of Engineers, Charleston District (SAC) is a **World Class Workplace** that employs approximately 260 civilian employees and military personnel.

SAC **delivers the program** by empowering our people to make risk-informed decisions at all levels. We **solve the Nation's toughest challenges** with our highly skilled workforce who focus on the needs of the Nation and our diverse portfolio of customers form across the country. We **position for the future** by developing a human capital plan that recruits and retains enterprising people who are driven to serve. Charleston District is proud to serve DoD, our veterans, our fellow Federal agencies, and most of all, the public."

SAC CROSSES 8 OF THE 9 MSC BOUNDARIES



Charleston District

SAC AT A GLANCE

6 CORE TASKS

7 PRIMARY CUSTOMERS

PROJECTS **500+** NATION WIDE



- Operations
- Facility Investment Services
- Construction
- Civil Works Planning
- Emergency Management Response
- Regulatory

- 81st Readiness Division
- Marine Forces Reserves
- Defense Logistics Agency
- NASA
- Veterans Affairs
- Joint Base Charleston
- Fort Jackson

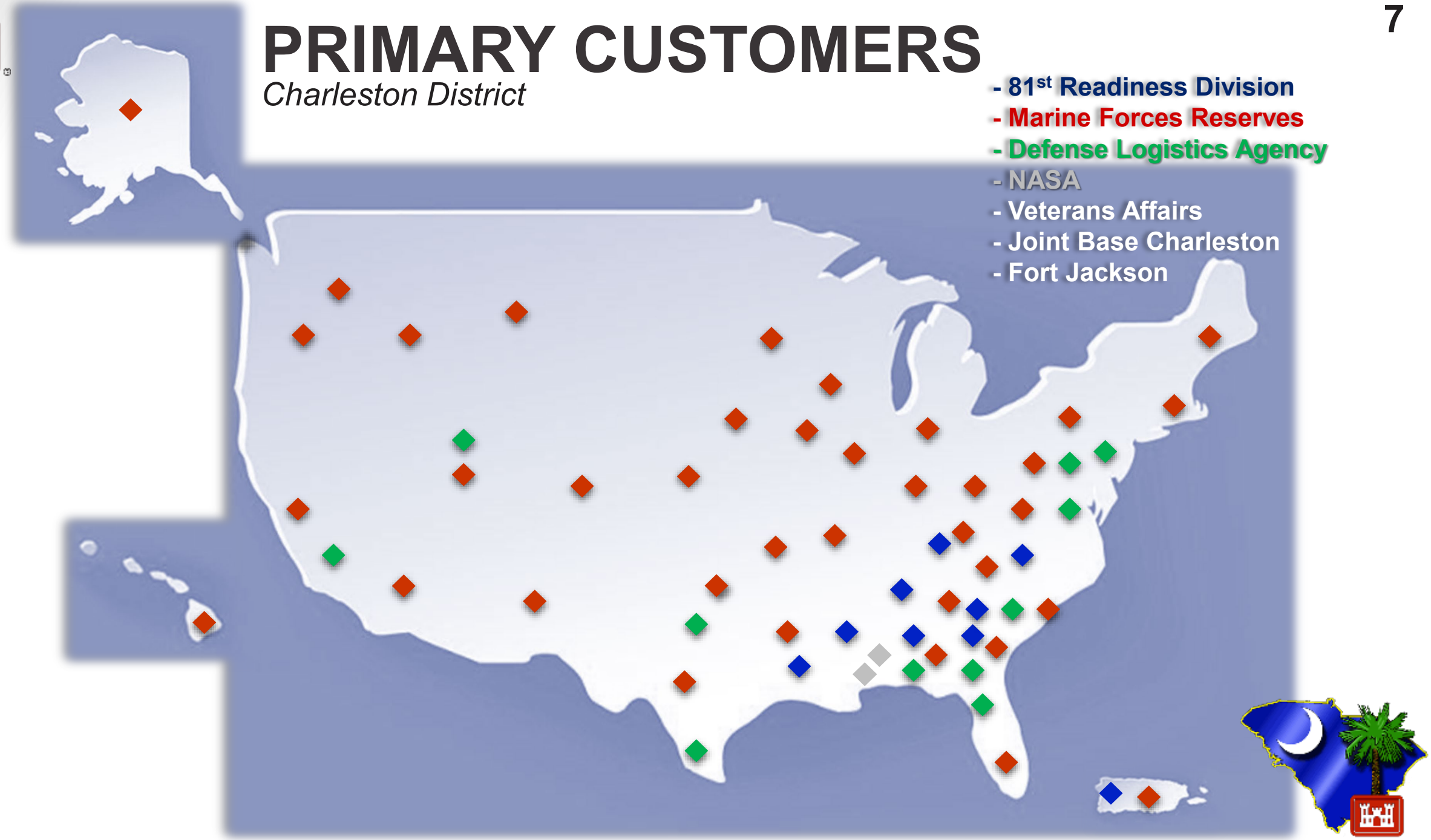
$350M+
AVERAGE ANNUAL OBLIGATIONS

Charleston District

PRIMARY CUSTOMERS

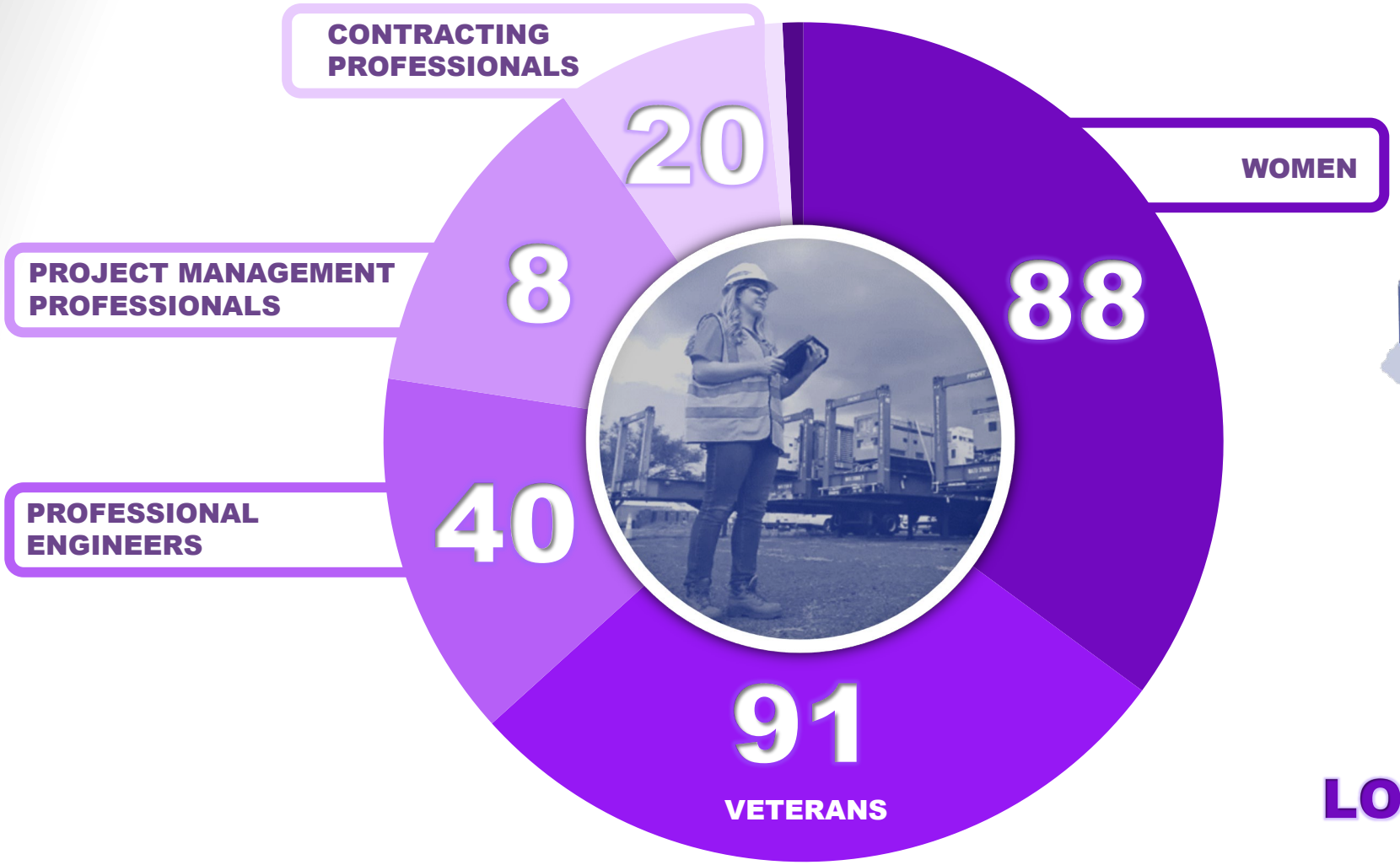
Charleston District

- 81st Readiness Division
- Marine Forces Reserves
- Defense Logistics Agency
- NASA
- Veterans Affairs
- Joint Base Charleston
- Fort Jackson



PROFESSIONAL WORKFORCE

PEOPLE: Charleston District's greatest strength is its **people** – the intelligent, adaptable and professional Soldiers and Civilians



265
EMPLOYEES



7
LOCATIONS

TOP FIVE AWARDED NAICS CODES IN FY24

NAICS Description	SB Dollars
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	**$372,460,560**
561210 - FACILITIES SUPPORT SERVICES	**$179,720,592**
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	**$95,887,719**
237110 - WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	**$68,870,325**
236210 - INDUSTRIAL BUILDING CONSTRUCTION	**$14,271,222**



CHARLESTON DISTRICT FORECAST

FISCAL YEAR 25/26

DoDAAC/Office Code: W912HP

As of 1 December 2024







U.S. ARMY

US Army Corps of Engineers

Small Business Info

CHARLESTON DISTRICT PROJECTIONS FY25/26

AS OF 01 DECEMBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
81st	81st FL 8(a) Muni - NEW CONTRACT (Janitorial Type Services - Will be posted to GSA)	Florida	1st Qtr, FY25	3rd Qtr, FY25	$500K - $1M	SB	TBD
81st	81st Reg G FIS - NEW CONTRACT Facilities Investment Services	South and North Carolina	1st Qtr, FY25	3rd Qtr, FY25	$500K - $1M	SB	TBD
CATHODIC PROTECTION	CP FY25 Cathodic Protection Posted to Sam.gov on 5 Dec; Proposals Due 6 Jan 25	South Atlantic Division AOR	1st Qtr, FY25	3rd Qtr, FY25	$15M-$20M	TBD	TBD
CIVIL WORKS	FY25 CRRP USGS Dock Repair (Demo and Construction)	Charleston, SC AOR	2nd Qtr, FY25	3rd Qtr, FY25	$500K - $750K	WOSB	TBD

These are PROJECTIONS only. https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.

CHARLESTON DISTRICT PROJECTIONS FY25/26

AS OF 01 DECEMBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	Lake Marion Cameron Reach	Calhoun County, SC	2nd Qtr, FY25	3rd Qtr, FY25	$20M-$25M	TBD	TBD
CIVIL WORKS	Edisto Beach Nourishment	Colleton County, SC	2nd Qtr, FY25	4th Qtr, FY25	$20M-$25M	TBD	TBD
CIVIL WORKS	Pawleys Island Emergency Renourishment	Georgetown County, SC	3rd Qtr, FY25	4th Qtr, FY25	$5M-$10M	TBD	TBD
CIVIL WORKS	FY25 AIWW Diking Chas. to Port Royal	Charleston, SC AOR	1st Qtr, FY25	2nd Qtr, FY25	$2M-$5M	SB	W912HP25R0001

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CHARLESTON DISTRICT PROJECTIONS FY25/26

AS OF 01 DECEMBER 2024 (SEARCH SAM.GOV W912HP)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	Medical University South Carolina, Charleston, SC Pump Upfit	Charleston, SC	3rd Qtr, FY25	4th Qtr, FY25	TBD	TBD	TBD
CIVIL WORKS	FY25 Clouter Creek Middle and Highway Cell Dike Raising	Charleston, SC (Berkeley County)	4th QTR FY25	4th QTR FY25	$5M-$10M	TBD	TBD
CIVIL WORKS	Georgetown Harbor O&M Dredging	Georgetown, SC	3rd QTR FY26	4th QTR FY26	$5M-$10M	TBD	TBD
CIVIL WORKS	Little River O&M Dredging	Horry County, SC	2nd QTR FY26	3rd QTR FY26	TBD	TBD	TBD

These are PROJECTIONS only. https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.

CHARLESTON DISTRICT PROJECTIONS FY25/26

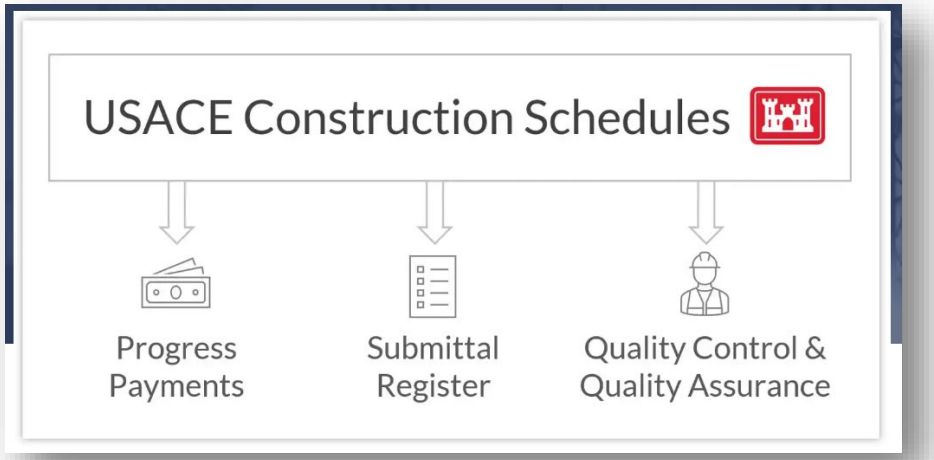
AS OF 01 DECEMBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
Base Contracts	A-E Design Services MATOC (SB) In Source Selection Process	CONUS & Puerto Rico	3rd Qtr, FY24	1st Qtr, FY25	Not to Exceed $30M, 5 Years	Small Business	W912HP24R5001 Pool A
Base Contracts	A-E Design Services MATOC (SDVOSB) In Source Selection Process	CONUS	3rd Qtr, FY24	1st or 2nd Qtr, FY25	Not to Exceed $20M, 5 years	SDVOSB	W912HP24R5001 Pool B
Base Contracts	A-E Design Services MATOC (Unrestricted) In Source Selection Process	CONUS	4th Qtr, FY24	2nd Qtr, FY25	Not to Exceed $99M, 5 Years	OTSB (Unrestricted)	W912HP24R5007
Base Contracts	Design-Build & Design-Bid-Build MATOC	CONUS & Puerto Rico	Planned 1st Qtr, FY25	3rd Qtr, FY25	Not to Exceed $499M, 5 Years	Small Business	W912HP25R5000
Base Contracts	Design-Build & Design-Bid-Build MATOC	Veterans Admin (VA) locations in the South Atlantic Area of US	1st Qtr, FY25	3rd Qtr, FY25	Not to Exceed 99M, 5 Years	SDVOSB	W912HP25R4000

These are PROJECTIONS only. https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/

The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.

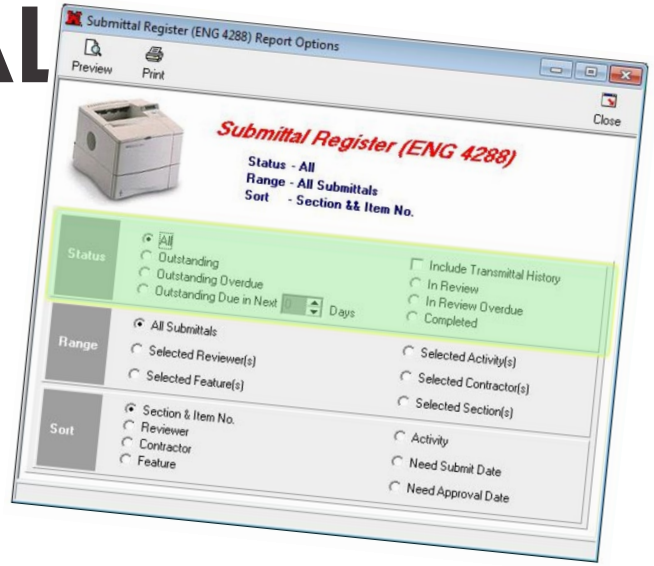
CONCERNS WITH SUBMITTALS



Administrative Issues:

- **Incomplete Submittals:** Missing required documents, certifications, or forms.
- **Late Submittals:** Failure to meet the specified timelines for submission.
- **Non-Conformance with Requirements:** Submittals that do not adhere to the specific requirements outlined in the contract or specifications.
- **Improper Formatting:** Submittals not organized according to the prescribed format, making review inefficient.
- **Incorrect or Missing Labels:** Failure to use correct submittal register numbers or proper labeling.

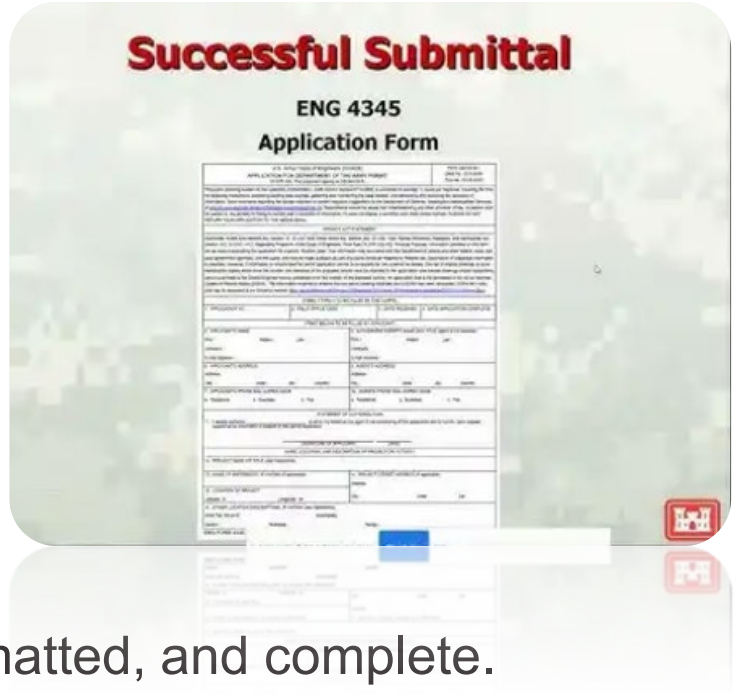
CONCERNS WITH SUBMITTAL



Technical Issues:

- **Lack of Compliance with Specifications:** Submittals that do not align with project specifications, standards, or design criteria.
- **Inadequate Detail:** Insufficient technical detail or supporting documentation for proper evaluation.
- **Failure to Address Previous Comments:** Resubmitting without addressing previous review comments or deficiencies.
- **Unapproved Material or Equipment:** Proposing items not listed or approved in the contract documents.
- **Deviation from Contract Design:** Submitting alternative materials, methods, or designs without proper approval or justification.

SUGGESTIONS FOR SUCCESS



Suggestions to Improve:

❖ Review contract documents and specifications thoroughly before preparing submittals.

❖ Implement a rigorous QC process to identify and correct issues before submission.

❖ Ensure all submittals meet deadlines and are properly labeled, formatted, and complete.

❖ Utilize tools like a Submittal Register to track requirements and progress.

❖ Maintain open communication with USACE for clarification of requirements or feedback.

MYTH-BUSTING CPARS



Myths About CPARS **Contractor Performance Assessment Reporting System)**

Myth: CPARS is only used to document negative performance.
Fact: CPARS captures both positive and negative performance, providing a balanced view of a contractor's achievements and challenges.

Myth: Contractors have no way to respond to a CPARS assessment.
Fact: Contractors can and should provide comments or rebuttals within the designated time frame if they disagree with the assessment or wish to provide additional context.

Myth: A single poor CPARS evaluation will disqualify a contractor from future awards.
Fact: While CPARS is a critical tool, contracting officers consider a range of factors, including the overall performance record and specific project circumstances. ***You DO NOT NEED AN "EXCEPTIONAL" rating to be considered for future awards.***

Note: CPARS ratings used to document SAFETY!
Contractors are expected to take an active role in promoting safety on the job site. This includes reporting safety violations, conducting regular safety audits, and addressing any identified hazards promptly.

FEEDBACK IS A TWO-WAY STREET

- **Proactive Communication:** Contractors should take the initiative to contact the contracting officer (CO) when issues arise, ensuring timely resolution of problems that may affect performance, timelines, or compliance.

- **Feedback Opportunity:** The feedback process is not just about receiving evaluations but also about providing the government with insights on challenges, opportunities for improvement, and any ambiguities in the contract.

- **Early Issue Resolution:** By addressing concerns early, contractors can prevent small issues from escalating into bigger problems, demonstrating their commitment to maintaining a smooth and successful project.

- **Clarification and Guidance:** Contractors should reach out to the CO if they need clarification on contract terms, safety requirements, or performance expectations to avoid misunderstandings and maintain compliance.

- **Building a Positive Relationship:** Proactive communication fosters a collaborative relationship between the contractor and the government, ensuring mutual understanding and trust throughout the contract.

CHARLESTON DISTRICT POCs



Point of Contact for Charleston District
Chief, Small Business Programs Office (W912HP)
Tonya Willis, 843-329-8084, tonya.d.willis@usace.army.mil
Join my monthly mailing list

Chief, Contracting Division (W912HP)
Charlenne Figgins, 843-329-8061, charlenne.l.figgins@usace.army.mil

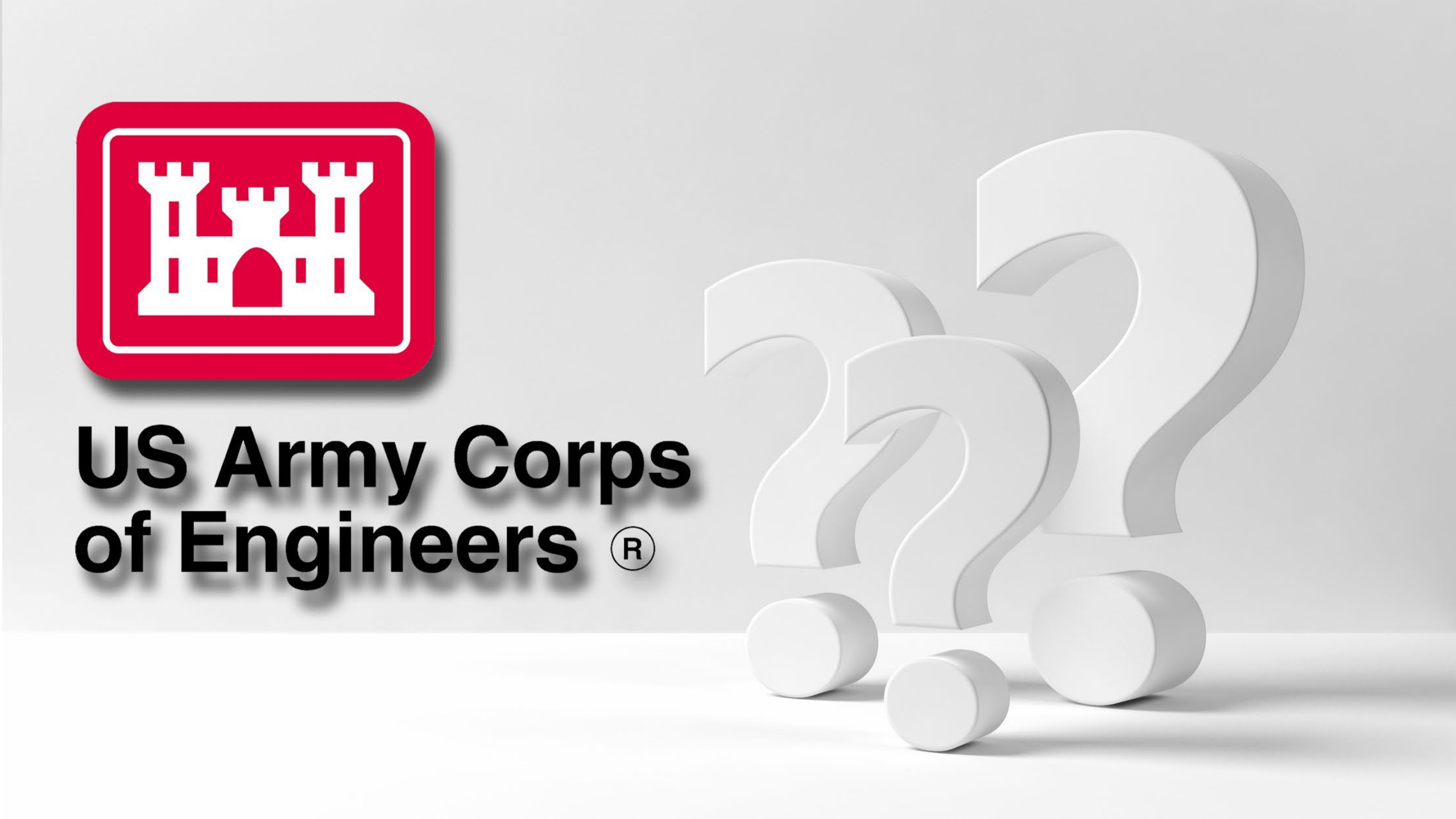
US Army Corps of Engineers Enterprise Forecast Updated Monthly
https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/

District Projections Posted monthly along with Tips to Businesses and Other helpful information:
https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFPs & award notices are found at SAM.GOV (Search W912HP*) and on Twitter and Facebook at: twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107


US Army Corps
of Engineers ®

USACE JACKSONVILLE DISTRICT

Kimberly (Kim) Daniel-Ray
Chief for Small Business Programs









10 December 2024
SAME JAX Industry Day

Working Today to Build a Better Tomorrow

USACE Jacksonville District, Office of Small Business Programs

U.S. ARMY

US Army Corps of Engineers

DoDAAC/Office Code: W912EP

BRIEFING PURPOSE/AGENDA

- Jacksonville District Leadership
- Overview of the Jacksonville District Area of Responsibility
- Jacksonville District Program Areas
- Upcoming Contracting Opportunities
- Engineering and Contracting Division
- Jacksonville District Small Business Office Information & Resources

SAJ Leadership Team

Commander/ District Engineer
Colonel
Brandon Bowman



Deputy District Engineer Programs & Project Management
Howard Gonzales, Jr.



Deputy District Commander
Major Matt Westcott



Deputy South Florida
Major Cory Bell





Chief of Staff
B.J. Fagan



Engineering Division
Laureen
Borochaner



Construction Division
Gene Morisani



Contracting Division
Aldone Graham



Regulatory Division
Shawn Zinszer



Planning Division
Angie
Dunn



Operations Division
Carol
Bernstein



Resource Management
Sandra
Moschettieri



Real Estate Division
Tim
McQuillen



Office of Council
Elizabeth
Vavrica



U.S. ARMY

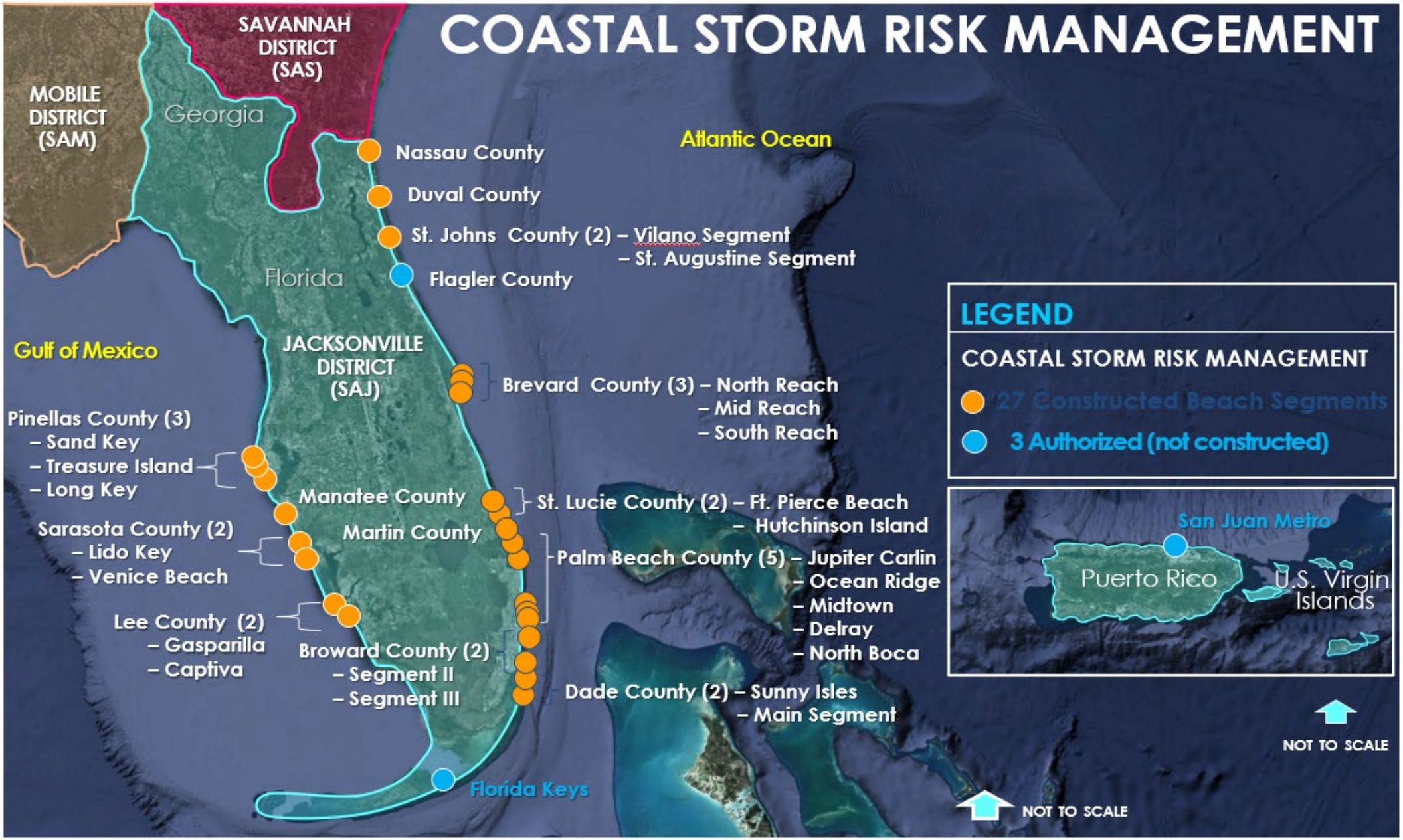


OUR MISSION AREAS

Deliver value to the Nation by anticipating needs & collaboratively engineering solutions that support national security, energize our economy, & increase resiliency.

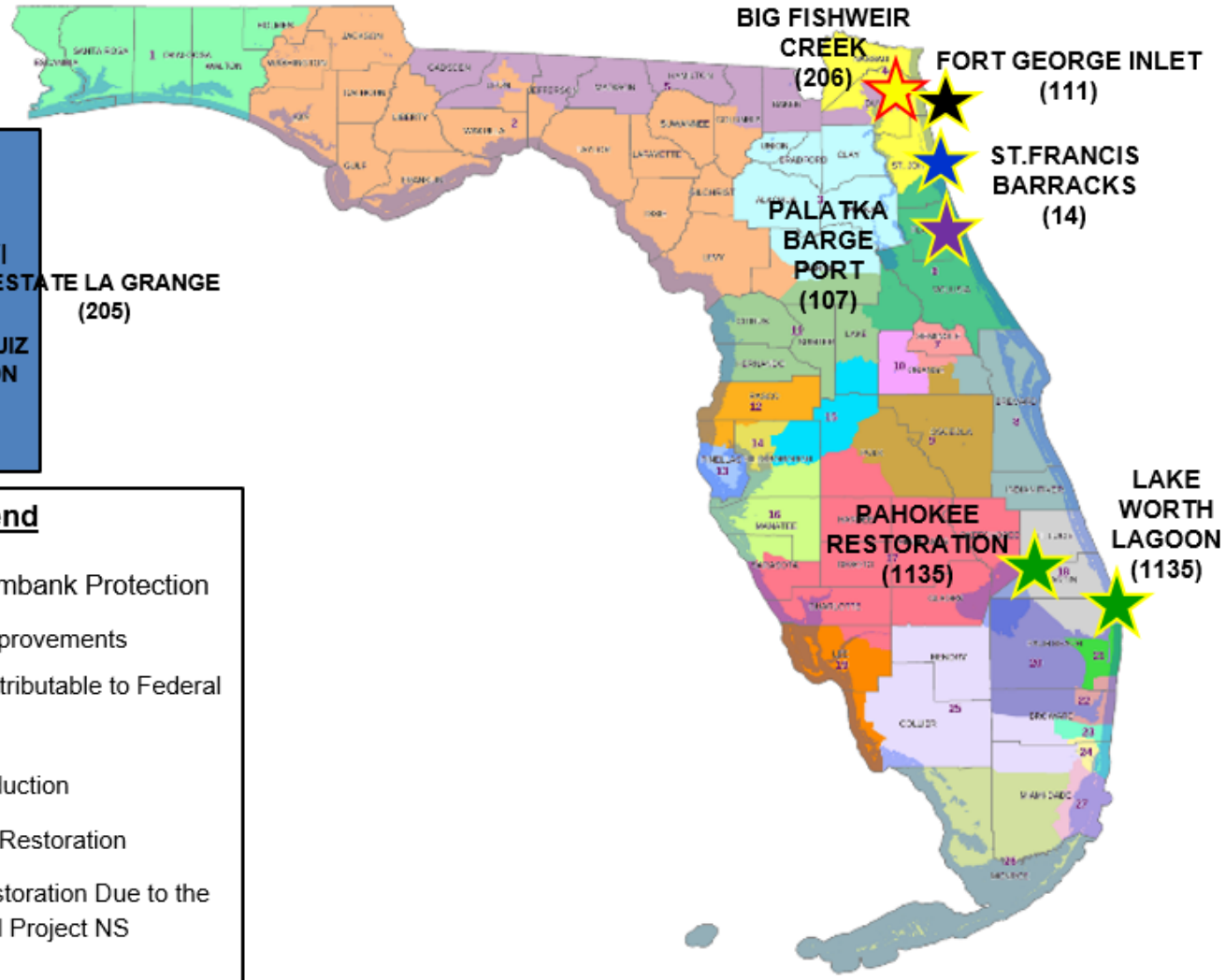
- **Navigation**
- **Flood/Coastal Storm Risk Management**
- **Ecosystem Restoration**
- **Operations/Recreation**
- **Contingency Operations**
- **Real Estate**
- **Military/Interagency & International Services**
- **Regulatory**

U.S. ARMY


COASTAL STORM RISK MANAGEMENT
SAVANNAH DISTRICT (SAS)
MOBILE DISTRICT (SAM)
Georgia
Florida
Atlantic Ocean
Gulf of Mexico
JACKSONVILLE DISTRICT (SAJ)
Nassau County
Duval County
St. Johns County (2) – Vilano Segment
– St. Augustine Segment
Flagler County
Brevard County (3) – North Reach
– Mid Reach
– South Reach
Pinellas County (3)
– Sand Key
– Treasure Island
– Long Key
Manatee County
Sarasota County (2)
– Lido Key
– Venice Beach
Martin County
St. Lucie County (2) – Ft. Pierce Beach
– Hutchinson Island
Palm Beach County (5) – Jupiter Carlin
– Ocean Ridge
– Midtown
– Delray
– North Boca
Lee County (2)
– Gasparilla
– Captiva
Broward County (2)
– Segment II
– Segment III
Dade County (2) – Sunny Isles
– Main Segment
Florida Keys
LEGEND
COASTAL STORM RISK MANAGEMENT
27 Constructed Beach Segments
3 Authorized (not constructed)
San Juan Metro
Puerto Rico
U.S. Virgin Islands
NOT TO SCALE
NOT TO SCALE

JACKSONVILLE DISTRICT
ACTIVE SMALL/CAP PROJECTS





CAP Authority Legend

- Section 14 – Emergency Streambank Protection
- Section 107 – Small Navigation Improvements
- Section 111- Shoreline Damage Attributable to Federal Navigation Project
- Section 205 – Flood Damage Reduction
- Section 206 – Aquatic Ecosystem Restoration
- Section 1135 – Environmental Restoration Due to the Impacts of a Federal Project NS

(NS) – Awaiting New Start

U.S. ARMY

OUR MISSION
MILITARY/INTERAGENCY & INTERNATIONAL SERVICES



JACKSONVILLE DISTRICT

Our Vision

- To be a great engineering force of highly disciplined people working with our PARTNERS to deliver innovative and sustainable solutions to the Nation's engineering challenges.

Our Goals

- Ready for All Contingencies
- Engineering Sustainable Water Resource Solutions
- Building Effective, Innovative Engineering Solutions
- Recruiting and Retaining Strong Teams

Our Area of Responsibility

- Florida
- Georgia
- Puerto Rico
- U.S. Virgin Islands

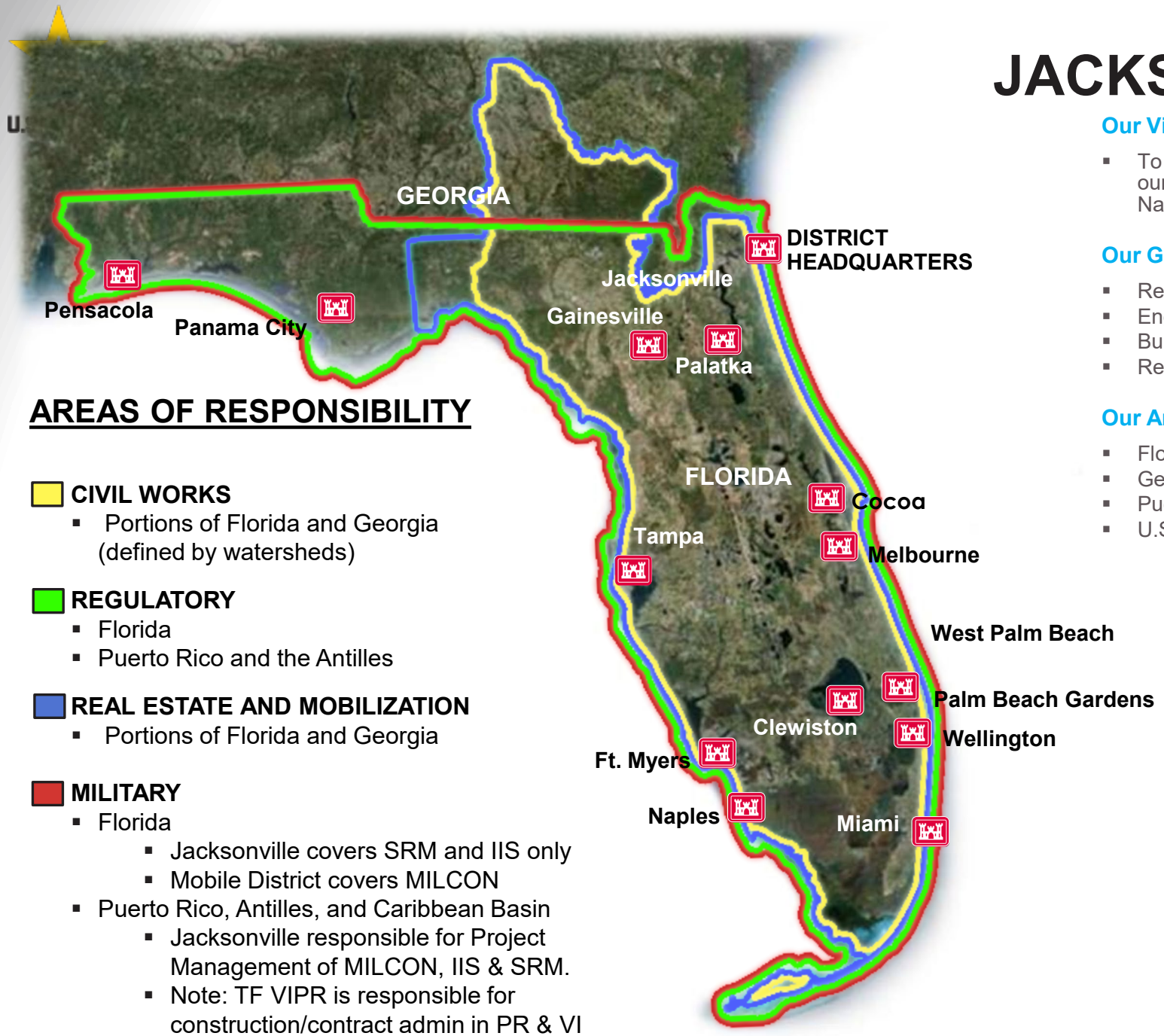
AREAS OF RESPONSIBILITY

CIVIL WORKS
- Portions of Florida and Georgia (defined by watersheds)

REGULATORY
- Florida
- Puerto Rico and the Antilles

REAL ESTATE AND MOBILIZATION
- Portions of Florida and Georgia

MILITARY
- Florida
  - Jacksonville covers SRM and IIS only
  - Mobile District covers MILCON
- Puerto Rico, Antilles, and Caribbean Basin
  - Jacksonville responsible for Project Management of MILCON, IIS & SRM.
  - Note: TF VIPR is responsible for construction/contract admin in PR & VI



Caribbean District (SAA)





N

JACKSONVILLE DISTRICT
FY23 TOP 5 NAICS CODES

Rank	NAICS	NAICS Description	Actions	Dollars	% Dollars
1	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	327	$608,236,835	78.69%
2	238160	ROOFING CONTRACTORS	35	$72,769,906	9.41%
3	562910	REMEDIATION SERVICES	24	$29,128,458	3.77%
4	541330	ENGINEERING SERVICES	133	$13,112,565	1.70%
5	561210	FACILITIES SUPPORT SERVICES	30	$8,605,928	1.11%

JACKSONVILLE DISTRICT
SEP 2024 SMALL BUSINESS ACCOMPLISHMENTS

Category	FY24 SB Eligible Dollars	Dollars %	Assigned Goal %	Variance
Total Obligated SB Eligible	$876,115,375.13			
Small Business	$165,388,504.25	18.88%	26.33%	13.10%
Small Disadvantaged	$94,878,448.50	10.84%	12.00%	16.90%
Service-Disabled Veteran-Owned	$1,568,728.88	0.18%	2.00%	1.82%
Woman-Owned	$17,234,472.55	1.97%	2.08%	0.11%
HUBZone	$22,429,472.09	2.56%	2.00%	0.52%

Notes:
1. Small Business goals for FY 2024 has been provided.

2. Metrics will be updated pending assignment of new goals.

3. Metrics:

Green	Within 25% of Goal
Amber	Within 50% of Goal
Red	Below 50% of Goal
Deep Red	Below 75% of Goal

JACKSONVILLE DISTRICT SMALL BUSINESS WEBSITE



Jacksonville District Small Business Office

The Jacksonville Small Business Office develops small businesses and maximizes their opportunities to participate in Corps procurements, ensuring a broad base of capable suppliers to support the Corps' mission and strengthen the nation's economic development. The Small Business Program seeks Women Owned, 8(a), Historically Underutilized Business Zone Empowerment (HubZone) and Service-Disabled Veteran-Owned businesses, as well as Historical Black Colleges and Universities, and Minority Institutions that are interested in doing business with the federal government.

Contact Us

Deputy, Small Business Programs
Kimberly S. Daniel-Ray

Small Business Office Phone:
904-577-3079

Small Business Email Address
SAJ-SB@usace.army.mil

Business With Us Links

- SAD Small Business Website
- USACE Small Business Website
- Doing Business with USACE Districts
- Contracting in Puerto Rico
- What Small Businesses Need to Know
- Contract Security Requirements
- Small Business Basics
- Subcontracting Resources
- USACE Customer Outreach/Events
- Federal Business Opportunities
- Other Service Contracts
- Small Business Office

Hurricane Response Opportunities

Hurricane Relief contractors contact information

Contractors Seeking Work

- The U.S. Army Corps of Engineers, Jacksonville District, is working with the full range of federal, state and local partners in response to Hurricane Fiona and the restoration work that will be required in its aftermath.
- Businesses and individual contractors interested in doing business with the U.S. Army Corps of Engineers should take the first step of registering with the System for Award Management (SAM)

Top 10 NAICS Codes Awarded Contracts in FY22

Rank	NAICS	FY22 - NAICS Description	Actions	Dollars	% Dollars
1	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	369	$427,809,710	53.24%
2	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	15	$312,580,468	38.90%
3	562910	REMEDIATION SERVICES	31	$10,862,604	1.35%
4	541330	ENGINEERING SERVICES	171	$9,954,980	1.24%
5	236115	NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT FOR-SALE BUILDERS)	5	$7,777,200	0.97%
6	541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	13	$7,772,075	0.97%
7	562111	SOLID WASTE COLLECTION	2	$5,602,191	0.70%
8	561210	FACILITIES SUPPORT SERVICES	20	$4,978,695	0.62%
9	541620	ENVIRONMENTAL CONSULTING SERVICES	49	$4,964,754	0.62%
10	541370	SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES	154	$4,492,895	0.56%

Forecast

Click photo or link to view upcoming Forecast.

Program Overview

Click to view Program Overview

Upcoming Events

Click to view Small Business Upcoming Events

Contract Awards-Subcontracting Opportunities

Search our Website to see:

- ❑ Forecast
- ❑ Program Overview
- ❑ Upcoming Events
- ❑ Contracts Awards-Subcontracting Opportunities
- ❑ Additional Resources

Website Link:
https://www.saj.usace.army.mil/SmallBusiness/

U.S. ARMY

HURRICANE RESPONSE OPPORTUNITIES

12

Contract	District	Last Date to Order	Requirement Description	Total Value	Size	UEI	Website	Phone Number	POC
W911WN19D3006	Pittsburgh	30-Jun-23	Emergency Power - Quadrant I	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W911WN19D3007	Pittsburgh	30-Jun-23	Emergency Power - Quadrant II	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W911WN19D3008	Pittsburgh	30-Jun-23	Emergency Power - Quadrant III	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W911WN19D3009	Pittsburgh	30-Jun-23	Emergency Power - Quadrant IV	$75,000,000.00	Large	GLHZFFJJZ8G2	WSP USA Solutions	(202) 303-2613	Subcontracting Site
W9128F20D0035	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	JJKBH2CKRAQ4	Blue Tarpon	(251) 424-2858	S. Cody
W9128F20D0037	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	JTJZBGCJNSK9	Hughes	(334) 795-8100	S. Hughes
W9128F20D0034	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	NGR6CYCE3QC3	Swan	(603) 371-2261	M. Fallon
W9128F20D0036	Omaha	31-May-27	Temp Roofing - (CONUS)	$45,000,000.00	Small	L7CLJF2SM8C2	Venegas	(787) 383-2000	E. Venegas
W9128F21D0036	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Large	CBUJM4NJVJR6	Ceres Envrnmtl	(800) 218-4424	Subcontracting Site
W9128F21D0045	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	NG5WN4P7J6T3	Pwr & Instrmtn	(787) 453-0767	A. Moreno-Crespo
W9128F21D0043	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	LZQBKXG9JKD3	S&M & Assoc	(678) 938-7175	D. Miles
W9128F21D0044	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	LL4QWWJLVMX3	Thomco Entrprs	(850) 244-0811	F. Thomas
W9128F21D0046	Omaha	31-May-28	Temp Roofing - Atlantic Coast	$45,000,000.00	Small	GA2DPN5PSSP9	Yerkes South	(850) 424-6069	C. Yerkes
W9128F21D0052	Omaha	31-May-28	Temp Roofing - Eastern Puerto Rico	$45,000,000.00	Large	CBUJM4NJVJR6	Ceres Envrnmtl	(800) 218-4424	Subcontracting Site
W9128F20D0043	Omaha	31-May-27	Temp Roofing - Gulf Coast	$45,000,000.00	Large	DLG9X3LBX6M6	Barlovento	(334) 983-9979	Subcontracting Site
W9128F20D0038	Omaha	31-May-27	Temp Roofing - Hawaii	$45,000,000.00	Small	KKCNK8P547M9	Crown Arch Metal	(504) 464-4644	R. Palmer
W9128F21D0061	Omaha	31-May-28	Temp Roofing - Hawaii. Options: Kauai & Oahu	$45,000,000.00	Large	F1PMZXNJ7NM5	SLSCO	(713) 880-9888	W. Sullivan
W9128F21D0062	Omaha	31-May-28	Temp Roofing - Hawaii. Options: Maui & Hawaii	$45,000,000.00	Large	CBUJM4NJVJR6	Ceres Envrnmtl	(800) 218-4424	Subcontracting Site
W9128F20D0033	Omaha	31-May-27	Temp Roofing - Puerto Rico	$45,000,000.00	Small	NG5WN4P7J6T3	Pwr & Instrmtn	(787) 453-0767	A. Moreno-Crespo
W9128F20D0032	Omaha	31-May-27	Temp Roofing - Puerto Rico	$45,000,000.00	Small	PVH6MCRLZFH3	Venegas JV	(787) 848-4848	E. Venegas
W9128F20D0044	Omaha	31-May-27	Temp Roofing - U.S. Virgin Islands	$45,000,000.00	Small	NG5WN4P7J6T3	Pwr & Instrmtn	(787) 453-0767	A. Moreno-Crespo
W9128F21D0042	Omaha	31-May-28	Temp Roofing - U.S. Virgin Islands. Option: VGB	$45,000,000.00	Small	NGR6CYCE3QC3	Swan	(603) 371-2261	M. Fallon
W9128F21D0053	Omaha	31-May-28	Temp Roofing - Western Puerto Rico	$45,000,000.00	Large	UPS6RUFSZ5N7	Dynamic	(225) 485-7205	Subcontracting Site
W912EK22D0006	Rock Island	9-Nov-26	Debris Removal - LRD	$250,000,000.00	Large	KLQXF6DU7EZ6	DRC Emergency Services, LLC	(504) 482-2848	Kristy Fuentes, kfuente
W912EK22D0001	Rock Island	9-Nov-26	Debris Removal - MVD	$250,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow(
W912EK22D0007	Rock Island	9-Nov-26	Debris Removal - NAD	$500,000,000.00	Large	(650) 347-1555	ECC Constructors, LLC	LJPLMV3GCYE7	Keith K. Owenby, kowe
W912EK22D0008	Rock Island	9-Nov-26	Debris Removal - NWD	$250,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow(
W912EK22D0004	Rock Island	9-Nov-26	Debris Removal - POD	$500,000,000.00	Large	(650) 347-1555	ECC Constructors, LLC	LJPLMV3GCYE7	Keith K. Owenby, kowe
W921EK22D0002	Rock Island	9-Nov-26	Debris Removal - SAD	$500,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow(
W912EK22D0003	Rock Island	9-Nov-26	Debris Removal - SWD	$500,000,000.00	Large	(954) 725-6992	Ashbritt, Inc.	YH8JGLSMAQX3	Dow Knight, SVP, dow(

U.S. ARMY

SUBCONTRACTING LIST

13

AE Contracts Awards - Subcontracting Opportunities

Description	Contract #	Name	Location	Size	Period of Performance
IDC Multi-Discipline Civil Works Design and Other AE Services	W912EP-22-D-0004	CDM Federal Program Corp.	Jacksonville, FL	Unrestricted	Expires 5/3/2027
IDC Multi-Discipline Civil Works Design and Other AE Services	W912EP-22-D-0005	Singhoffen & Wantman Group JV	Jennings, LA	Total Small Business	Expires 5/3/2027
IDC Multi-Discipline Civil Works Design and Other AE Services	W912EP-22-D-0006	Kimley Hanson, Bergmann JV	West Palm Beach, FL	Total Small Business	Expires 5/3/2027
IDC Multi-Discipline Civil Works Design and Other AE Services	W912EP-22-D-0007	AECOM-Black & Veatch JV	Roanoke, VA	Unrestricted	Expires 5/3/2027
IDC Multi-Discipline Civil Works Design and Other AE Services	W912EP-22-D-0008	STANLEY CONSULTANTS-SANTEC JV	Minneapolis, MN	Unrestricted	Expires 5/3/2027
IDC Multi-Discipline Civil Works Design and Other AE Services	W912EP-22-D-0009	Genterra-Freese and Nichols JV	Jacksonville, FL	Total Small Business	Expires 5/3/2027

- Go to the following Jacksonville Small Business website (scan QR code)
- Click on Contracting Award Subcontracting Opportunities (located @ the bottom far right)

U.S. ARMY

JACKSONVILLE DISTRICT
FY24 TOP 5 NAICS CODES

Rank	NAICS	NAICS Description	Actions	Dollars	% Dollars
1	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	327	$608,236,835	78.69%
2	238160	ROOFING CONTRACTORS	35	$72,769,906	9.41%
3	562910	REMEDIATION SERVICES	24	$29,128,458	3.77%
4	541330	ENGINEERING SERVICES	133	$13,112,565	1.70%
5	561210	FACILITIES SUPPORT SERVICES	30	$8,605,928	1.11%

First Impressions – Capability Briefing

- First Impressions and The Value of Time:
  - Don't waste an opportunity to make a favorable impression!
  - Don't waste the Contracting Official's time.
  - Know the customer's mission and something about their buying habits.
  - Where possible provide a well-designed capability statement (2-3 Pages)
  - Tailor your presentation based on the customers needs.
  - Discuss relevant topics during the presentation.

- Don't confuse the government agency's roles – The SBA/APEX should help prepare you for event; not the Contracting Officer!

- When you appear before the Contracting Officer or Gov't Official – Their response: Welcome to the big league; show me your skills please!

U.S. ARMY

FY25+ BUSINESS OPPORTUNITIES
SOUTH ATLANTIC DIVISION (SAD)

Opportunity	Location	District / Center	Release Date (Quarter)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
2022 Design IDIQ	Military	Jacksonville District	3rd Qtr. 2025	541330	$20M	SBSA-/Unrestricted	MATOC
Survey & Mapping "Topo/Hydrographic, Boundary, and SUE" IDIQ	Primary Florida	Jacksonville District	2rd Qtr. 2025	541370	$30M	SBSA-/Unrestricted	MATOC
Geotech Drilling & Testing	Primary Florida	Jacksonville District	4th Qtr. 2025	541330	$15M	TBD	SATOC
Geotech Design	Primary Florida	Jacksonville District	3st Qtr. 2025	541330	$30M	TBD	SATOC
2024 Design IDIQ	Primary Florida	Jacksonville District	1st Qtr. 2026	541330	$83M	SBSA-/Unrestricted	MATOC
SATOC IDC for Services Contract EN Div.,	Primary Florida	Jacksonville District	1st Qtr. 2026	237990	$4.5M	8(a)	SATOC

"These projections are based on the best information available. They are subject to modification and are in no way binding on the Government. More specific information relating to any individual item or class of items will not be furnished until the proposed acquisition is synopsized through SAM.gov or the solicitation is issued."

FY25+ BUSINESS OPPORTUNITIES
SOUTH ATLANTIC DIVISION (SAD)

Opportunity	Location	District / Center	Release Date (Quarter)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
New- BPA Reason Repair	Primary Florida	Jacksonville District	2rd Qtr FY2025	811198	N/A	SB	SATOC
Canaveral Composite Sector Gates	Primary Florida	Jacksonville District	TBD	527990	N/A	TBD	SATOC
Mailroom Service Contract	Primary Florida	Jacksonville District	2rd Qtr FY2025	491100	N/A	AbilityOne	SATOC
Pest Control Services	Primary Florida	Jacksonville District	2rd Qtr FY2025	561710	N/A	SB	SATOC
DAT Em Software	Primary Florida	Jacksonville District	1st Qtr FY2025	511210	N/A	Unrestricted	SATOC
QA Material Testing Services	Primary Florida	Jacksonville District	3rd Qtr FY2025	541330	>$4.5M	8(a)	SATOC
Vegetation Management (5 Year)	Primary Florida	Jacksonville District	3rd Qtr FY2025	562910	$20M – 50M	SB	SATOC

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FY25+ BUSINESS OPPORTUNITIES
SOUTH ATLANTIC DIVISION (SAD)

Opportunity	Location	District / Center	Release Date (Quarter)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
OD OMR&R (5 Year)	Primary Florida	Jacksonville District	4th Qtr 2025	561210	$20M - $50M	8(a)	SATOC
HVAC Service Contract Puerto Rico	Puerto Rico	Jacksonville District	4th Qtr 2025	238220	TBD	SB	SATOC
CNT 2A, S-356E/S-334E Pump Station and Gated Spillway	Primary Florida	Jacksonville District	TBD	237990	$100M - $200M	SBSA/ Unrestricted	SATOC
CNT 3B S-355W Gated Spillway	Primary Florida	Jacksonville District	TBD	237990	$20 - $50M	SBSA/ Unrestricted	SATOC
C23/24 North Reservoir CNT 4E	Primary Florida	Jacksonville District	4rd Qtr FY2028	527990	TBD	Unrestricted	SATOC

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FY25+ BUSINESS OPPORTUNITIES
SOUTH ATLANTIC DIVISION (SAD)

Opportunity	Location	District / Center	Release Date (Quarter)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
C23/24 North Reservoir CNT 4B	Primary Florida	Jacksonville District	3rd Qtr FY2025	527990	TBD	Unrestricted	SATOC
C23/24 North Reservoir CNT 4C	Primary Florida	Jacksonville District	4rd Qtr FY2025	527990	TBD	Unrestricted	SATOC
CNT 4, WCA 3A/3B Seepage Management Area	Primary Florida	Jacksonville District	4rd Qtr FY2025	527990	TBD	Unrestricted	SATOC
C23/24 North Reservoir CNT 4D	Primary Florida	Jacksonville District	4rd Qtr FY2026	527990	TBD	Unrestricted	SATOC
CNT 5, C-9 Impoundment	Primary Florida	Jacksonville District	2rd Qtr FY2027	527990	TBD	Unrestricted	SATOC
CNT 5 L67C & L67D	Primary Florida	Jacksonville District	4st Qtr FY2027	527990	TBD	Unrestricted	SATOC

"These projections are based on the best information available. They are subject to modification and are in no way binding on the Government. More specific information relating to any individual item or class of items will not be furnished until the proposed acquisition is synopsized through SAM.gov or the solicitation is issued."

RESOURCES

USACE Resources

- Main Website: https://www.usace.army.mil/
- Infrastructure Work Plans: https://www.usace.army.mil/Missions/Civil-Works/Budget/
- Contracting: https://www.usace.army.mil/Business-With-Us/
  - Contracting Questions? Email DoingBusinessWithUs@usace.army.mil
- Small Business: https://www.usace.army.mil/Business-With-Us/Small-Business/
  - Small Business Questions? Email Small-Business-HQ@usace.army.mil

Government-wide Resources

- www.sam.gov: Official government system for contracting opportunities, registering to do business, wage determinations and contract data
- www.FPDS.gov: Search any unclassified contract award (DoD data has 90-day delay)
- www.USASpending.gov: Official open data source of federal spending information
- www.sba.gov: Small Business Administration website has information regarding small business size standards, small business types and more
- https://www.aptac-us.org/: Free resource dedicated to help local businesses compete successfully in the government marketplace. (Can also help you register with sam.gov)

U.S. ARMY

FOR MORE INFORMATION

U.S. Army Corps of Engineers | Jacksonville District

http://www.saj.usace.army.mil/

Deputy, Office of Small Business Programs

(904) 232-1150

On Facebook www.facebook.com/JacksonvilleDistrict
On YouTube! www.youtube.com/JaxStrong
On Twitter www.twitter.com/JaxStrong
On Flickr www.flickr.com/photos/jaxstrong

Useful Restoration Sites:
www.evergladesrestoration.gov
www.sfwmd.gov



JACKSONVILLE DISTRICT OFFICE OF SMALL BUSINESS PROGRAMS

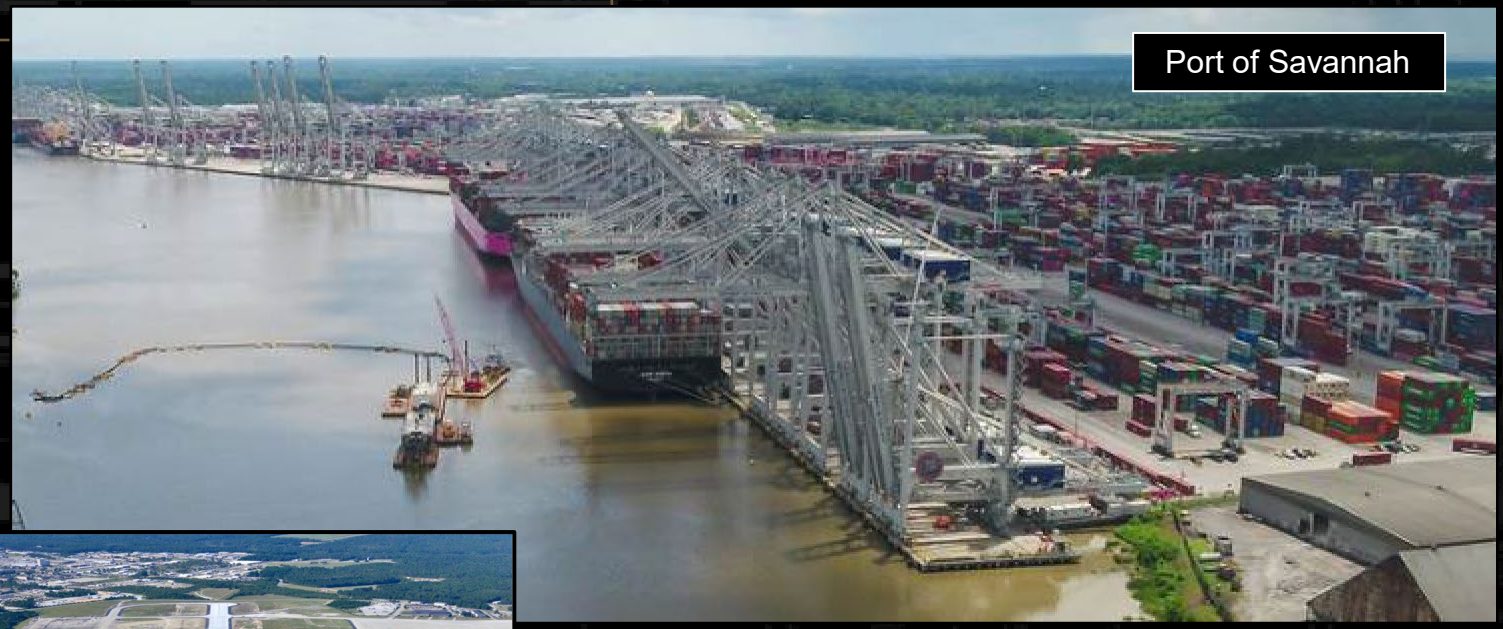


Kimberly (Kim) Daniel-Ray,
Chief of Small Business Programs
USACE, Jacksonville District
Office: 904-232-1150 / Mobile: 904-318-6436
Small Business Email: SAJ-SB@usace.army.mil

SAVANNAH DISTRICT OVERVIEW

Jeff Schwindaman PG, PMP
Chief, Civil Works Programs and
Project Management Branch
USACE Savannah District

10 December 2024


Port of Savannah


Pope Army Airfield


CCoE Campus

U.S. ARMY

US Army Corps of Engineers®

SAVANNAH DISTRICT MISSION





Building Strong for America!

- Provide facilities for Soldiers, Airmen, and families
- Enable free-flow of commerce
- Conserve and protect the region's water and natural resources
- Enhance family recreation

SAVANNAH DISTRICT LEADERSHIP



COL Ronald J. Sturgeon
District Commander



LTC Vanessa Bowman
District Deputy Commander

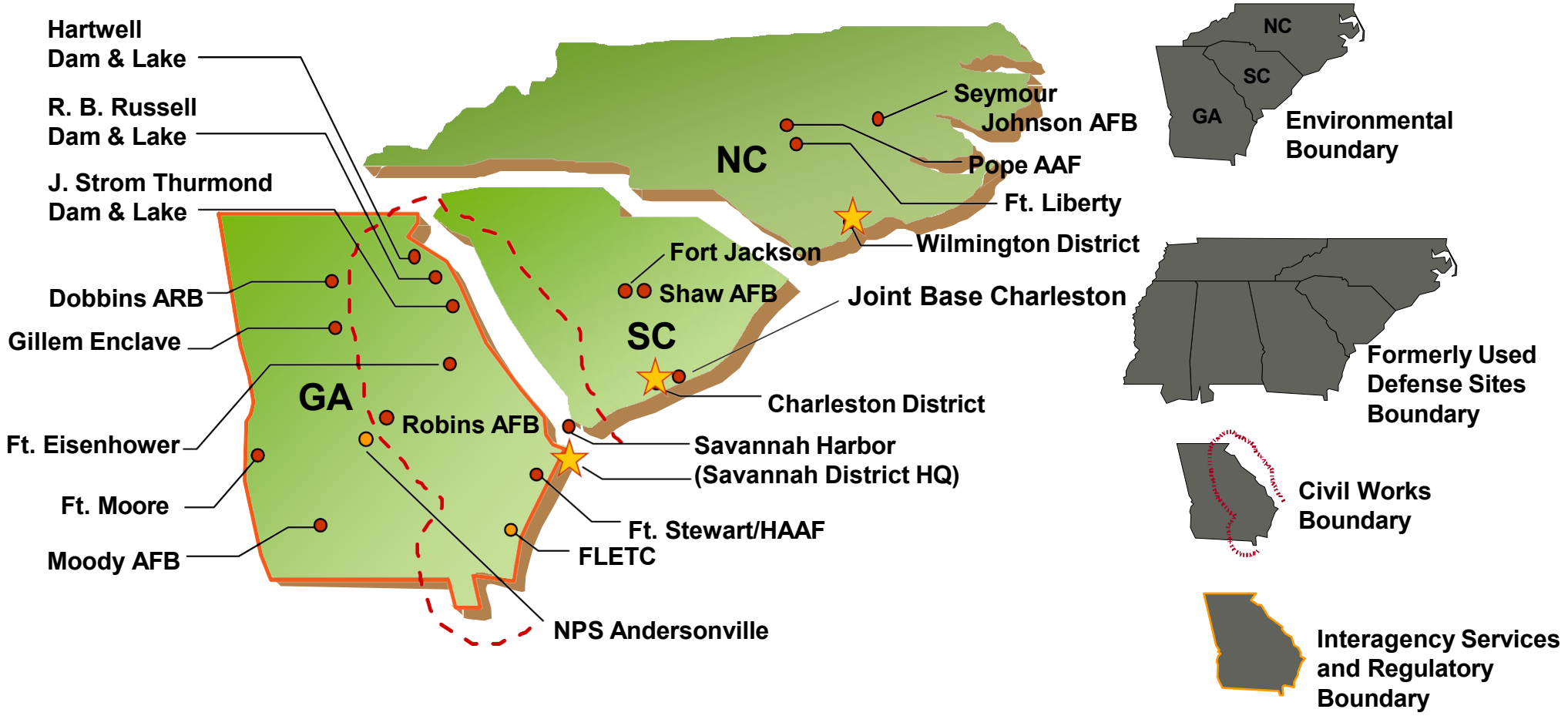


LTC Robert Etheridge
Deputy Commander
for Cyber Transformation



Thomas Woodie
Deputy District Engineer
Programs and Project Management

SAVANNAH DISTRICT BOUNDARIES



- Homeowner's Assistance Program includes entire U.S. and Overseas.
- Real Estate Boundary includes Army Central Command AOR

SAVANNAH DISTRICT'S WORKLOAD

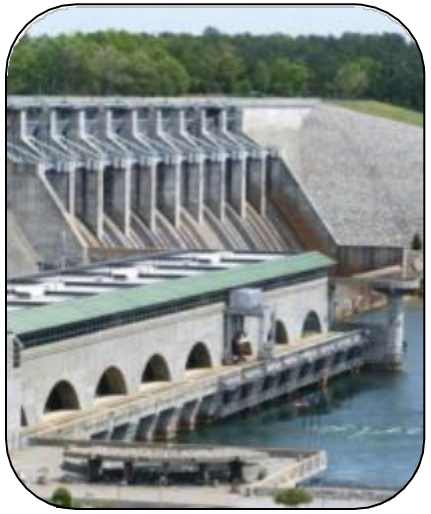
Fiscal Year 2024



Military
$540M



Real Estate
$33.8M



Civil Works
$122.8M **



Environmental
$62.5M

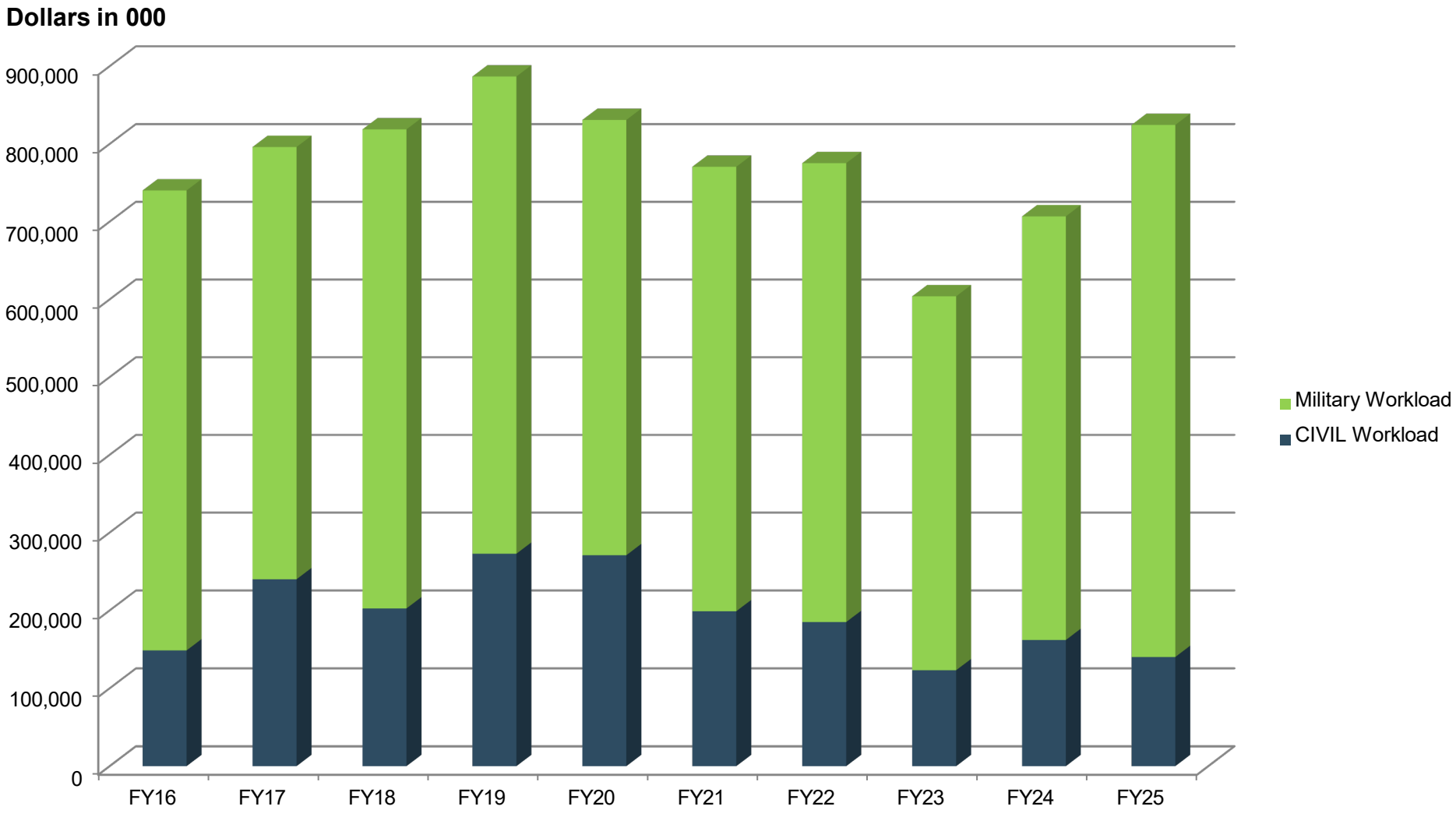


Regulatory
$5.7M *

Total: $764.8 million

- does not include BIL regulatory
** does not include VA Gainesville

SAS WORKLOAD TRENDS



CIVIL WORKS: FY25 Program

Savannah Harbor Dissolved Oxygen Injection System

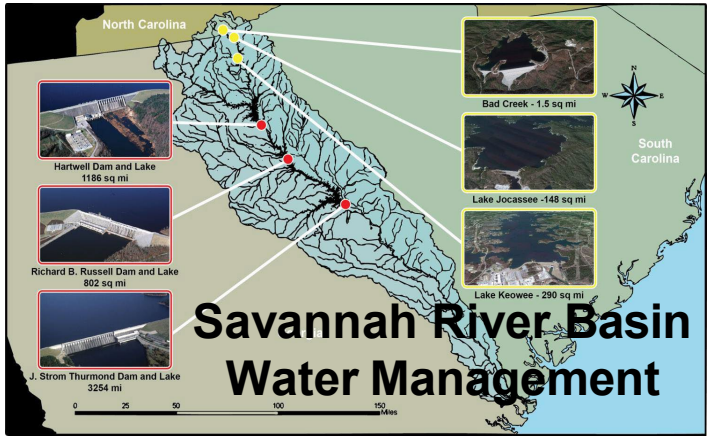


- Multiple planned and implemented actions to improve resilience, including an AE analysis

Charlotte County, FL Coastal Storm Risk Management Study

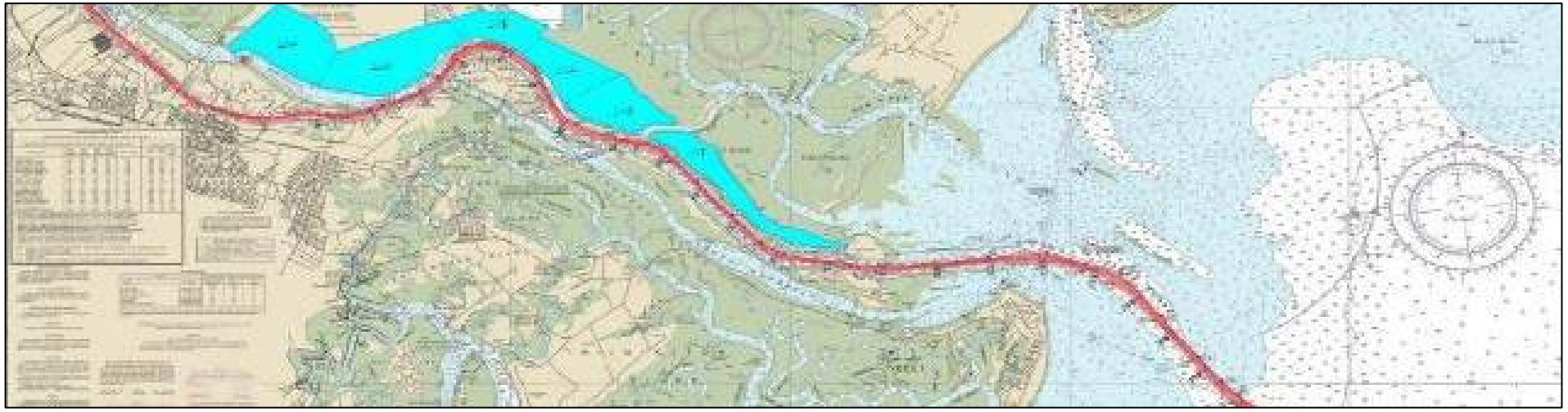


- Brokered study from SAJ
- Federal storm protection across Manasota Key, FL
- Recently impacted by Hurricanes Helene and Milton



- 3 Hydroelectric dams
- 10,580 Sq miles drainage basin
- $370M flood damage prevention
- Avg. $87M to Treasury each year
- 1.21 GWH clean energy

Savannah and Brunswick Harbor Operations and Maintenance



Civil Works Priorities

Solve the Nation's water resources challenges and execute a robust Civil Works workload by leveraging Industry expertise and building adequate contract capacity with our Industry partners

Highlighted Opportunities:

1) Regional Emergency Action & Disaster Infrastructure (READI) IDIQ Contract

- MATOC with broad construction and rapid-response capabilities within SAD AOR.
- Consideration of a separate READI Design MATOC for rapid-response AE Design.
- Currently in acquisition planning phase.

2) Regional O&M EIS Contract, Multiple Harbors, South Atlantic Division

- Prepare 5 concurrent NEPA Environmental Impact Statements (EIS's) to ensure consistent implementation of the South Atlantic Regional Biological Opinion (SARBO) at 5 Harbors in SAD: King's Bay, GA; Brunswick, GA; Charleston, SC; Wilmington, NC; and Morehead City, NC.
- Advertised. Proposals due 17 Dec 24.

3) SAS O&M Construction IDIQs

- Two IDIQ requirements, one for general construction services, and one for heavy civil construction within the Savannah District AOR.
- Currently in acquisition planning phase.

4) AE Civil Design IDIQ

- Follow-up to existing AE Civil Design Contract.
- Currently in acquisition planning phase.





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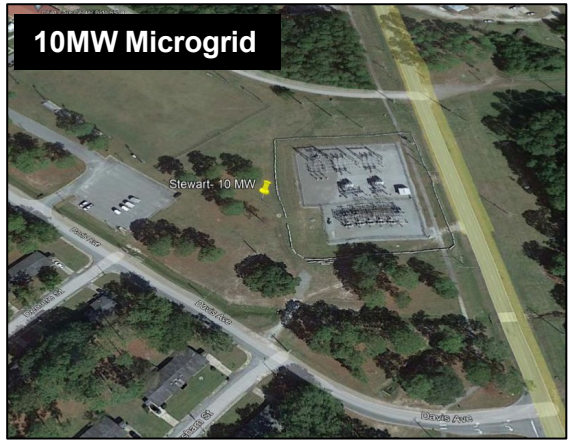
Savannah District Military Programs

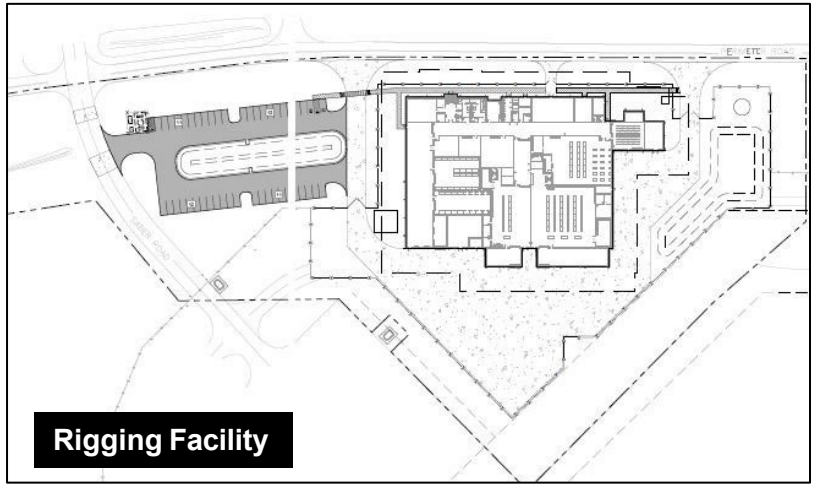
Key Upcoming Projects

PROJECT / LOCATION	MAGNITUDE OF CONSTRUCTION	BUSINESS SIZE	ACQUISITION	ADVERTISE
PN 96656 UEPH Ft. Stewart, GA	$25M - $100M	UR	BVTO	Jan ‘25
PN 97211 Child Development Center (CDC) Ft. Liberty, NC	$25M - $100M	TBD	DBB “C” Type	Dec ‘25
PN 95170 10MW Microgrid Ft. Stewart, GA	$25M - $100M	UR	DBB “C” Type	Jan ‘25
PN 81905 SOF Consolidated Rigging Facility Hunter Army Airfield, GA	$25M - $100M	TBD	DBB “C” Type	Jan ‘25









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Working Today to Build a Better Tomorrow

CONTRACT OPPORTUNITIES: STANDALONE

Ft. Eisenhower (Gordon)

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**PROJECT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	Stormwater Outfall Z	$5M - $10M	Small Business	DBB “C” Type	3rd Qtr FY25
Military Programs	Repair Vincent Hall Ph 2	$25M - $100M	UR	DBB “C” Type	3rd Qtr FY25

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CONTRACT OPPORTUNITIES: STANDALONE

Ft. Moore (Benning)

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**CONTRACT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	Repair Barrack 2836	$10M - $25M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Repair Barrack 2641	$5M - $10M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Repair Barrack 2642	$5M - $10M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Construct 5.2MW Microgrid	$10M - $25M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	LAAF Repair Taxiway D	$5M - $10M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	LAAF Runway/Shoulders	$5M - $10M	Small Business	DBB “C” Type	3rd Qtr FY25

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CONTRACT OPPORTUNITIES: STANDALONE

Ft. Liberty (Bragg)

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**CONTRACT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	Child Development Center	$25M - $100M	TBD	DBB “C” Type	1st Qtr FY25
Military Programs	Automated Record Fire Range	$10M - $25M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Prep Admin Space for Garrison C2 Bldg 4-4832	$1M - $5M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Repair Building 2-1105	$25M - $100M	UR	DBB “C” Type	2nd Qtr FY25
Military Programs	Repair Cook CDC	$5M - $10M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Knox Hall B12732 Reno	$5M - $10M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Liberty Trail Ph 1	$5M - $10M	Small Business	DBB “C” Type	3rd Qtr FY25

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CONTRACT OPPORTUNITIES: STANDALONE

Ft. Liberty (Bragg)

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**CONTRACT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	Repair Barrack C2925	$10M - $25M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Repair Bldg H5834	$5M - $10M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	PAAF Apron & Taxiways Ph 2	$10M - $25M	Small Business	DBB “C” Type	3rd Qtr FY25
Military Programs	Repair Barrack D2723	$10M - $25M	Small Business	DBB “C” Type	3rd Qtr FY25
Military Programs	Sunset Liberty March	$5M - $10M	Small Business	DBB “C” Type	4th Qtr FY25

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CONTRACT OPPORTUNITIES: STANDALONE

Ft. Stewart / Hunter Army Airfield (HAAF)

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**CONTRACT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	UEPH	$25M - $100M	UR	DBB “C” Type	2nd Qtr FY25
Military Programs	Construct 10MW Microgrid	$25M - $100M	UR	DBB “C” Type	2nd Qtr FY25
Military Programs	Consolidated Rigging Facility	$25M - $100M	UR	DBB “C” Type	2nd Qtr FY25
Military Programs	SOF Military Working Dog Kennel	$10M - $25M	Small Business	DBB “C” Type	2nd Qtr FY25
Military Programs	Repair Bldg 623 NEC	$10M - $25M	Small Business	DBB “C” Type	3rd Qtr FY25

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CONTRACT OPPORTUNITIES: STANDALONE

Robins AFB

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**CONTRACT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	SW Annex & Flight Office	$5M - $10M	Small Business	DBB “C” Type	1st Qtr FY25
Military Programs	Bldg 59D Renovation	$25M - $100M	UR	DBB “C” Type	1st Qtr FY25
Military Programs	Bldg 110 Renovation	$25M - $100M	UR	DBB “C” Type	4th Qtr FY25

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CONTRACT OPPORTUNITIES: STANDALONE

Moody AFB

MILITARY CONSTRUCTION PROGRAM					
PROPONENT ORGANIZATION	**CONTRACT**	**MAGNITUDE OF CONSTRUCTION**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
Military Programs	93d AGOW SCIF	$10M - $20M	Small Business	DBB “C” Type	3rd Qtr FY25

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CONTRACT OPPORTUNITIES: IDIQ

Construction					
PROPONENT ORGANIZATION	**CONTRACT**	**CONTRACT CAPACITY**	**BUSINESS STANDARD**	**SCOPE**	**ADVERTISE**
Military Programs	SB MATOC	$350M	Small Business	Design-Build General Construction NAICS: 236220	Phase 1 2nd Qtr FY25

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CONTRACT OPPORTUNITIES: DESIGN IDC

A/E CONTRACTS					
PROPONENT ORGANIZATION	**CONTRACT**	**CONTRACT VALUE**	**BUSINESS STANDARD**	**ACQUISITION**	**ADVERTISE**
A-E	Topographic Surveying MATOC	$16M	Small Business	IDIQ	1st Qtr FY25
A-E	General Design MATOC	$140M	Small Business	IDIQ	1st Qtr FY25
A-E	VA Gainesville MATOC	TBD	TBD	IDIQ	3rd Qtr FY25

Tracy Hendren, Chief, Engineering Division
tracy.l.hendren@usace.army.mil (912) 652-5927

CONTRACT OPPORTUNITIES: CIVIL WORKS

PROPONENT ORGANIZATION	CONTRACT	CONTRACT VALUE	BUSINESS STANDARD	ACQUISITION	ADVERTISE
Civil Works	DO O&M Services	$10M - $25M	Small Business	Standalone C Contract	Q1 FY25
Civil Works	Regional EIS Contract	$5M - $10M	UR	Standalone C Contract	Q1 FY25
Civil Works	SHEP Hutchinson Island Boat Ramp	$1M - $5M	Small Business	Standalone C Contract	Q2 F25
Civil Works	DMCA Mowing Services (Savannah and Brunswick Harbor)	$1M -5M	Small Business	Standalone C Contract	Q2 FY25
Civil Works	Inner Harbor Dredging, Brunswick GA	$1M - 5M	Small Business	Standalone C Contract	Q3 FY25
Civil Works	Channel Dredging AIWW	$1M - 5M	Small Business	Standalone C Contract	Q3 FY25

Jeff Schwindaman, Chief, Civil Works Programs & Project Management Branch
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CONTRACT OPPORTUNITIES: CIVIL WORKS

PROPONENT ORGANIZATION	CONTRACT	CONTRACT VALUE	BUSINESS STANDARD	ACQUISITION	ADVERTISE
Civil Works	Civil A-E Design MATOC	$45M	UR	Standalone C Contract	Q3 FY25
Civil Works	Brunswick Harbor Modification, Brunswick, GA	$10M - $25M	UR	Standalone C Contract	Q3 FY25
Civil Works	Hartwell O&M Services	$10M - $25M	Small Business	Standalone C Contract	Q3 FY25
Civil Works	Inner Harbor Dredging, Savannah, GA	$10M - $25M	UR	Standalone C Contract	Q4 FY25
Civil Works	Noyes Cut Phase 2	$5M - $10M	Small Business	Standalone C Contract	Q4 FY25
Civil Works	Hartwell Spillway Gate Corrosion Control	$5M - $10M	Small Business	Standalone C Contract	Q4 FY25

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jeffrey.p.schwindaman@usace.army.mil, (912) 652-5099

CONTRACT OPPORTUNITIES: ENVIRONMENTAL

PROPONENT ORGANIZATION	CONTRACT	CONTRACT VALUE	BUSINESS STANDARD	ACQUISITION	ADVERTISE
Environmental	ECS MATOC	$49M	SB	IDIQ	Q3 FY25
Environmental	Emerging Contaminant MATOC	$200M	SB	IDIQ	Q4 F25
Environmental	SRP SATOC	$49M	SB	IDIQ	Q4 FY25

Glenn Marks, Chief, Reimbursable Programs & Project Management Branch
andrew.g.marks@usace.army.mil (912) 652-5597

CURRENT CONSTRUCTION IDCs

Solicitation	Title	Contract Type	Contractor	Expires	Period	Expiration
Single Award Task Order Contracts (SATOCs)						
20D4006	Fort Moore SATOC	NAO [8(a)] (DB)	G.M. Hill Engineering, Inc.	06-Aug-25	Final	06-Aug-25
20D4007	Fort Liberty Roofing SATOC	GC [SB] (DB)	Legacy Joint Venture Group, LLC	27-Aug-25	Final	27-Aug-25
21D4000	Fort Stewart NAO 8(a) Match SATOC *	NAO [8(a)] (DB)	Etolin Strait Development Group	26-May-25	Opt 2	26-May-26
21D4003	Fort Liberty NAO 8(a) Match SATOC	NAO [8(a)] (DB)	Stampede Ventures, Inc.	18-Aug-25	Opt 2	18-Aug-26
22D4001	Fort Eisenhower SATOC	GC [HBZ] (DB)	Boyer Commercial Construction, Inc.	27-Sep-25	Opt 1	27-Sep-27
22D4002	Fort Stewart SATOC	GC [HBZ] (DB)	C&C Contractors, LLC	27-Sep-25	Opt 1	27-Sep-27
22D4003	Fort Moore NAO 8(a) Match SATOC *	NAO [8(a)] (DB)	Ma-Chis C&C Contractors, LLC	28-Aug-27	Base	28-Aug-27
23D4000	Fort Liberty SATOC	GC [SB] (DB)	MVL USA, Inc.	18-Jan-25	Base	18-Jan-28
Multiple Award Task Order Contracts (MATOCs)						
18R3005	NC MATOC	GC [SB](DB)	Brantley/Howard Pence/Military & Federal/Windamir	12-Mar-25	Final	12-Mar-25
20R3002	Tyndall AFB MATOC *	GC [UR] (DB)	BL Harbert/Archer Western/Hensel Phelps/JE Dunn/Turner	22-Jun-25	Opt 2	21-Jun-26
20R4000	Airfield Maintenance & Construction MATOC	GC [SB] (DB)	Husman & RC JV/Relyant Global/Summers Concrete	09-Jan-25	Opt 1	09-Jan-28
20R4001	NC/SC/GA MATOC	GC [UR] (DB)	Archer Western/BL Harbert/RQ Construction/Haskell/Korte/Balfour Beatty/Gilbane Federal	08-Jul-26	Base	08-Jul-29
23R4002		GC [SB] (DB)	Collins Const. Services/C&C Contractors/Etolin Strait Associates/Gideon Contracting LLC/4k Global-ACC JV/Barber Klein Contractors LLC/G.M. Hill Engineering/Outside the Box LLC/HDD JV	21-Nov-26	Base	21-Nov-29

* Restricted to use at specific Installation

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Jeff Schwindaman, Chief, Civil Works Programs & Project Management Branch
Jeffrey.P.Schwindaman@usace.army.mil - (912) 652-5099

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Thomas E. Woodie, Deputy District Engineer, Planning, Programs & Project Management
Thomas.e.Woodie@usace.army.mil - (912) 652-5792

DOING BUSINESS WITH USACE

WILMINGTON DISTRICT

FY25 + PROGRAM OVERVIEW







U.S. ARMY

US Army Corps of Engineers®

WILMINGTON DISTRICT LEADERSHIP



COL Brad Morgan
District Commander



LTC Kenneth Porter
District Deputy Commander



Ms. Christine Brayman
Deputy District Engineer
Programs and Project Management



Mr. John Mayo
Chief, District Contract Division

MISSION AND VISION





Mission: Deliver vital engineering solutions in collaboration with our military and regional partners to secure our nation, energize our economy and reduce disaster risk.

Vision: Solving our region's toughest engineering challenges while safely delivering quality, on time, and on budget.

THE WILMINGTON DISTRICT AOR



Military

- **Fort Liberty** - Military Construction for Special Operations Commands (MILCON & SRM Funded)
- **Military Ocean Terminal Sunny Point (MOTSU)** - SRM Funded Construction and Service Contracts (Environmental & Base Maintenance)

Civil Works

- **Operation and Maintenance Dredging along the NC Coast**
  - ✓ MOTSU
  - ✓ State Ports of Morehead City and Wilmington
  - ✓ Atlantic Intracoastal Waterway (AIWW) & Other Federal Navigation Channels
- **Coastal Storm Risk Mitigation (CSRM)**
- **Operation of two Hydropower Plants in Virginia** (Philpott and John H Kerr)
- **Operation of five lakes and dam recreational areas**; 3 in NC, 2 in VA. All built for flood risk management
- **Shallow Draft Dredge** fleet that works from Maine to Texas

WILMINGTON DISTRICT FY24 TOP 5 NAICS CODES

RANK	NAICS	NAICS Description	Dollars
1	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	$141,330,963
2	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	$77,805,753
3	237130	POWER AND COMMUNICATION LINE AND RELATED STRUTURES CONSTRUCTION	$42,578,405
4	221310	WATER SUPPLY AND IRRIGATION SYSTEMS	$39,235,634
5	561210	FACILITES SUPPORT SERVICES	$33,321,258

SMALL BUSINESS AWARDS FY 24

SOCIOECONOMIC PROGRAM	SAW FY24 GOAL	FY24 SAW Actual	SAW FY24 Support of Small Business
Small Business	40.00%	58.40%	**$417M**
Small Disadvantage	20%	27.20%	**$240M**
Service-Disabled Veteran Owned SB	1.25%	0.74%	**$20M**
Women Owned Small Business	2.25%	2.34%	**$29M**
HUBZone	15%	32.40%	**$135M**

FY24 SMALL BUSINESS GOALS

OBLIGATED THRU 4 DECEMBER 2024

Category	DEC	Total %	SAW Target	SAD Target	Obligated
Small Business	28.19%	28.46%	35.00%	37.00%	$176,470,226.40
Small Disadvantaged Business	23.09%	23.09%	25.00%	22.00%	$40,647,276.37
SDVOSB-Service Disabled Veteran Owned Small Business	(0.0130%)	(0.0130%)	4.00%	4.00%	($22,934.17)
Women Owned SB	0.67%	0.67%	3.00%	7.50%	$1,181.231.45
HUBZONE SB	0.061%	0.061%	15%	8.00%	$10,850.72

U.S. ARMY

MILCON FORECAST – FORT LIBERTY

FY	Project	Location	Value	Solicitation	Acquisition Strategy	Estimated Advertise Date
25	SOF Arms Room Addition	SOTF	$10M - $25M	Small Business	DBB	FY25 2nd QTR
25	Company Operations Facility	Camp Mackall	$25M - $50M	TBD	DBB	FY25 3rd QTR
26	USASOC Hangar (Congressional Add)	Pope AAF	$50M - $100M	Unrestricted	DBB	FY26 1st QTR
26	Mission Command Center	JSOC	$100M – $150M	Unrestricted	DBB	FY26 1st QTR
27	SOF SERE Training Facility	ATF	$10M - $25M	Small Business	DBB	FY27
27	SOF Equipment Development Facility	ATF	$25M - $50M	TBD	DBB	FY27
27	SOF Ammo Supply Point Phase 1	SOTF	Phase 1 $50M - $100M	TBD	DBB	FY27
27	FOB Freedom Upgrades	Camp Mackall	$25M - $50M	TBD	DBB	FY27
28	SOF Ammo Supply Point Phase 2	SOTF	Phase 2 $25M - $50M	TBD	DBB	FY28

Note: Forecast information provided is an estimate. Acquisition strategies may vary depending upon the results of formal market research.

U.S. ARMY

MOTSU AND OTHER FORECAST

FY	Location	Project	Value	Solicitation	Acquisition Strategy	Estimated Advertise Date
25	MOTSU	Operations and Maintenance Services	$10M – $25M	Small Business	BVTO/SS	FY25 2nd QTR
25	MOTSU	Ammo Berm/Pad Repair	$10 - $25M	TBD	TBD / IFB	FY25 3rd QTR
25	MOTSU	MOTSU Maintenance Dredging Contract	$1M - $5M	Unrestricted	IFB	FY25 4th QTR
25	Raleigh/NCSU	USDA Agriculture Research Service	$25M - $50M	Unrestricted	DBB - LPTA	FY25 3rd QTR

Note: Forecast information provided is an estimate. Acquisition strategies may vary depending upon the results of formal market research.

FORECAST - CIVIL WORKS PROGRAMS CONSTRUCTION AND O&M

FY	Location	Project Name	Value	Solicitation	Acquisition Strategy	Estimated Advertise Date
25	Carolina Beach / Kure Beach, NC	Carolina Beach & Vicinity, NC (CSRM) Contract	$18M - $25M	Unrestriced	IFB	FY25 2nd QTR
25	Atlantic Intracoastal Waterway (AIWW), NC	Snow's Cut Erosion Control (Repair) Contract	$10M - $15M	TBD	IFB	FY25 4th QTR
25	Atlantic Intracoastal Waterway (AIWW), NC	AIWW Disposal Area Contract	$3M - $5M	Small Business	IFB	FY25 4th QTR
25	Atlantic Intracoastal Waterway (AIWW), NC	AIWW Maintenance Dredging Contract	$5M - $10M	Small Business	IFB	FY25 4th QTR
25	Greenville, NC	Greenville Utilities Commission (GUC) Streambank Protection Contract	$3M - $5M	Small Business	IFB	FY25 4th QTR

Note: Forecast information provided is an estimate. Acquisition strategies may vary depending upon the results of formal market research.

FORECAST - CIVIL WORKS PROGRAMS CONSTRUCTION AND O&M

FY	Location	Project Name	Value	Solicitation	Acquisition Strategy	Estimated Advertise Date
25	Outer Banks, NC	Rollinson Channel / Silver Lake Harbor Maintenance Dredging Contract	$8M - $12M	Small Business	IFB	FY25 4th QTR
25	South Atlantic Division	Regional Harbor Dredging Contract (RHDC)(1 or 2 Contracts)	$20M - $35M	Unrestricted	IFB	FY25 4th QTR
25	Wilmington Harbor, NC	Eagle Island Improvements (Cell 2 Repair) Contract	$2M – $5M	Small Business	IFB	FY25 4th QTR
25	Wilmington Harbor, NC	Anchorage Basin / Mid-River Maintenance Dredging Contract	$10M - $15M	Unrestricted	IFB	FY25 4th QTR

Note: Forecast information provided is an estimate. Acquisition strategies may vary depending upon the results of formal market research.

U.S. ARMY

UPCOMING IDIQ CONTRACTS

FY	Location	Project	Value	Solicitation	Estimated Advertise Date
FY25	MOTSU	Berm Construction	TBD	TBD	FY25 2QTR
FY25	MOTSU	Rail Infrastructure Repair	TBD	TBD	FY25 2QTR
FY26	SAW	Survey & Mapping	$5M Base Year plus 4 Option Years	Small Business	FY25 3QTR
FY26	MOTSU	DB/General Construction	$24.5M Base Year plus 4 Option Years	Small Business	FY25 4QTR
FY26	Fort Liberty	DB/General Construction	$24.5M Base Year plus 4 Option Years	Small Business	FY25 4QTR
FY27	MOTSU	AE Environmental Services	$7M Base Year plus 4 Option Years	Small Business	FY26 1QTR

Note: Forecast information provided is an estimate. Acquisition strategies may vary depending upon the results of formal market research.

U.S. ARMY

EXISTING CONSTRUCTION SATOC IDIQ

CONTRACT #	Location	DESCRIPTION	CONTRACTOR	FINAL OPTION EXPIRE
W912PM21D0002	MOTSU	MOTSU SRM - DB/General Construction - SATOC	W-T JOINT VENTURE	March 2, 2026
W912PM21D0003	MOTSU	DB/General Construction - SATOC MOTSU SRM	MIDNIGHT SUN - CENTENNIAL JV, LLC	March 2, 2026
W912PM21D0004	Fort Liberty	DB/General Construction - SATOC FT LIBERTY SRM	W-T FEDERAL JOINT VENTURE	April 6, 2026
W912PM21D0005	Fort Liberty	DB/General Construction - SATOC FT LIBERTY SRM	RELIANCE TEAM JOINT VENTURE LLC	April 6, 2026
W912PM21D0006	MOTSU	MOTSU - Railroad REPAIR MOTSU RR	STAMPEDE VENTURES INC .	August 22, 2026

U.S. ARMY

EXISTING IDIQS - AE

CONTRACT	DESCRIPTION	AE CONTRACTOR	EXPIRATION DATE
$24.5M Total, Base plus 4 Options			
W912PM20D0001	AE SB General Design Ft Liberty	CEMS ENGINEERING, INC.	May 10, 2025
W912PM20D0002	AE SB General Design Ft Liberty	Native Technology Solutions, LLC	July 20, 2025
W912PM20D0003	AE SB General Design Ft Liberty	ATRIAX /ZAPATA JV LLC	July 6, 2025
W912PM20D0004	AE SB General Design Ft Liberty	MBF Architects, PA	April 15, 2025
W912PM21D0001	AE - Multidiscipline Surveying and Mapping Services North Carolina	GEODYNAMICS $5M Base plus 4 Options	January 19, 2026
W912PM21D0007	AE Environmental and Related services CESAW - SAD	DDC CONSTRUCTION SERVICES $7M Base plus 4 Options	July 31, 2026
Unrestricted - $49M Total, Base plus 4 Options			
W912PM23D0002	AE Service CESAW AOR	AECOM Technical Services	February 9, 2028
W912PM23D0003	AE Service CESAW AOR	Black & Veatch – Zapata Joint Venture	February 9, 2028
W912PM23D0004	AE Service CESAW AOR	EXP Federal	February 9, 2028
W912PM23D0005	AE Service CESAW AOR	HDR Inc.	February 9, 2028
W912PM23D0006	AE Service CESAW AOR	Stantec Consulting Services	February 9, 2028

ROAD TO SUCCESS

- ✓ Conduct market research in www.sam.gov - know each USACE District's mission and area of responsibility.

- ✓ Respond to Business Opportunity Notifications
  - Sources Sought - You could be the response needed to show ample competition.
  - Review announcements – attend industry days and local/federal meetings in the area.

- ✓ Familiarize yourself with DoD contracting regulations and procedures
  - If solicitation has 10-page limit, stay under 10 pages.
  - Request a debrief – even if you are the awardee. Knowledge is key!

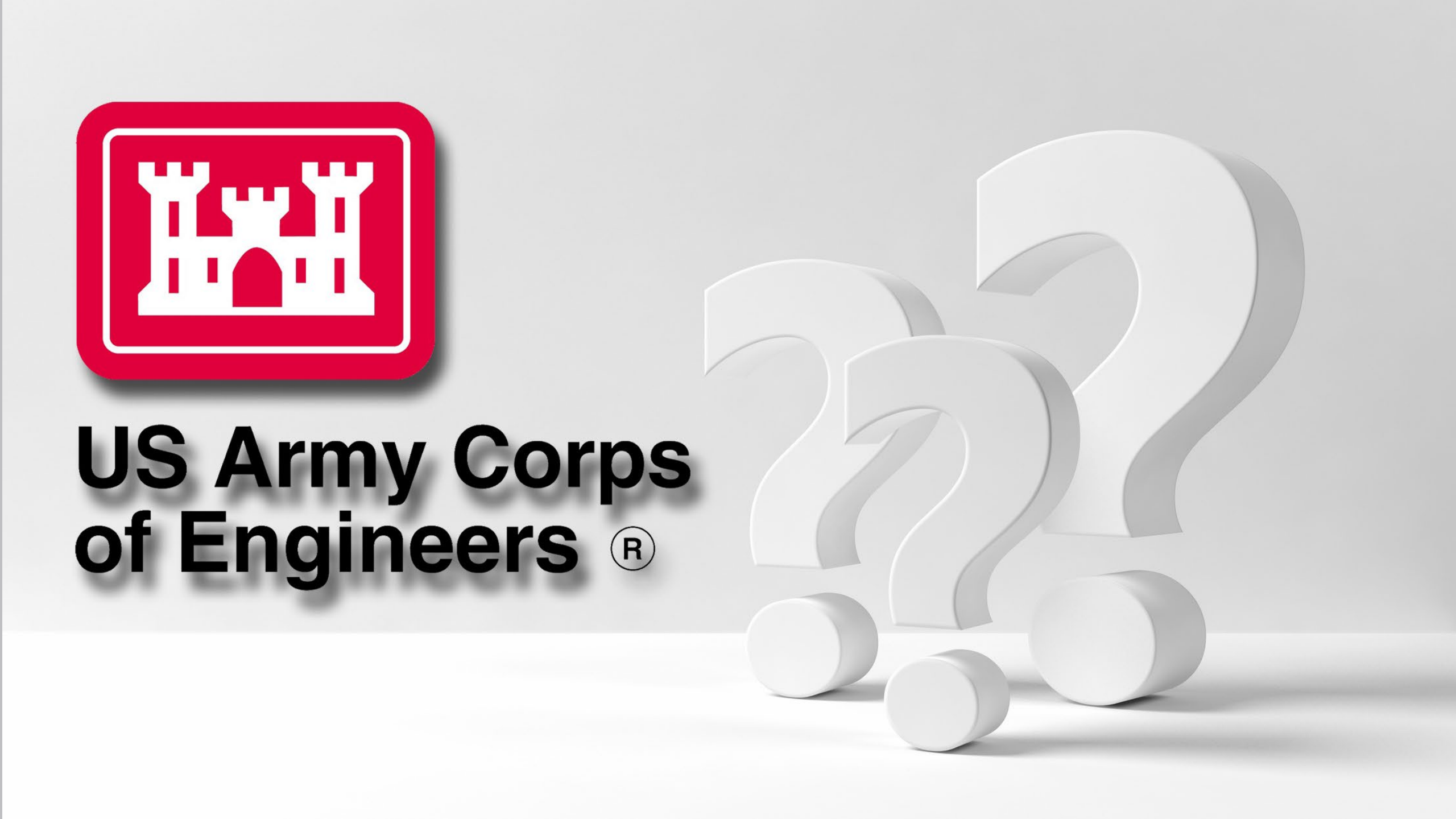
- ✓ Find your local Apex Accelerator for assistance.

- ✓ Schedule a meeting or Capability Brief with the Small Business Office.

CONTACT INFORMATION

Andrea M. Green
Chief of Small Business Programs
USACE, Wilmington District
Office: (910)251-4452 / Mobile: 910-787-0340
Small Business Email: cesaw-sb@usace.army.mil




US Army Corps
of Engineers ®

SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL



SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL

- The inaugural camp was held 23-29 June 2024 on NAS Jacksonville and NS Mayport.
- We had 47 students complete the camp. They were from all across the country and were selected through a highly competitive process managed by SAME National
- We had 30 full-time volunteers, including five USNA midshipmen, plus dozens of others who provided added support throughout planning and execution.
- We also had many wonderful sponsors …

SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL

- SAME National
- SAME Jacksonville Post
- SAME Hampton Roads Post
- Jacobs
- Martinez Construction
- RS&H
- CCI
- Pond
- PED
- GHD
- Zapata
- Merrick
- JBOS
- Michael Baker
- Black & Veatch
- Blackledge Group
- Aerostar SES
- NAVFAC SE Retired CEC Officers
- Elizabeth May/Stacie Weber

SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL

	Saturday June 22, 2024	Sunday June 23, 2024	Monday June 24, 2024	Tuesday June 25, 2024	Wednesday June 26, 2024	Thursday June 27, 2024	Friday June 28, 2024	Saturday June 29, 2024
0530			Optional PT and Showers	Optional PT and Showers	Optional PT and Showers	Optional PT and Showers	Optional PT and Showers	Optional PT and Showers
0600								
0630		Breakfast	Breakfast/Fire Drill 0645	Breakfast	Breakfast		Breakfast	Breakfast
0700		Final Camp Preparations: Set Up In-Processing, Set Up Billeting, Pick Up Vehicles, Stage Materials	Task Introduction River Club	Task Introduction Bldg 858 Blue Room	Task Introduction Overview - Youth Center Task Details - Antenna Farm	Breakfast (From Mulligans)	Concrete Beam Destruction Bldg 27 Yard	Equipment Turn-In and Clean-Up
0730								
0800						Career Day Hangar 117 ADM Aguayo MG Jackson		
0830								
0900			Concrete Beam Design and Construction Bldg 27 Yard	Dog House Design and Construction Bldg 27 Yard	Engineering Reaction Course Antenna Farm			
0930								
1000		Arrival of Campers Team Building Exercise (Flag Design)						Camper Departures Camp Clean-Up Return Vans by 1300 (as many as possible)
1030								
1100						NEX	Youth Center/Box Lunch/Transport to NS Mayport	
1130			Lunch at Bldg 27 Yard					
1200	Pickup Vans by 1300	Limited Lunch Youth Center	Concrete Beam Design and Construction (Continued) Bldg 27 Yard	Lunch by Michael Baker Bldg 27 Yard	MRE Lunch Youth Center Sharon Krock	BBQ Lunch by JBOS Fisherman's Cove Pavilions		Staff Departures
1230								
1300	Final Logistics Checks, Set Up Gym, Staff Airport Pickups, as needed	Arrival of Campers Team Building Exercise (Flag Design)		Tour/Squad Pictures Time & Place TBD	Task Introduction Indoor Pool	Task Introduction Youth Center	Simulator Tour Ship Tour NS Mayport	
1330								
1400			Task Introduction River Cove					
1430					Cardboard Boat Design and Construction Indoor Pool	Popsicle Stick Bridge Destruction Youth Center		
1500	Staff Mtg/Training: Discuss Schedule, Tour Facilities Reaction Course Dry Run		Popsicle Stick Bridge River Cove	Additional Dog House Construction Bldg 27 Yard				
1530								
1600		Welcome Brief Introductions Squad Flag Presentations Youth Center					Beach/Volleyball BBQ Dinner Graduation NS Mayport Sea Gull Pavilion	
1630								
1700	Transport to TopGolf				Cardboard Boat Racing and Demolition Derby Indoor Pool	Bowling Night Freedom Lanes		
1730								
1800	Team-Building/Dinner TopGolf	BBQ Dinner Youth Center	Dinner Youth Center					
1830								
1900		Squad Time	Career Briefs CAPT Dieguez	Dinner Youth Center	Southern Dinner by CEC RADM VanderLey Youth Center		Transport to NAS Jax	
1930								
2000	Transport to NAS Jax	Showers	Showers	Showers		Showers	Showers	
2030					Showers			
2100	Showers	Squad Time/ Volunteer Synch	Squad Time/ Volunteer Synch	Squad Time/ Volunteer Synch	Squad Time/Synch	Squad Time/ Volunteer Synch	Squad Time/ Volunteer Synch	
2130								
2200	LIGHTS OUT	LIGHTS OUT	LIGHTS OUT	LIGHTS OUT	LIGHTS OUT	LIGHTS OUT	LIGHTS OUT	

SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL













SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL

- "This was an absolutely phenomenal experience for my son!"
- "Wow! As a parent of a camper, I cannot even express to all of you who planned this event what an impact you made!"
- "My son had the most wonderful time at camp. He is now seriously interested in ROTC or the Naval Academy."
- "What a wonderful week of learning and fun. Our daughter has been breathlessly regaling us with stories. She left believing a STEM career is not only possible but also really cool."

2025 camp already scheduled for 22-28 June!

What do we need for 2025 - Marketing

Everyone can help us with MARKETING!!

- Talk to your family and friends about the camps
- Talk to co-workers with high school students about the camps
- Put up the flyers at your work
- Go to local high schools, talk to counselors, and give them flyers
- Email flyers to schools outside your area
- Post on Facebook (SAME Marketing can assist)
- If you know any students who attended over the last few years
  - Ask them to talk to their friends and siblings
  - Ask their parents if they would post the camps info on social media



What do we need for 2025 - Volunteers

- Mentors
  - SAME needs 50 young professional mentors (2 mentors for every 10 students)
  - Outstanding opportunity for leadership development
  - SAME Foundation will reimburse for travel

- Volunteer at the camp
  - Volunteers needed in addition to mentors
  - Volunteers for specific day(s) or event(s)
  - Volunteers to transport food, materials, etc.



What do we need for 2025 - Sponsors

Sponsoring campers

- Many Posts sponsor students' registration fees and travel costs
- Individuals and companies can also sponsor campers

Sponsoring the camps

- Opportunities to sponsor specific events or materials



SAME/USN STEM/Engineering & Construction Camp, NAS Jacksonville, FL

THANK YOU!

Brian Files
NAS Jacksonville Camp Director

brian.k.files.civ@us.navy.mil



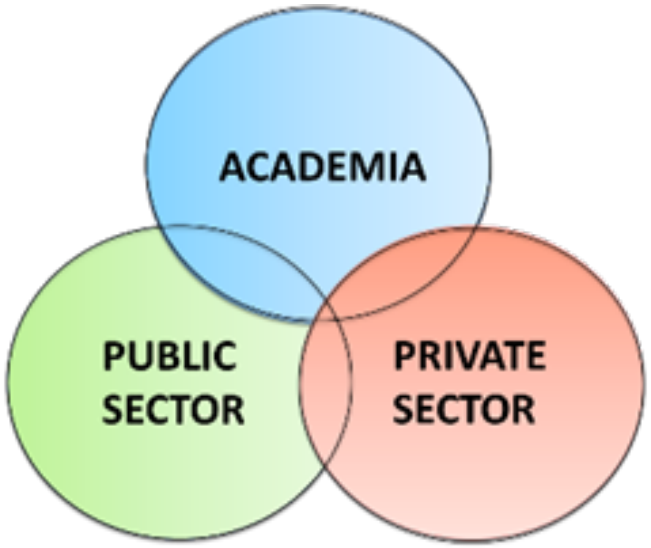
Jacksonville Post Industry Day Conference

Dec. 10, 2024

REbuilding Ukraine's National Identity Through Education

- REUNITE -

It took the Eastern European countries of the former Soviet Bloc – over 10 years to fully integrate EU and Western Standards into their country's academic institutions, government ministries / agencies and industries. Ukraine must do it faster!!



4 Sectors required to interact

- *Academia*
- *Government. National, Oblast or Regional, City, Local*
- *Construction Industry –*
- *Supplemental Legal, Finance, Transportation, Engineering, and Telecommunications Consultancies.*

UF College of Design, Construction and Planning

REBUILDING UKRAINE ASSOCIATION

- Rebuilding Ukraine Assoc.

Three-legged stool of Post-War Ukraine

WHAT
Infrastructure including Transportation, Communications, Construction

- Up to $1 trillion over 10 years
- Green
- Sustainable
- PROJECT TRANSPARENCY

WHO
Educational/Vocational Training

- New design/construction technologies
- Job creation to attract 6 million refugees home
- Training for 700,000+ demobilized soldiers & 50,000+ downsized government workers

HOW
Economic Development

- EU Membership Process
- “Fortress Ukraine”
- Agriculture & IT Legacies
- Modernized economy/ Secure democracy is in the interests of the US and the EU

REBUILDING UKRAINE ASSOCIATION

The Future of Digital Project Delivery

Bridge the gap between design and construction like no one else

8 Lifecycle Approach
Integrated workflows across phases with all stakeholders

1 Open Standards & Interoperability
Format agnostic platform and systems

7 Collaboration
Improved communication and collaboration for all parties

2 Office to/from Field Connectivity
Strong office to field workflows built for IoT & construction hardware



6 Data-Driven
Metrics and KPIs used for better decision making

3 Single Source of Truth
Single source of truth for a shared understanding of scope and decisions

5 Scalable
Right-sized deployment of technology

4 Transparency
Continuous visibility of model lifecycle

Trimble

- REUNITE -

***RE**building **U**kraine's **N**ational **I**ndependence **T**hrough **E**ducation*

Four phase approach over four years

PHASE 1	PHASE 2	PHASE 3	PHASE 4
1-18 Months	9-36 Months	18-40 Months	36-48 Months
START NOW AND RAMP UP GRADUALLY	**HUMAN CAPACITY BUILDING IN RESILIENCE/ SUSTAINABILITY**	**SUSTAINED REBUILDING EFFORTS**	**FUNCTIONAL UKRAINE**

UF College of Design, Construction and Planning

Rebuilding Ukraine Association

Essential Reconstruction Information

- Central to the reconstruction effort and the funding to support is the understanding of the prevailing monetary and fiscal policy funding the Reconstruction effort.

- Knowing what these policies are and what systems, subcontractors and materials are available to perform the work is essential to a successful and sustainable outcome.

- RUAI with its Ukrainian Partners are executing needs assessment analysis for our REUNITE partners.

REBUILDING UKRAINE ASSOCIATION

- Rebuilding Timeline Phases -

Understanding the Timeline for Post War Reconstruction – each Phase will require additional skill sets

PHASE 1
Present Day

Ongoing critical construction

PHASE 2
Day 1 – Year 3

Building Capacity
-
Planning & Prioritizing Projects

PHASE 3
Year 3 to 5

Sustained Efficient Construction
-
Green / Sustainable

PHASE 4
Year 5 and Beyond

Fully Integrated Process

REBUILDING UKRAINE ASSOCIATION

WHAT *needs to happen now?*

Strengthen Human Capital thru Education and Training

- What phase do you want to enter?
- EU Companies will have the advantage, it's their backyard.
- US Companies without international experience will find the learning curve very steep. US Companies need to develop a strategy that fits their financial capacity to sustain an **in-country** team for 2 to 3 years.

REBUILDING UKRAINE ASSOCIATION

RUAI & The Ukraine Ministry of Veteran Affairs signing MOU







M.E. RINKER SR. SCHOOL OF CONSTRUCTION MANAGEMENT

UF College of Design, Construction and Planning

MINISTRY OF VETERANS AFFAIRS OF UKRAINE

BRDGES ACADEMY

REBUILDING UKRAINE ASSOCIATION

RUAI along with the University of Florida meets with Ukraine State Special Transportation Service (SSTS)









ISOA Conference September 2024 – Warsaw Poland

State Special Transportation Services

RUAI meets with USACE & UA SSTS



Commander and Division Engineer

Brig. Gen. John P. Lloyd
U.S. ARMY CORPS OF ENGINEERS NORTH ATLANTIC DIVISION

US Army Corps of Engineers®







State Special Transportation Services



Commander of Support Services of the Armed Forces of Ukraine - SSTS

Major Gen. Oleksandr Yakovets
UKRAINE STATE SPECIAL TRANSPORTATION SERVICE

RUAI – Major Projects

- **REUNITE** – Rebuilding Ukraine's National Independence Through Education

- **TRESMED - Ministry of Veteran Affairs** – **T**rauma-based Conflict **Res**olution / **Med**iation training (**TRESMED**).

- **USTREP - Ukraine Ministry of Defense - U**krainian **S**tate Special **Tr**ansport Service – Project Management / Quality Assurance **E**ducation **P**rogram.

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REBUILDING UKRAINE ASSOCIATION

Special Thank You to all for their efforts in preparation of this presentation

MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE

State Special Transportation Services

MINISTRY OF VETERANS AFFAIRS OF UKRAINE

US Army Corps of Engineers®

POLITECHNIKA WARSZAWSKA
WARSAW UNIVERSITY OF TECHNOLOGY

rebuildingUKRAINE
International Rapid Deployment Agency

CDM
ENGINEERING UKRAINE

CBU Confederation of Builders of Ukraine

FIEC EUROPEAN CONSTRUCTION INDUSTRY FEDERATION

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BRDGES ACADEMY

Society of SAME American Military Engineers

REBUILDING UKRAINE ASSOCIATION

For more information on how to team with Rebuilding Ukraine Association Inc.

www.rebukr.com Thomas@rebukr.com

Naval Facilities Engineering Systems Command

SAME Industry Day
JAX Post

RDML Jorge Cuadros

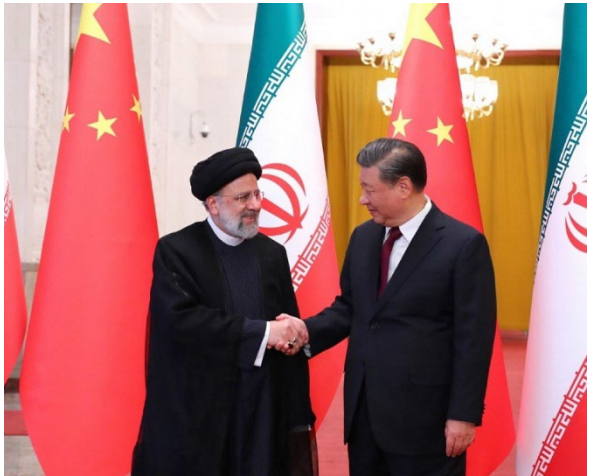
NAVFAC Atlantic






世界人民大团结万岁
DF-26


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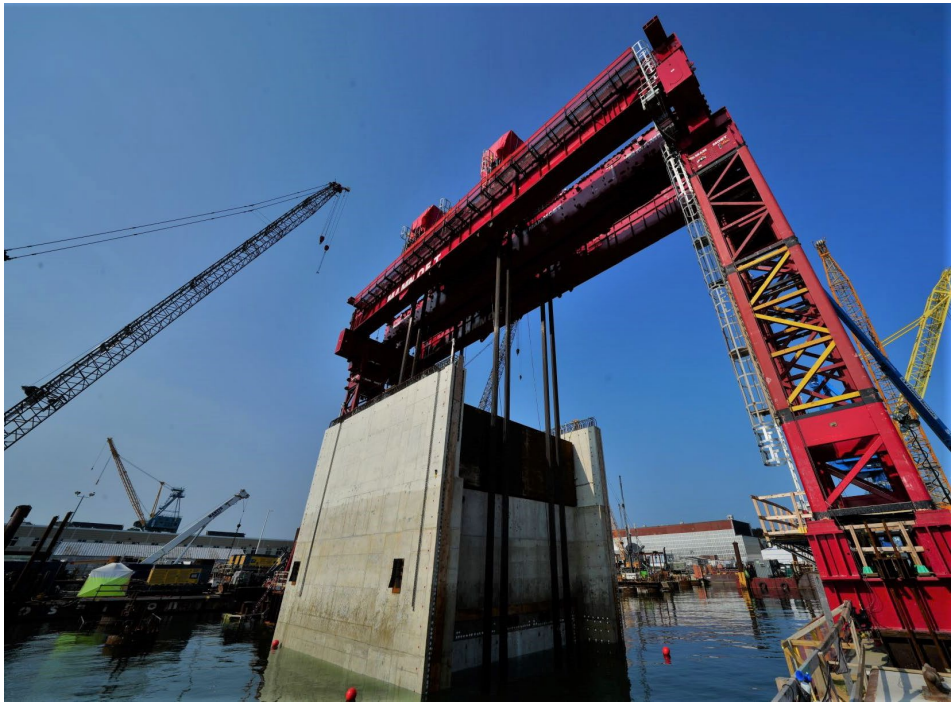



3305






KMT-1
SEATTLE, WA



Partnership



SAME Mission:
Build leaders and lead ***collaboration*** among government and industry to develop multidisciplined solutions to national security infrastructure challenges.

United States Coast Guard

December 10th, 2024

Society of American Military Engineers (SAME) Jacksonville, FL Industry Day

Lieutenant Commander Steph Wood, P.E.

USCG Civil Engineering Unit Miami

Executive Officer





An Average Coast Guard Day

On an average day, the Coast Guard:

- *conducts 45* ***search and rescue cases***
- *conducts 24* ***security*** *boardings in and around U.S. ports*
- *conducts 14* ***fisheries*** *conservation boardings*
- *conducts 105* ***marine inspections***

Statutory Missions

1. Ice Operations
2. Migrant Interdiction
3. Drug Interdiction
4. Maritime Law Enforcement
5. Ports Waterways and Coastal Security
6. Aids to Navigation
7. Living Marine Resources
8. Search and Rescue
9. Marine Environmental Protection
10. Marine Safety
11. Other Law Enforcement



U.S Coast Guard Shore Facilities







- 6,912 Buildings
- 34,716 Structures
- 2,770 houses
- 884 towers
- 998 miles of utilities
- 3,311 Sites across 75,000 Acres of
- $21B Plant Replacement Value
- Average Building Age 48 Years



U.S. Coast Guard Shore Facilities



Air Facilities
(Hangars & Runways)





Sectors & Stations



Admin/Leased Spaces





Training Centers



Waterfront & Dredging



Industrial Facilities & Bases



Housing, Barracks, &
Community Support
Facilities



Waterways

USCG Civil Engineering Organization

- The CE Program is responsible for program management and depot-level support of shore facilities to include:



- Planning
- Design
- Construction
- Acquisition
- Maintenance
- Alteration
- Improvement
- Repair
- Replacement
- Demolition
- Divestiture
- Utilities
- Motor Vehicle Management
- Service Contracts
- Supply
- Real Property Management
- Facility Engineering
- Fire Safety
- Housing and Representational Facilities Maintenance
- Environmental Programs
- Shore Energy Programs
- Contingency Response
- Facility Assessments





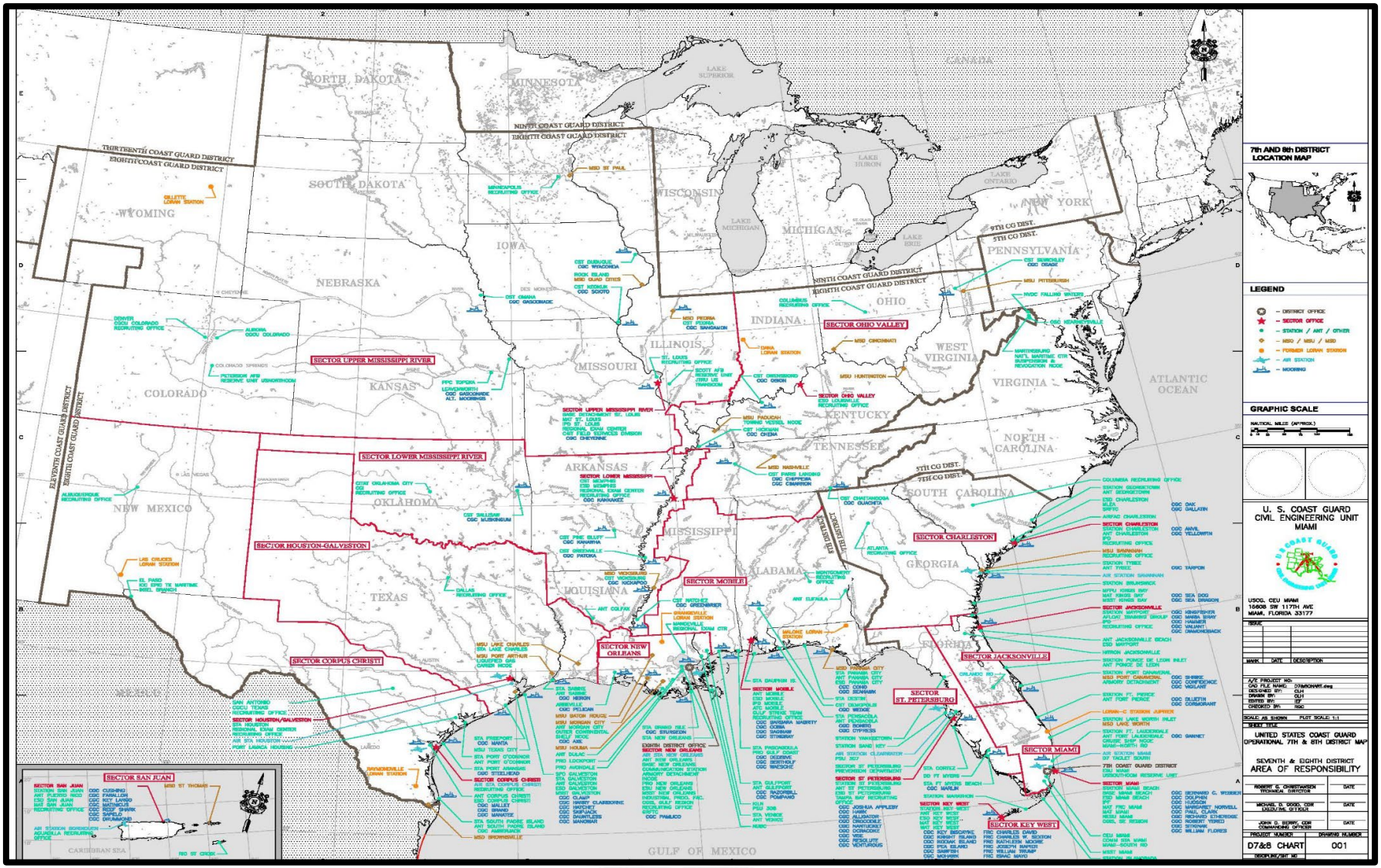
Civil Engineering Unit (CEU) Miami

Staff: 84 personnel: 60 civilians, 15 military, 9 contractors

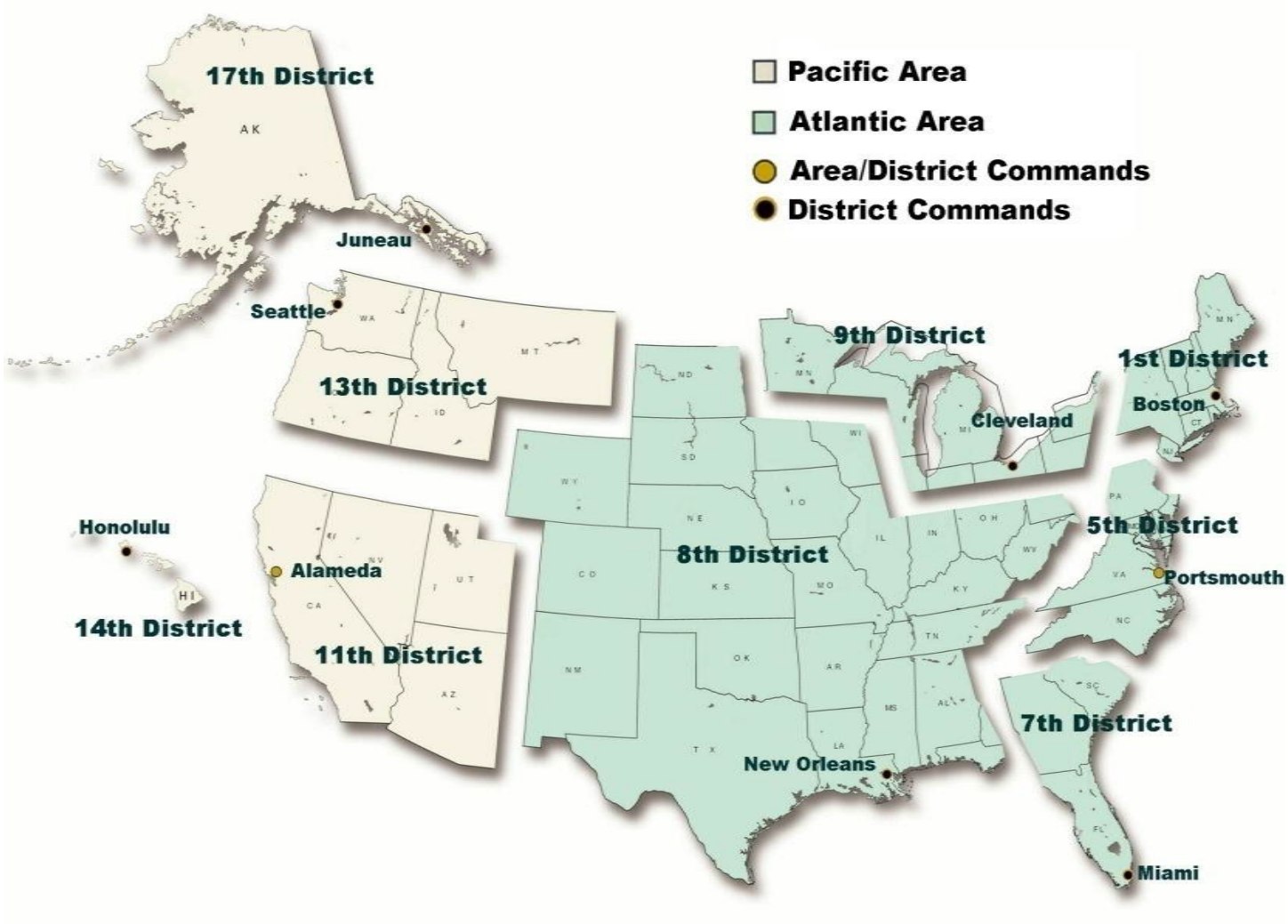
Regional Scope:

- Asset management, design, contracting, construction, planning, real property, and environmental support ($50M per Fiscal Year (FY))
- Customers encompass all units in District 7 (Southeast-Atlantic/Caribbean) and District 8 (Gulf Coast/Mississippi River) regions, including construction contracting, planning, and real property services for Aviation Training Center Mobile (Mobile, AL)
- Contingency Response; Damage Assessment Teams support for Southeast Atlantic and Gulf coasts
  - Hurricane Repairs Execution (FY 2023 worth $115M and FY 2024 worth $11M and counting)

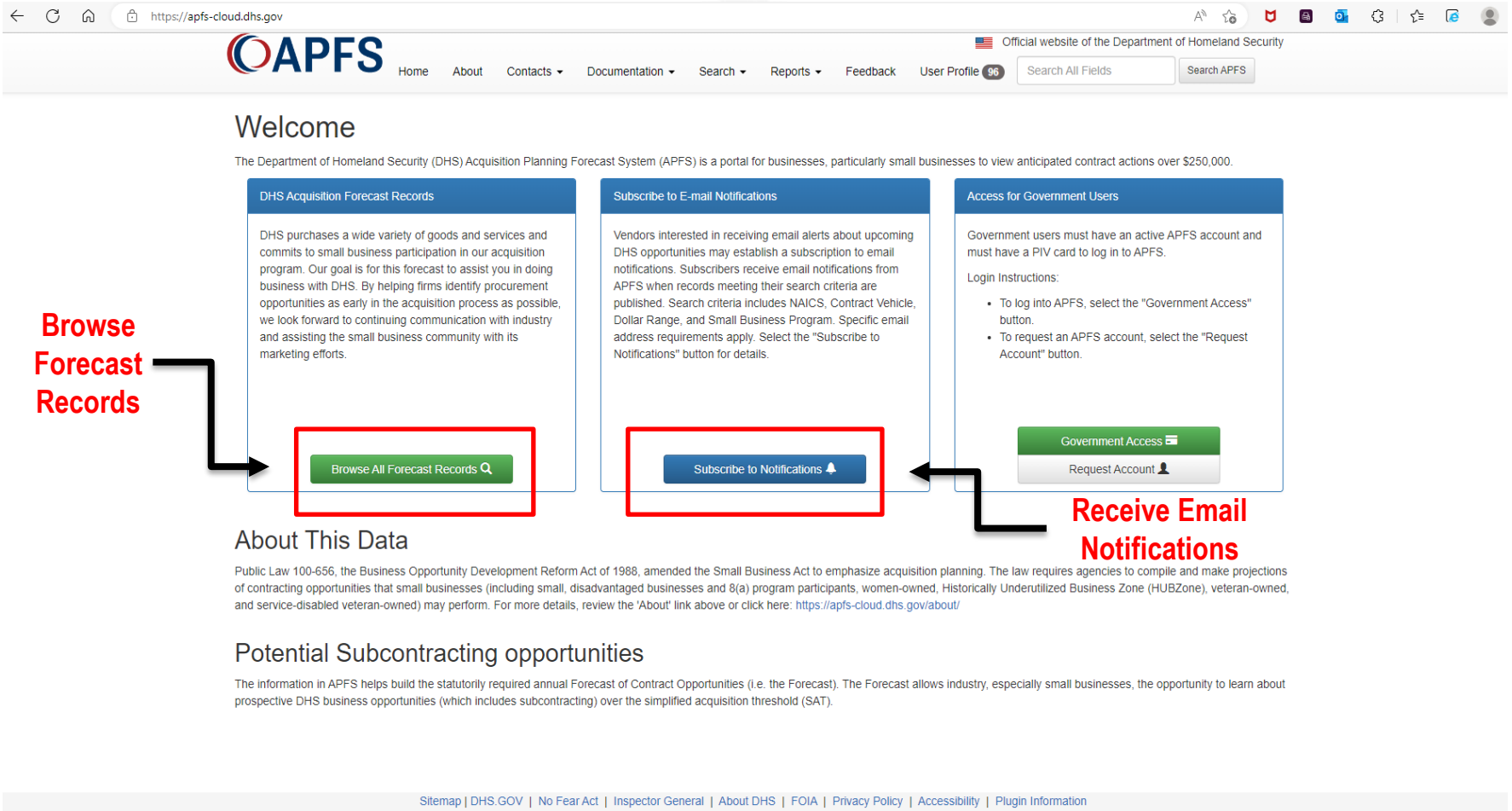
USCG CEU Miami Area of Responsibility



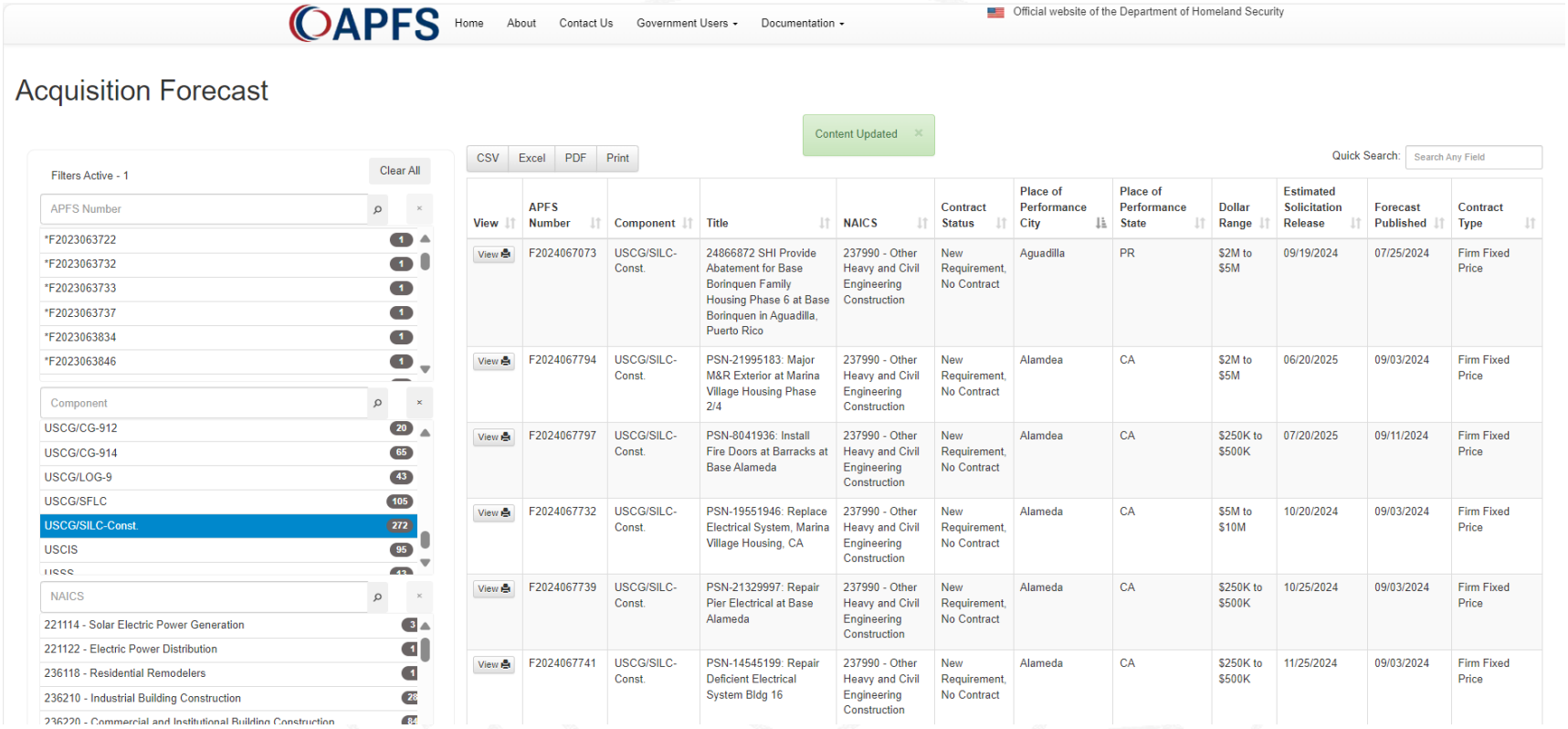
USCG Civil Engineering Organization



DHS Acquisition Planning Forecast System (APFS)

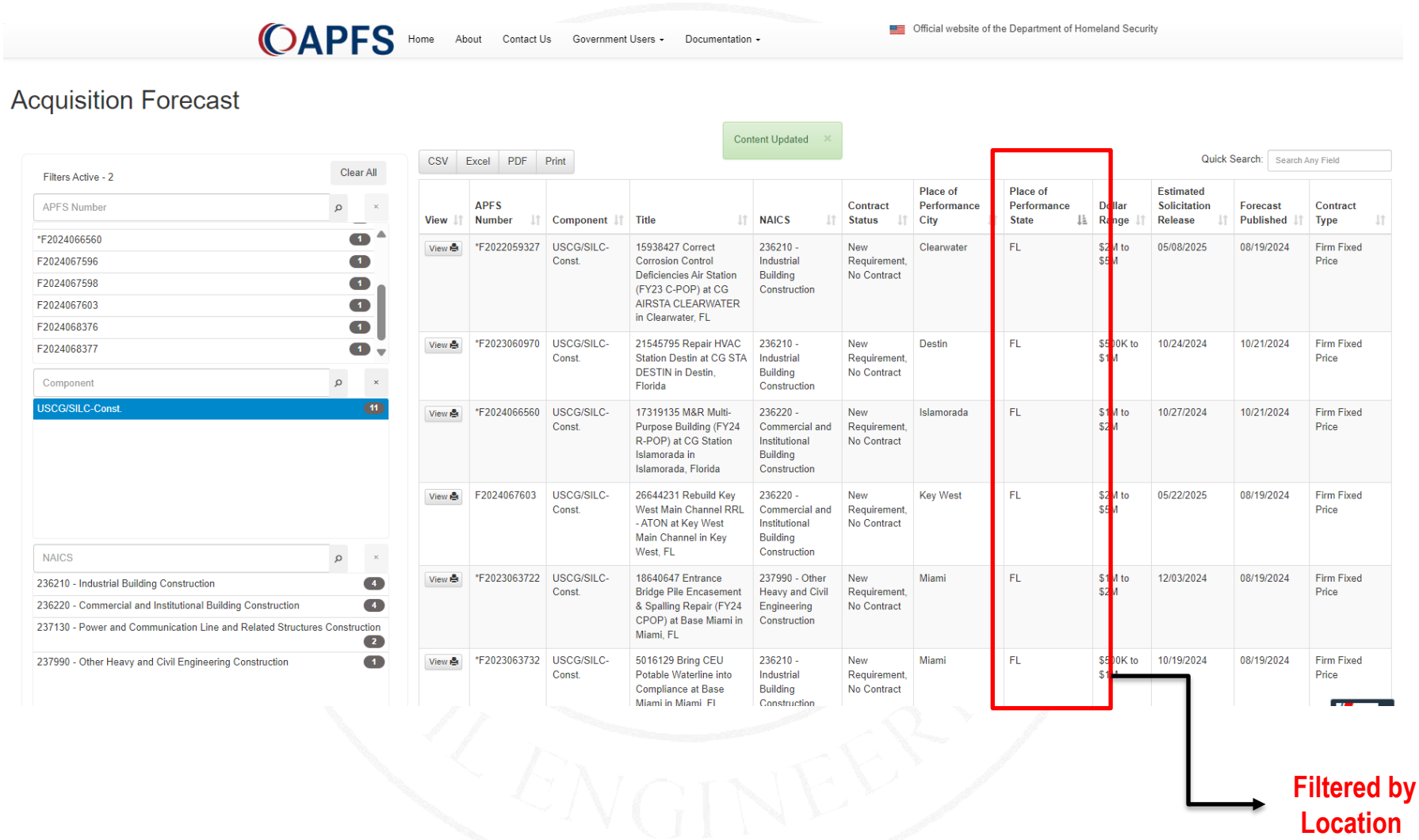


DHS Acquisition Planning Forecast System (APFS)



View	APFS Number	Component	Title	NAICS	Contract Status	Place of Performance City	Place of Performance State	Dollar Range	Estimated Solicitation Release	Forecast Published	Contract Type
View	F2024067073	USCG/SILC-Const.	24866872 SHI Provide Abatement for Base Borinquen Family Housing Phase 6 at Base Borinquen in Aguadilla, Puerto Rico	237990 - Other Heavy and Civil Engineering Construction	New Requirement, No Contract	Aguadilla	PR	$2M to $5M	09/19/2024	07/25/2024	Firm Fixed Price
View	F2024067794	USCG/SILC-Const.	PSN-21995183: Major M&R Exterior at Marina Village Housing Phase 2/4	237990 - Other Heavy and Civil Engineering Construction	New Requirement, No Contract	Alamdea	CA	$2M to $5M	06/20/2025	09/03/2024	Firm Fixed Price
View	F2024067797	USCG/SILC-Const.	PSN-8041936: Install Fire Doors at Barracks at Base Alameda	237990 - Other Heavy and Civil Engineering Construction	New Requirement, No Contract	Alamdea	CA	$250K to $500K	07/20/2025	09/11/2024	Firm Fixed Price
View	F2024067732	USCG/SILC-Const.	PSN-19551946: Replace Electrical System, Marina Village Housing, CA	237990 - Other Heavy and Civil Engineering Construction	New Requirement, No Contract	Alameda	CA	$5M to $10M	10/20/2024	09/03/2024	Firm Fixed Price
View	F2024067739	USCG/SILC-Const.	PSN-21329997: Repair Pier Electrical at Base Alameda	237990 - Other Heavy and Civil Engineering Construction	New Requirement, No Contract	Alameda	CA	$250K to $500K	10/25/2024	09/03/2024	Firm Fixed Price
View	F2024067741	USCG/SILC-Const.	PSN-14545199: Repair Deficient Electrical System Bldg 16	237990 - Other Heavy and Civil Engineering Construction	New Requirement, No Contract	Alameda	CA	$250K to $500K	11/25/2024	09/03/2024	Firm Fixed Price

DHS Acquisition Planning Forecast System (APFS)



CEU Miami's FY25 Advanced Acquisition Plan (Excerpt)

OPFAC Description	Project Number	Project Title	Award – Estimated
CG STA ISLAMORADA	17319135	M&R Multi-Purpose Building (FY24 R-POP)	1/5/2025
SECTOR ST PETERSBURG	07-M03011	Repair Exterior Envelope Admin/Ops Building (FY24 CPOP)	1/13/2025
BAHIA DE GUAYANILLA - ATON	13832866	Rebuild Bahia de Guayanilla Entrance RRL (LLNR 32075) & Bajos Chinchorro Del Sur LT (LLNR 31380) - ATON	1/13/2025
BLOODY POINT RANGE - ATON	11149967	Repair Bloody Point RFL (LLNR 4585) & Repair Bloody Point RRL (LLNR 4590) & Tybee RFL (LLNR 45335)(FY25 CPOP)	1/13/2025
BASE BORINQUEN	26858042	SHI Administer Construction Contract Abate Base Borinquen Family Housing Phase 6	1/20/2025
CG STA DESTIN	21545795	Replace HVAC Station Building @ CG STA Destin	1/20/2025
BASE BORINQUEN	24866872	SHI Provide Abatement for Base Borinquen Family Housing Phase 6	1/22/2025
BASE MIAMI	18640647	Entrance Bridge Pile Encasement & Spalling Repair (FY24 CPOP)	1/29/2025
CEU MIAMI	26868188	Tower Maintain & Inspect FY25 PAC - D11, D13, D14	2/5/2025
CG STA GRAND ISLE	24406219	M&R Station Grand Isle Site - Divestiture Plan	2/12/2025
CEU MIAMI	26867900	Tower Maintain & Inspect FY25 PAC - D17	2/18/2025

Department of Homeland Security (DHS) Nationwide General Architecture and Engineering (A&E) Indefinite Delivery Indefinite Quantity (IDIQ) Contract

- Tasks orders range from $3K to $3M
- Vehicle is available to all DHS components
- Expires November 2027

Business	Contract #	Small Business (Y/N)
Transystems	70Z05018DTRANSY01	N
Wood HDR Joint Venture	70Z05018DAMFWHD02	N
STV Moffatt Nichol JV	70Z05018DSTVMON03	N
WSP USA Solutions Inc.	70Z05018DBERBAM04	N
Clark Nexsen	70Z05018DCLANEX05	N
AECOM Technical Services	70Z05018DAECOMT06	N
Marcy Wong Donn Logan	70Z05018DMARDON07	Y
KZF DESIGN/Burgess And Niple	70Z05018DKZFNPL08	N
Reid Middleton	70Z05018DREIDMI09	Y
SC Engineers	70Z0501DSCENGS10	Y

Coast Guard-wide Environmental Services Indefinite Delivery Indefinite Quantity (IDIQ) Contract

- Tasks orders range from $3K to $3M
- Expires December 2028

Business	Contract #	Small Business (Y/N)
Arcadis U.S., Inc	70Z05019DARCADI01	N
Leidos, Inc	70Z05019DLEIDOS04	N
Tetra Tech, Inc	70Z05019DTETRAT07	N
Weston Solutions, Inc	70Z05019DWESTON08	N
BB&E, INC	70Z05019DWEAISI09	Y
WSP Environment & Infrastructure, Inc	70Z05019DBBECPI02	N
Brice Engineering, LLC	70Z05019DBRENGR03	Y
MSENSAFE SB-JV LLC	70Z05019DMSESFE05	Y
PHE Baker, LLC	70Z05019DPHEBKE06	Y

Coast Guard-wide Ocean Services Indefinite Delivery Indefinite Quantity (IDIQ) Contract

- Tasks orders range from $3.5K to $2.6M
- Expires April 2026

Business	Contract #	Small Business (Y/N)
Johnson McAdams	70Z04721DJOHMCA00	N
Appledore Engineering	70Z04721DAPLEDO00	N
Childs Engineering Corp	70Z04721DCLDENG00	N
Lloyd Collins	70Z04721DLYDCOL02	N
Reid Middleton, Inc.	70Z04721DREIMID00	N

District 7 Regional Multiple Award Construction Contract (RMACC)

- Tasks orders range from $2K to $7M
- Only available for USCG procurements
- Expires June 2028

Business	Contract #
Barber Klein Contractors LLC	70Z08224DCEUM0001
Call Associates-Windamir JV LLC	70Z08224DCEUM0002
Christie Brothers-SBG JV LLC	70Z08224DCEUM0003
E.L.C.I Construction Group	70Z08224DCEUM0004
GM Hill Engineering, Inc.	70Z08224DCEUM0005
Gulf Pacific Contracting, LLC	70Z08224DCEUM0006
Intergrated Construction Management, Inc.	70Z08224DCEUM0007
Lasa-Pacific Tech JV 1	70Z08224DCEUM0008
LEGO Construction Co.	70Z08224DCEUM0009

District 8 Regional Multiple Award Construction Contract (RMACC)

- Tasks orders range from $2K to $7M
- Expires May 2026

Business	Contract #
LEGO Construction Co.	70Z08219DPMV11300
Journey Construction Inc	70Z08219DPMV11700
Associates Roofing & Construction, Inc	70Z08219DPMV00500
Sergent's Mechanical Systems, Inc	70Z08219DPMV12100
Gideon Contracting, Inc	70Z08219DPMV12400
Onopa Services, Inc	70Z08219DPMV12500
APC Construction, Inc	70Z08219DPMV12600
Inland Construction & Equipment	70Z08219DPMV11600

Emerging Opportunities

- Procurement through the Defense Logistics Agency (DLA)
  - Aids-to-navigation (ATON)
  - Heating, ventilation, and air-conditioning (HVAC)
  - Floating docks
  - Doors/windows
  - Fuel tanks and dispensers
  - Generators
  - Generally, replacement-in-kind of large equipment
- Smaller procurements to support depot-level recapitalization of shore infrastructure equipment
- FY 2024 DLA procurements totaled +$12M

United States Coast Guard

Question & Answer

SAME



Naval Facilities Engineering Systems Command

NAVFAC SOUTHEAST

NAVFAC Southeast Industry Brief for SAME JAX Industry Day

Presented by: CAPT Miguel Dieguez
NAVFAC SE, Commanding Officer
December 10, 2024

NAVFAC SYSCOM

- **Established in 1842 as Bureau of Yards & Docks**
- **DoD Construction Agent**
- **DoN's Shore Facilities/Acquisition SYSCOM**
  - Plan, build, maintain sustainable facilities
  - Deliver environmental, utilities, and other base services
  - Program Executive Office Industrial Infrastructure (PEO II) for Shipyard Infrastructure Optimization Plan (SIOP), $21B over 20 year
- **Technical Authority for Navy:**
  - Design
  - Construction
  - Environmental Compliance
  - Public Works
  - Real Estate
  - Civil Engineering Support Equipment
  - Weight Handling Equipment
  - Ocean Equipment
- **NAVFAC SE – one of nine Facilities Engineering Commands within the NAVFAC SYSCOM**



NAVFAC Southeast Command Senior Leadership



CAPT Liz Durika
Executive Officer



CAPT Miguel Dieguez
Commanding Officer



Jeff Killian
Business Director



CDR Caroline Mayer
Asst. Regional Engineer



CAPT Michael McCain
Operations Officer



Scott Hurst
Deputy Operations



CUCS Lorin Asada
Senior Enlisted Leader

OPS DIRECTORATES



Danny Villafane
Planning, Design & Construction



Phil Lavallee
Public Works



Anant Patel
Expeditionary

OPS PRODUCTION SUPPORT DIVISIONS



Michael Brooks
Real Estate



Mary Oxendine
Environmental/N45



Tom McKelvey
PPV

XO PRODUCTION SUPPORT DIVISIONS



Andrea Freeman
CIO



Renee Comfort
Contracting



Tim Covey
Comptroller



Cathy Horan
Counsel



Dale Powell
Inspector General



Tony Ellis
Safety Director (Acting)



Dawn Brown
Small Business



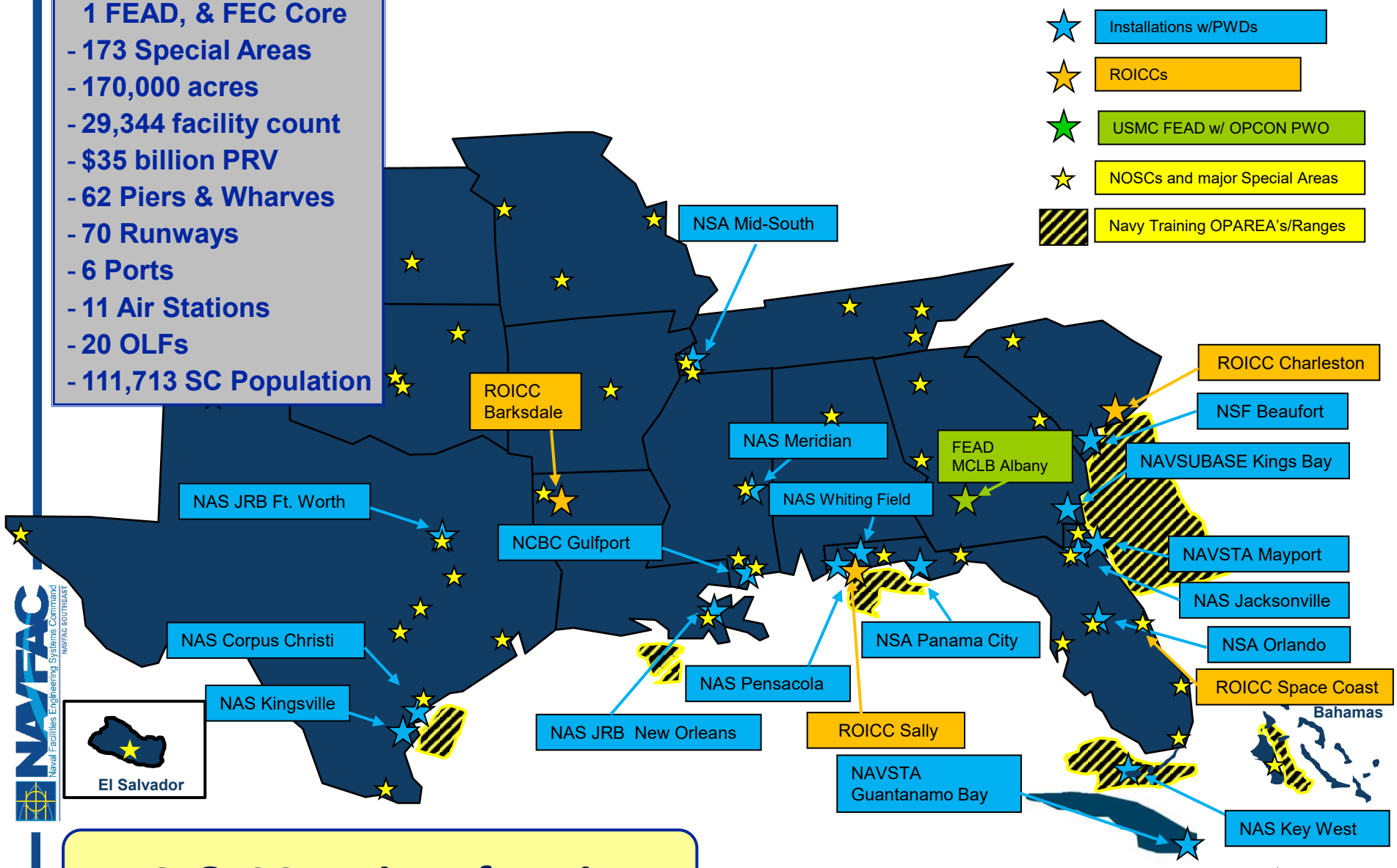
Jeffrey Hamlin
Public Affairs

NAVFAC
Naval Facilities Engineering Systems Command
NAVFAC SOUTHEAST

NAVFAC Southeast AOR

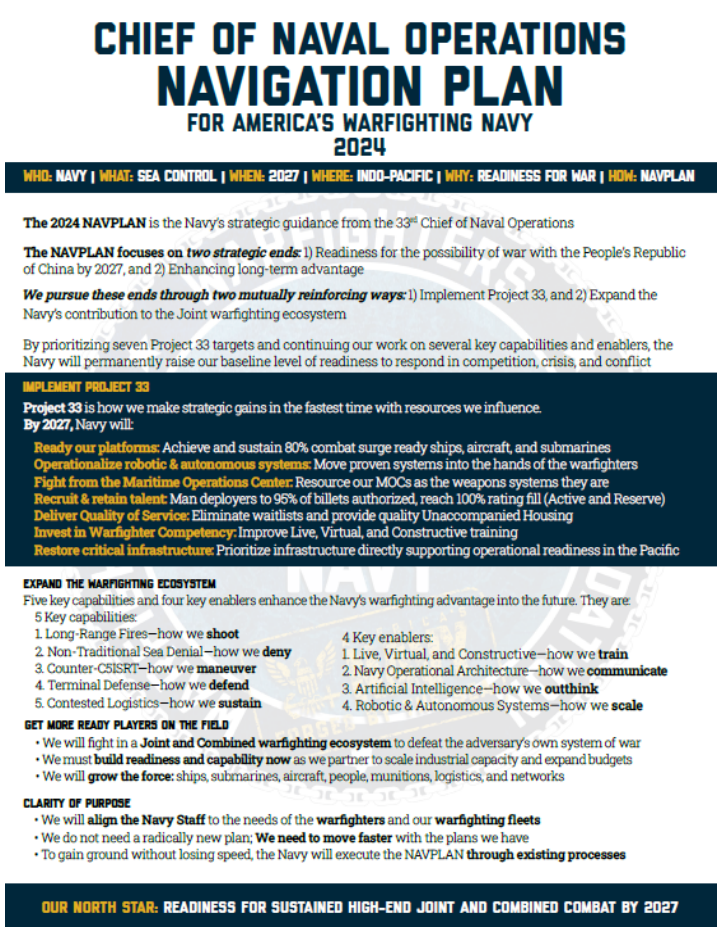
SE Region Facts:

- 17 PWDs, 4 ROICCs, 1 FEAD, & FEC Core
- 173 Special Areas
- 170,000 acres
- 29,344 facility count
- $35 billion PRV
- 62 Piers & Wharves
- 70 Runways
- 6 Ports
- 11 Air Stations
- 20 OLFs
- 111,713 SC Population



HQ & 22 Units of Action

Chief of Naval Operations (CNO)



CHIEF OF NAVAL OPERATIONS
NAVIGATION PLAN
FOR AMERICA'S WARFIGHTING NAVY
2024

WHO: NAVY | **WHAT:** SEA CONTROL | **WHEN:** 2027 | **WHERE:** INDO-PACIFIC | **WHY:** READINESS FOR WAR | **HOW:** NAVPLAN

The 2024 NAVPLAN is the Navy's strategic guidance from the 33rd Chief of Naval Operations

The NAVPLAN focuses on *two strategic ends:* 1) Readiness for the possibility of war with the People's Republic of China by 2027, and 2) Enhancing long-term advantage

We pursue these ends through two mutually reinforcing ways: 1) Implement Project 33, and 2) Expand the Navy's contribution to the Joint warfighting ecosystem

By prioritizing seven Project 33 targets and continuing our work on several key capabilities and enablers, the Navy will permanently raise our baseline level of readiness to respond in competition, crisis, and conflict

IMPLEMENT PROJECT 33

Project 33 is how we make strategic gains in the fastest time with resources we influence.
By 2027, Navy will:

Ready our platforms: Achieve and sustain 80% combat surge ready ships, aircraft, and submarines
Operationalize robotic & autonomous systems: Move proven systems into the hands of the warfighters
Fight from the Maritime Operations Center: Resource our MOCs as the weapons systems they are
Recruit & retain talent: Man deployers to 95% of billets authorized, reach 100% rating fill (Active and Reserve)
Deliver Quality of Service: Eliminate waitlists and provide quality Unaccompanied Housing
Invest in Warfighter Competency: Improve Live, Virtual, and Constructive training
Restore critical infrastructure: Prioritize infrastructure directly supporting operational readiness in the Pacific

EXPAND THE WARFIGHTING ECOSYSTEM

Five key capabilities and four key enablers enhance the Navy's warfighting advantage into the future. They are:

5 Key capabilities:
1. Long-Range Fires—how we **shoot**
2. Non-Traditional Sea Denial—how we **deny**
3. Counter-C5ISRT—how we **maneuver**
4. Terminal Defense—how we **defend**
5. Contested Logistics—how we **sustain**

4 Key enablers:
1. Live, Virtual, and Constructive—how we **train**
2. Navy Operational Architecture—how we **communicate**
3. Artificial Intelligence—how we **outthink**
4. Robotic & Autonomous Systems—how we **scale**

GET MORE READY PLAYERS ON THE FIELD

- We will fight in a **Joint and Combined warfighting ecosystem** to defeat the adversary's own system of war
- We must **build readiness and capability now** as we partner to scale industrial capacity and expand budgets
- We will **grow the force:** ships, submarines, aircraft, people, munitions, logistics, and networks

CLARITY OF PURPOSE

- We will **align the Navy Staff** to the needs of the **warfighters** and our **warfighting fleets**
- We do not need a radically new plan; **We need to move faster** with the plans we have
- To gain ground without losing speed, the Navy will execute the NAVPLAN **through existing processes**

OUR NORTH STAR: READINESS FOR SUSTAINED HIGH-END JOINT AND COMBINED COMBAT BY 2027

CNO's NORTH STAR – Readiness for sustained high-end joint and combined combat by 2027

Focus on two strategic ends:

1. Readiness for the possibility of war with the Peoples Republic of China by 2027
2. Enhancing our long-term advantage

We will pursue these ends through two mutually reinforcing ways:

1. Implement "Project 33" – 7 named strategic gains we need to make.
2. Expand the Navy's contribution to the Joint warfighting ecosystem – 5 key capabilities and 4 enablers

PRC in our Backyard

CHINESE INFLUENCE

25 out of 31 ↑
Countries Host Chinese Infrastructure Projects

40+
Port Projects in Development

25
Port Calls in 10 Years

70% ↑
Increase in PLA(N) Port Calls in Last 5 Years

$615+ Million
Weapons Sales to Venezuela in 10 Years



19 out of 31 ↑
Countries Joined One Belt, One Road

$250 Billion
Loans Goal by 2025

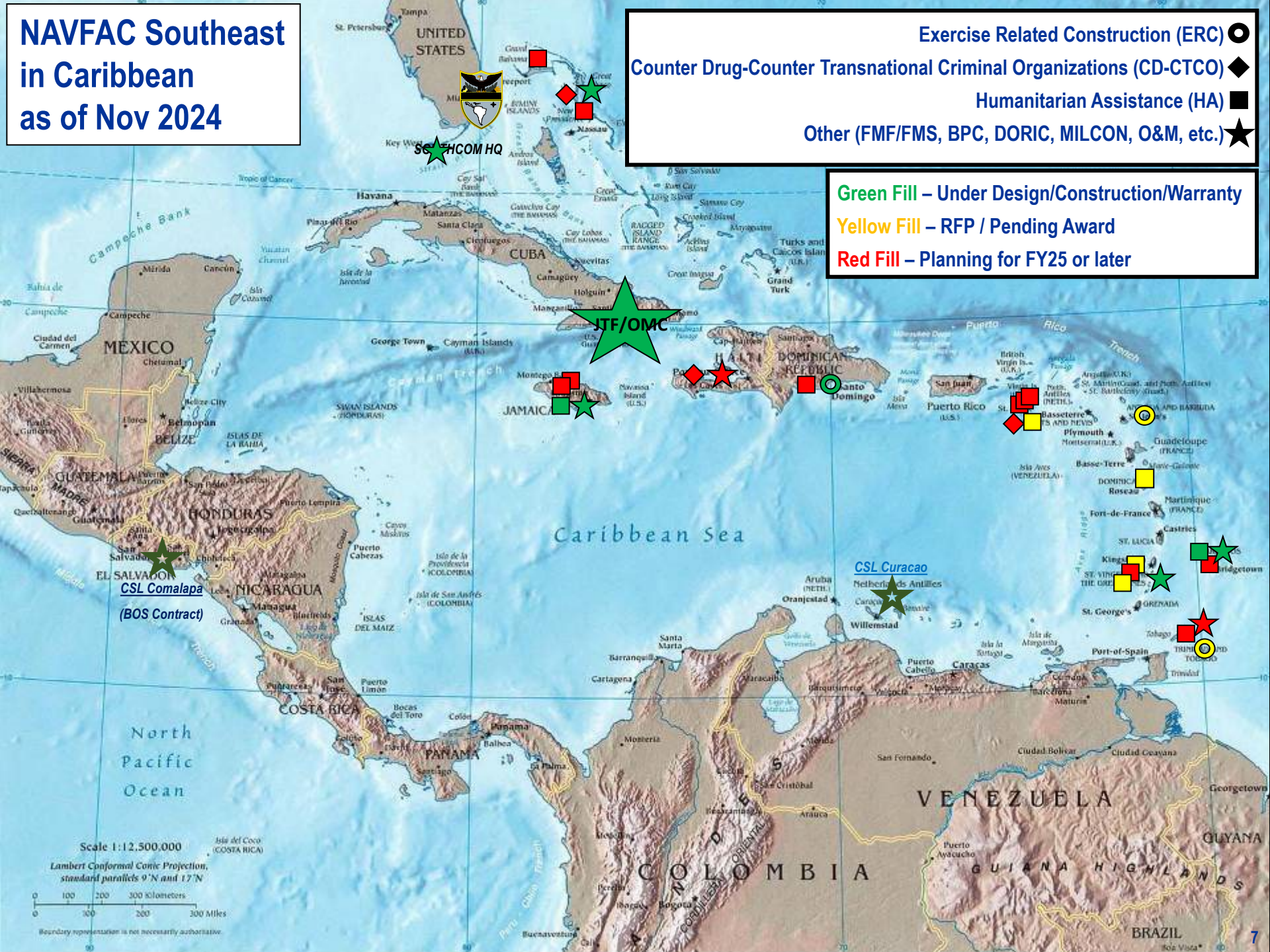
$500 Billion
China's trade goal by 2025

41 ↑
Heads of State Meetings in 5 Years

NAVFAC Naval Facilities Engineering Systems Command NAVFAC SOUTHEAST

UNCLASSIFIED

NAVFAC Southeast in Caribbean as of Nov 2024



On Our Plate…

- **After breaking our historical workload record in FY24, our work continues to grow in FY25 & FY26**
  - Continue to grow our acquisition strategies and grow our acquisition toolbox
  - We still use a decision-lens that will allow us achieve all our Small Business goals
- **Rethinking/refining our organizational laydown**
  - **ROICC Space Coast, Super FEAD, Combined FEAD**
- **Leverage 3rd party support to strengthen project management, cost estimating, and schedule analysis**
- **PFAS management/disposal on projects will be standard practice**
- **'All in' on multi-tiered project governance**
- **Continue to learn from "Early Contractor Involvement" projects**

FY25 – FY26 Workload Summary

- **162 planned projects >$1M totaling $5B (MILCON & FSRM)**
- **500+ projects < $1M totaling $250M (FSRM)**
- **A&E Contracts**
  - Active Contracts: 14 totaling $467M of capacity
  - Planned Award: 9 totaling $645M of capacity (SB – 3 @ $99M)
- **Medium – Large MACCs**
  - Active: 4 totaling $1.5B
  - Large Planned: 4 totaling $4.7B
- **Small Business MACCs (mini-MACCs)**
  - Active: 7 totaling $700M
  - Planned: 2 existing contracts expire in FY25, no decision to renew right now
- **Facility Support Contracts - Large (BOS)**
  - Active: 13 totaling ~ $250M
  - Planned: 13 totaling ~ $107M (4 – 8a, 7 – SB, 1 – SDVOSB, & 1 unrestricted)
- **Environmental Contracts**
  - Active: 22 totaling $100M
  - Planned: 12 totaling $108M (10 – 8a, 2 – SB)

CY25 Planned Contractor Listening Sessions

We will continue to host Listening Sessions / Round Tables annually:

- **Construction**
- **A&E**
- **Utilities & Energy**
- **BOS / Facility Support Contracts**
- **Environmental**
- **Small Business Interests**
- **Sureties**

Recognized Hot Topics

- **Workload 'packaging'**
- **More and more SCIF/SAP-F**
- **Economic Price Adjustment (EPA) clause**
  - What materials
  - What indexes
  - MILCON vs O&M funding challenges
- **Early Contractor Involvement (ECI)**
  - Selective use
  - Limitation of Government vs Private Sector
- **BOS Contracts – revisiting flat file transfers**
- **CIO Highlights**
  - Cybersecurity Maturity Model Certification (CMMC)
  - RMF/NIST Control Requirements for Contracts
  - Defining Cybersecurity Contract Language

CY25 Industry Engagement Outlook

- ✓ SAME National Small Business Conf., 29-21 November 2024, NOLA, LA
- ✓ NAVFAC Southeast Industry Day, 09 December 2024 , JAX, FL
- ✓ SAME JAX Industry Day, 10 December 2024, Jacksonville, FL
- 2025 National 8A Assoc. Conference, 11-13 February 2025, NOLA, LA
- SAME Space Coast Industry Day, 26 February 2025, Cocoa Beach, FL
- SAME Emerald Coast, 06 March 2025, Okaloosa Island, FL
- SAME Pensacola, 28 March 2025, Pensacola, FL
- SAME San Antonio, 9-10 April 2025, San Antonio, TX
- Southeast Regional Federal Construction, Infrastructure & Environment Summit, 22-24 April 2025, Wilmington, NC
- 2025 National JETC, 13-15 May, Louisville, KY
- Tri-Regional SAME JETs Conference & SAME JAXs Post Industry Day, October 2025, Jacksonville, FL

NAVFAC Naval Facilities Engineering Systems Command

Contracts Summary for FY24

- $1.7B in new awards across 3,387 contract actions
- $571M in new awards across 2,820 actions to Small Businesses
  - $560M awarded to Small Disadvantaged Businesses
  - $274M 8(a) program awards
  - $68M Veteran Owned Small Business (VOSB)
  - $86M Women Owned Small Business (WOSB)
  - $124M Historically Underutilized Business Zone (HUBZone)
  - $81M awarded to Service-Disabled Veteran-Owned Small Business (SDVOSB)

We seek every opportunity to leverage Small Business

Small Business Professional Authorized Representatives (SBPARS)

Small Business Professional Representative	PUBLIC WORKS DEPARTMENT/ROICC	Phone	Email
Warren, Sharon	FEAD Albany	229-639-6504	sharon.p.warren.civ@us.navy.mil
Riley, Susan	ROICC Barksdale	318-456-2326	susan.b.riley.civ@us.navy.mil
VACANT	PWD Corpus Christi	.	VACANT
Sale, Jeannette	PWD Fort Worth	817-782-5274	jeannette.c.sale.civ@us.navy.mil
O'Flaherty, Keary	PWD Gulfport	228-871-4291	keary.l.oflaherty2.civ@us.navy.mil
Sparks, Stephen	PWD Jacksonville	904-832-0043	stephen.m.sparks.civ@us.navy.mil
Wolski, Ileana	PWD Key West	305-293-3863	ileana.c.wolski.civ@us.navy.mil
Koehn, Melissa	PWD Kings Bay	912-573-4610	melissa.k.koehn.civ@us.navy.mil
Starnes, Ed	PWD Mayport	904-270-6716	edmund.w.starnes.civ@us.navy.mil
Clayton, Jason	PWD Meridian	601-679-2510	jason.e.clayton.civ@us.navy.mil
Griffin, Malcolm	PWD Mid South	901-874-7751	malcolm.l.griffin2.civ@us.navy.mil
Nosser, Jay	PWD New Orleans	504-678-9082	george.j.nosser.civ@us.navy.mil
VACANT	PWD Panama City	.	VACANT
Cox, Bradley	PWD Pensacola	850-452-3131 X 3081	bradley.a.cox4.civ@us.navy.mil
Pearson, Nicole	ROICC Space Coast	904-270-3206	nicole.m.pearson13.civ@us.navy.mil
VACANT	PWD Whiting Field		VACANT

Note: If 'vacant' you may reach out to Dawn Brown, dawn.m.brown.civ@us.navy.mil, 904-542-6629

How to find Opportunities with NAVFAC SE

- **Business opportunities for pre-solicitation notices, solicitations (RFPs), and our awards are all posted at https://sam.gov**

- **Using the NAVFAC SE Unit Identification Code "N69450" in the keyword will filter Southeast solicitations.**

- **Visit the NAVFAC Southeast Workload Projection website: https://atlantic.navfac.navy.mil/NAVFAC-Worldwide/NAVFAC-Southeast/Contract-Opportunities/**

Visit us online.

Download our App.

Closing

- We must increase speed and affordability to get more money to Warfighting and the Warfighter
- We must continue to innovate (i.e. Lean D-B, ACM)
- We need stronger partnerships and better outcomes
- We are very interested in hearing what you have to say!

Questions?

Visit us online.



Download our App.